# Minerals Technologies Inc. Reports Record Second Quarter Diluted Earnings Per Share from Continuing Operations of $\$ 0.98$, an 18 -Percent Increase over Prior Year 

July 24, 2008

Total Earnings per Share was $\$ 1.22$ including Gain on Sale of Assets<br>Company Also Declares Regular Dividend of $\$ 0.05$ per Share on its Common Stock

NEW YORK--(BUSINESS WIRE)--July 24, 2008--Minerals Technologies Inc. (NYSE: MTX) today reported second quarter diluted earnings per common share of $\$ 1.22$ compared with $\$ 0.74$ per share in the second quarter of 2007. Earnings from continuing operations were $\$ 0.98$ per share for the second quarter compared with $\$ 0.83$ per share from continuing operations in the same period of 2007--an 18-percent increase. The company also recorded income of $\$ 0.24$ per share from discontinued operations in the quarter compared with a loss of $\$ 0.09$ in the prior year. This was attributable primarily to a gain on sales of two idle facilities. Net income for the quarter was $\$ 23.3$ million, a 62 -percent increase over the $\$ 14.4$ million reported in the second quarter of 2007.

Worldwide sales in the quarter increased 10 percent to $\$ 299.8$ million from $\$ 271.4$ million in the previous year. Foreign exchange had a favorable impact on sales of approximately $\$ 14.1$ million, or 5 percentage points of growth. The additional sales growth was primarily attributable to price increases necessitated by higher raw material and energy costs and by volume increases. Operating income was $\$ 28.8$ million, a 7 -percent increase over the $\$ 26.9$ million reported in the second quarter of 2007. Return on Capital for the second quarter was 9.2 percent on an annualized basis, excluding the gain on asset sales, compared to 6.8 percent for the second quarter of 2007.
"Our second quarter results showed an improved profitability over the same period last year despite a difficult business environment and escalating raw materials and energy costs," said Joseph C. Muscari, chairman and chief executive officer. "We continue to derive savings from both the restructuring program we announced in the third quarter of 2007 and our continuous improvement initiatives."

In the second quarter, sales in the Specialty Minerals segment, which includes the Precipitated Calcium Carbonate (PCC) and Processed Minerals product lines, increased 5 percent to $\$ 189.1$ million from $\$ 180.8$ million in the comparable quarter of 2007 . Operating income for the second quarter of 2007 was $\$ 20.1$ million, a 9-percent increase over the $\$ 18.4$ million reported the previous year and was 10.6 percent of sales.

Worldwide net sales of PCC increased 6 percent in the second quarter to $\$ 158.0$ million from $\$ 149.5$ million in the same period in 2007. Paper PCC sales increased 6 percent in the second quarter to $\$ 142.2$ million from $\$ 133.9$ million in the same period last year primarily due to foreign exchange, which had a favorable impact on sales of approximately $\$ 8.1$ million. Total Paper PCC volumes declined slightly due to weakness in the North American and European markets.

Sales of Processed Minerals products for the second quarter were $\$ 31.1$ million, a 1-percent decline from the $\$ 31.3$ million reported for the same period in 2007. Talc sales declined 2 percent to $\$ 9.5$ million from $\$ 9.7$ million in the prior year. Ground Calcium Carbonate (GCC) sales were flat. The Processed Minerals product line continues to be affected by weakness in the residential and commercial construction markets, as well as the automotive market. Housing starts are at their lowest levels in 17 years, and the automotive sector remains on a downward trend. As a result, volumes declined 7 percent from the same period in the prior year.

Second quarter net sales in the Refractories segment, which primarily serves the steel industry, increased 22 percent to $\$ 110.7$ million from $\$ 90.6$ million in the same period of 2007. This increase was attributable to increased selling prices to mitigate significant raw materials cost increases, a more favorable product mix in the Refractory product line and strong demand in the Metallurgical product line. Also, foreign exchange had a favorable impact on sales of approximately $\$ 6.0$ million, or 7 percentage points of growth. Operating income for the Refractories segment in the second quarter of 2008 increased 5 percent to $\$ 8.9$ million from $\$ 8.5$ million in the same period last year and was 8.0 percent of sales as compared with 9.4 percent of sales in the prior year. This margin compression was the result of increased costs for magnesium oxide, the primary raw material for production of refractory materials, and for other raw materials as well as additional restructuring charges.

Sales of Refractory Products and Systems for steel and other industrial applications increased 23 percent in the second quarter to $\$ 89.8$ million from $\$ 73.1$ million last year. Sales of Metallurgical Products increased 19 percent in the second quarter to $\$ 20.9$ million compared with $\$ 17.5$ million in the same period last year, primarily due to increased volume.

## First Half Results

In the first half of 2008, diluted earnings per common share was $\$ 2.12$ of which $\$ 1.86$ was from continuing operations, a 26 -percent increase over the $\$ 1.48$ recorded in the prior year. The company also reported income of $\$ 0.26$ per share for discontinued operations as compared with a loss of $\$ 0.18$ per share during the same period in 2007. Net income for the first half was $\$ 40.5$ million, a 61 -percent increase over the $\$ 25.2$ million reported in the prior year.

Worldwide sales for the first six months of 2008 increased 8 percent to $\$ 577.3$ million from the $\$ 536.9$ million reported last year. Foreign exchange had a favorable impact on sales of approximately $\$ 26.1$ million or 5 percentage points of growth; and, additional sales growth was attributable to price increases. Operating income for the first six months of 2008 was $\$ 55.9$ million, a 13 -percent increase over the $\$ 49.6$ million reported in the first half of 2007.
"This marks our second consecutive record quarter for earnings in the company's history," said Mr. Muscari. "Our performance for the first half of 2008 is the direct result of the fundamental changes made in the company last year. We now have a stronger operating platform and are better positioned to face the challenges confronting us as we go forward. However, we expect market and economic conditions in the second half--especially escalating raw material costs--to be more difficult. Consequently, because of these factors, we don't expect our second half to be as strong as the first."

The company also declared a regular quarterly dividend of $\$ 0.05$ per share on its common stock. The dividend is payable on September 17, 2008 to stockholders of record on September 1, 2008.

Minerals Technologies has scheduled an analyst conference call for Friday, July 25, 2008 at 11:00 a.m. to discuss operating results for the second quarter. The conference call will be broadcast over the company's website, www.mineralstech.com.

This press release may contain forward-looking statements, which describe or are based on current expectations; in particular, statements of anticipated changes in the business environment in which the company operates and in the company's future operating results. Actual results may differ materially from these expectations. In addition, any statements that are not historical fact (including statements containing the words "believes," "plans," "anticipates," "expects," "estimates," and similar expressions) should also be considered to be forward-looking statements. The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. Forward-looking statements in this document should be evaluated together with the many uncertainties that affect our businesses, particularly those mentioned in the risk factors and other cautionary statements in our 2007 Annual Report on Form 10-K and in our other reports filed with the Securities and Exchange Commission.

## CONSOLIDATED STATEMENTS OF INCOME

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES
(in thousands, except per share data)
(unaudited)


March
J une 29, 31, July 1, Prior Prior 200820082007 Year Qtr. -------- -------- -------- ------------

Netsales $\quad \$ 299,794 \$ 277,520 \quad \$ 271,432 \quad 10 \% \quad 8 \%$

| Cost of goods sold | 237,512 | 216,785 | 211,318 | $12 \%$ | $10 \%$ |
| :---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| --------------------------- |  |  |  |  |  |
| Production margin | 62,282 | 60,735 | 60,114 | $4 \%$ | $3 \%$ |

Marketing and
administrative
Research and
expenses
Restructuring a
charges

Income from
operations $\quad 28,779 \quad 27,143 \quad 26,944 \quad 7 \% \quad 6 \%$

Non-operating income
(deductions) - net (724) (1,514) $(1,749)(59) \%(52) \%$

Income before provision
for taxes on income, minority interests and
discontinued operations $\quad 28,055 \quad 25,629 \quad 25,195 \quad 11 \% \quad 9 \%$
Provision for taxes on
income $\quad 8,653 \quad 7,945 \quad 8,245 \quad 5 \% \quad 9 \%$
Minority interests $713 \quad 853 \quad 823$ (13)\% (16)\%

Income from continuing

| operations | 18,689 | 16,831 | 1 16,127 | 16\% 1 |
| :---: | :---: | :---: | :---: | :---: |
| Income (loss) from discontinued operations, |  |  |  |  |
|  |  |  |  |  |
| net of tax | 4,646 | 376 (1,753) (365)\% |  |  |
| Net income | \$ 23,335 | \$ 17,207 | 207 \$ 14,3 | 4 62\% |

* P ercentage not meaningful

| Weighted average number |
| :--- |
| of common shares <br> outstanding: <br> Basic |
| Diluted 18,937 19,076 19,202$\quad 19,065$ |
| 19,179 | 19,457

Earnings per share:

## Basic:

Income from continuing
operations $\quad \$ 0.99$ \$ 0.88 \$ 0.84 18\% 13\%

Income (Loss) from
discontinued

| operations |  | 0.24 | 0.0 | 02 |  | , |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 1.23 | \$ | 0.90 | \$ |  | 75 | 64\% | 37\% |

Diluted:

| Income from continuing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| operations | \$ | 0.98 | 0.88 | \$ 0.83 | 18\% | 11\% |
| Income (Loss) from discontinued |  |  |  |  |  |  |
| operations |  | 0.24 | 0.02 | (0.09) |  |  |
| Net incom |  | 1.22 | \$ 0.90 | \$ 0.74 | 65\% | 36\% |

Cash dividends declared
per common share $\quad \$ 0.05 \$ 0.05 \$ 0.05$

* Percentage not meaningful

Six Months Ended \% Growth

| $\begin{gathered} \text { J une } 29, \\ 2008 \end{gathered}$ | $\begin{aligned} & \text { J uly } 1, \\ & 2007 \end{aligned}$ | Prior Year |
| :---: | :---: | :---: |

Net sales $\quad \$ 577,314 \$ 536,915 \quad 8 \%$
$\begin{array}{crrrr}\text { Cost of goods sold } & 454,297 & 420,281 & 8 \% \\ & \text {-------------------------- } & \\ \text { Production margin } & 123,017 & 116,634 & 5 \%\end{array}$
Marketing and administrative

| expenses | 52,630 | 53,469 | (2)\% |
| :--- | :--- | :--- | :--- |

$\begin{array}{llll}\text { Research and development expenses } & 12,134 & 13,528 & (10) \%\end{array}$
Restructuring and other charges $2,331 \quad 0 \quad *$


Earnings per share:
Basic:

| Income from continuing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| operations | \$ | 1.87 \$ | 1.50 | 25\% |
| Income (Loss) from discontinued |  |  |  |  |
| operations |  | 0.26 | (0.18) |  |
| Net income | \$ | 2.13 \$ | 1.32 | 61\% |

Diluted:
Income from continuing

| Incrans |
| :--- |
| operations (Loss) from discontinued |
| Income |
| operations |

Net income

Cash dividends declared per common
share $\quad \$ \quad 0.10 \$ 0.10$

* Percentage not meaningful

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED STATEMENTS OF INCOME

1) For the periods ended J une 29, 2008 and J uly 1,2007
2) Sales increased 6\% in the United States in the second quarter of 2008 as compared with second quarter 2007. International sales increased $15 \%$ in the second quarter of 2008 as compared with second quarter 2007. Sales increased 5\% in the United States for the first six months of 2008 as compared with the first six months of 2007. International sales increased 11\% for the first six months of 2008 as compared with the first six months of 2007.
3) In the third quarter of 2007, the Company initiated a plan to realign its operations as a result of an in-depth strategic review of its operations. Additional restructuring charges recorded in the second quarter and first half of 2008 associated with this realignment were as follows (millions of dollars):

4) During the fourth quarter of 2007, the Company exited its Synsil(R) Products product line and reclassified such operations as discontinued. In addition, the Company reclassified to discontinued operations its two Midwest plants located in Mt. Vernon, Indiana and Wellsville, Ohio. All assets held are classified as held for disposal as of J une 29, 2008 and December 31,2007 . During the second quarter of 2008, the Company sold two of its idle Synsil operations in Chester, South Carolina, and W oodville, Ohio for approximately $\$ 7.5$ million. This resulted in a pre-tax gain of approximately $\$ 6.5$ million ( $\$ 4.3$ million aftertax) that was recorded in discontinued operations.

The following table details selected financial information for the businesses included within discontinued operations in the Consolidated Statements of Income (millions of dollars):

> Three Months Ended Six Months
> Ended

June March July June July
29, 31, 1, 29, 1, 20082008200720082007
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Net sales \$ 6.4 \$ 6.3 \$ 8.0 \$12.7 \$16.1

| Production margin | 0.7 | 0.7 | $(1.5)$ | 1.5 | $(3.1)$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total expenses | 0.2 | 0.2 | 1.2 | 0.5 | 2.4 |  |
| Restructuring charges |  |  |  |  |  |  |
| (reversals) | $(0.2)$ | $(0.1)$ | 0.0 | 0.3 | 0.0 |  |

Income (loss) from
operations $\quad 0.7 \quad 0.6 \quad(2.7) \quad 1.3 \quad$ (5.5)

Provision for taxes on
$\begin{array}{llllll}\text { income } & 0.3 & 0.2 & (0.9) & 0.6 & (2.0)\end{array}$

```
Income (loss) from
    operations, net of tax 0.4 0.4 (1.8) 0.7 (3.5)
Pre-tax gains on sales of
discontinued business }\quad6.
Provision fortaxes on gains (2.2) 0.0 0.0 (2.2) 0.0
```

Income (loss) from
discontinued operations,
net of tax $\quad \$ 4.7 \$ 0.4 \$(1.8) \$ 5.0 \$(3.5)$
5) The following table reflects the components of non-operating income and deductions (millions of dollars):

Six Months
Three Months Ended Ended
June March July June July
29, 31, 1, 29, 1, 20082008200720082007
$\qquad$

Interest income $\quad \$ 1.0$ \$ 1.1 \$ 0.6 \$ 2.1 \$ 1.1
Interest expense (1.1) (1.5) (2.6) (2.6) (5.1)
Foreign exchange gains

| (losses) | $(0.3)(0.8)$ | 0.2 | $(1.1)$ | $(0.1)$ |
| :--- | :--- | :--- | :--- | :--- |
| Other deductions | $(0.3)$ | $(0.3)$ | 0.1 | $(0.6)$ |

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Non-operating
deductions, net $\quad \$(0.7) \$(1.5) \$(1.7) \$(2.2) \$(4.3)$
6) The analyst conference call to discuss operating results for the second quarter is scheduled for Friday, J uly 25, 2008 at 11:00 a.m. and will be broadcast over the Company's website (www.mineralstech.com). The broadcast will remain on the Company's website for no less than one year.

SUPPLEMENTARY DATA
MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (millions of dollars)
(unaudited)

Quarter Ended \% Growth

| SALES DATA | $\begin{array}{lll}  & \text { June } & \text { March July } \\ 29, & 31, \quad 1, \text { Prior Prior } \\ 2008 & 2008 & 2007 \end{array}$ |
| :---: | :---: |
| United States | \$158.3 \$148.5 \$148.7 6\% 7\% |
| International | 141.5129 .0 122.7 15\% 10\% |
| NetSales | \$299.8 \$277.5 \$271.4 10\% 8\% |
| Paper PCC | \$142.2 \$137.9 \$133.9 6\% 3\% |
| Specialty PCC | $15.8 \quad 15.3 \quad 15.6$ 1\% 3\% |
| PCC Products | \$158.0 \$153.2 \$149.5 6\% 3\% |




| Total current liabilities | 164,879 | 167,149 |
| :---: | :---: | :---: |
| Long-term debt | 101,221 1 | 111,006 |
| Other non-current liabilities | 113,872 | 99,565 |
| Total liabilities | 379,972 377 | 7,720 |
| Total shareholders' equity | 803,269 | 751,173 |
| Total liabilities and shareholders' equity | \$ 1,183,241 \$ | \$ 1,128,893 |

* Unaudited.
**C ondensed from audited financial statements.

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SOURCE: Minerals Technologies Inc.

