# Minerals Technologies Reports Third Quarter Earnings Per Share from Continuing Operations of \$0.85, Including Restructuring Charges of \$0.17 Per Share 

October 23, 2008

## Board Declares Regular Quarterly Dividend of \$0.05 per Share

## NEW YORK--(BUSINESS WIRE)--

Minerals Technologies Inc. (NYSE: MTX) today reported third quarter diluted earnings per common share of $\$ 1.00$ compared with a loss of $\$ 5.47$ in the third quarter of 2007 when the company announced a major restructuring program. Earnings per share from continuing operations were $\$ 0.85$ in the third quarter and include restructuring charges of $\$ 0.17$ per share. Earnings per share from discontinued operations were $\$ 0.15$ for the quarter primarily due to a gain on the sale of an idle facility. Excluding special items, earnings were $\$ 1.06$ per share in the third quarter as compared with $\$ 0.69$ per share in the prior year. Net income for the quarter, excluding special items, increased 50 percent to $\$ 20.1$ million compared with $\$ 13.4$ million in the third quarter of 2007.

Sequentially, excluding special items, net income for the third quarter increased 3 percent from $\$ 19.5$ million in the second quarter.
"The company delivered a solid performance in a difficult market environment. In particular, we achieved a 9.4 percent annualized rate of Return on Capital for the third quarter," said Joseph C. Muscari, chairman and chief executive officer. "Looking at our end markets, we saw continued contraction in the worldwide paper industry and increased weakness in the construction and automotive industries. Our Refractory segment held up well during the quarter and was in line with steel production, which has since, however, declined."

The company's worldwide sales in the third quarter increased 11 percent to $\$ 294.9$ million compared to $\$ 266.5$ million in the previous year. This sales growth was primarily due to increased pricing necessitated by higher raw material costs and to foreign exchange. Income from operations, excluding special items, increased 17 percent in the third quarter to $\$ 28.0$ million compared with $\$ 24.0$ million in the prior year.

Sequentially, income from operations, excluding special items, decreased 6 percent from the second quarter of 2008.
The Specialty Minerals segment's worldwide sales in the third quarter increased 4 percent to $\$ 186.7$ million from $\$ 179.5$ million in the prior year. Income from operations, excluding special items, in the third quarter of 2008 decreased 9 percent to $\$ 16.8$ million compared with $\$ 18.5$ million in the prior year. This decline occurred in both the PCC and Processed Minerals product lines.

Sequentially, income from operations, excluding special items, decreased 17 percent from the second quarter of 2008.
Worldwide sales of PCC, which is used primarily in the manufacturing processes of the paper industry, were $\$ 157.2$ million, a 5 -percent gain over the $\$ 150.3$ million reported in the third quarter of 2007. This growth was attributable to foreign currency and to increased selling prices from the pass-through to customers of raw material cost increases. Worldwide unit volumes of Paper PCC were down approximately 3 percent from the third quarter of last year.

Sequentially, Paper PCC volumes were down 2 percent from the second quarter of 2008.
There has been a slowdown in demand for printing and writing papers in North America and Europe, which has resulted in paper mill and paper machine shutdowns.

In the Processed Minerals product line, third quarter sales increased 1 percent to $\$ 29.5$ million from $\$ 29.2$ million in the same quarter of last year, due primarily to price increases. This product line continues to be affected by the weakness in the residential and commercial construction markets as well as the automotive market. As a result, volumes have declined 10\% from the prior year. Sequentially, volumes were down 5 percent from the second quarter of 2008.

In the company's Refractories segment, sales for the third quarter were $\$ 108.2$ million, a 24 -percent increase from $\$ 87.0$ million recorded in the third quarter of 2007. Income from operations, excluding special items, in the third quarter of 2008 was $\$ 11.6$ million compared with $\$ 5.5$ million during the same period last year.

Sequentially, income from operations, excluding special items, increased 20 percent from the second quarter of 2008.
Sales of refractory products and systems for the steel market and other industrial uses increased 25 percent in the third quarter to $\$ 86.7$ million from $\$ 69.5$ million in the same period last year. This increase was attributable to increased selling prices necessitated by significant raw materials cost increases and to the favorable effects of currency. Sales in the metallurgical product line increased 23 percent to $\$ 21.5$ million from $\$ 17.5$ million in the third quarter of 2007. This increase was primarily the result of strong steel demand in North America.

## Nine Months Results

The company's net income for the first nine months was a record $\$ 59.6$ million compared with a net loss of $\$ 80.3$ million for the same period in the prior year. Diluted earnings per share for the nine months were $\$ 3.12$ compared to a loss of $\$ 4.19$ per share for the first nine months in 2007. Earnings per share from continuing operations were $\$ 2.71$ compared with a loss of $\$ 2.24$ per share in the prior year. Earnings from discontinued operations were $\$ 0.41$ for the first nine months of 2008 and include gains on the sale of three idle facilities of approximately $\$ 0.35$ per share. This compares to a loss of $\$ 1.95$ for the same period in 2007. Excluding special items, earnings were $\$ 3.03$ per share in 2008 as compared with $\$ 1.99$ per share in the prior year.

Minerals Technologies' worldwide sales for the first nine months of 2008 increased 9 percent to $\$ 872.2$ million from $\$ 803.5$ million in the same period last year. The sales growth was primarily attributable to increased pricing and to foreign exchange. Operating income, excluding special items, for the nine months increased 17 percent to $\$ 86.2$ million compared with $\$ 73.6$ million in the prior year.

The Specialty Minerals segment's worldwide sales for the first nine months of 2008 were up 4 percent to $\$ 556.6$ million from $\$ 536.3$ million for the same period in 2007. Specialty Minerals income from operations, excluding special items, was $\$ 56.5$ million for the first nine months of 2008 compared with $\$ 52.9$ million in the prior year.

The Refractories segment's sales for the first nine months of 2008 were $\$ 315.6$ million compared to $\$ 267.2$ million in the previous year, an 18 -percent increase. For the nine months, Refractories segment's operating income, excluding special items, was $\$ 30.4$ million compared with $\$ 20.7$ million in the prior year.
"Our performance for the first three-quarters of 2008 is the direct result of the fundamental changes we announced a year ago. We eliminated certain product lines, reduced expenses and placed tighter controls on capital," said Mr. Muscari. "Those changes have better positioned us to face the significant challenges we are now confronting as we move through the fourth quarter and into 2009. Market and economic conditions going forward have become much more uncertain; but we now have a stronger platform and continue to have a solid balance sheet from which to operate."

The company also declared a regular quarterly dividend of $\$ 0.05$ per share on its common stock. The dividend is payable on December 12, 2008 to stockholders of record on November 5, 2008.

Minerals Technologies has scheduled an analyst conference call for
Friday, October 24, 2008 at 11:00 a.m. to discuss operating results
for the third quarter. The conference call will be broadcast over the
company's website, www.mineralstech.com.
This press release may contain forward-looking statements, which describe or are based on current expectations; in particular, statements of anticipated changes in the business environment in which the company operates and in the company's future operating results. Actual results may differ materially from these expectations. In addition, any statements that are not historical fact (including statements containing the words "believes," "plans," "anticipates," "expects," "estimates," and similar expressions) should also be considered to be forward-looking statements. The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. Forward-looking statements in this document should be evaluated together with the many uncertainties that affect our businesses, particularly those mentioned in the risk factors and other cautionary statements in our 2007 Annual Report on Form 10-K and in our other reports filed with the Securities and Exchange Commission.



Earnings per share:
Basic:

| Income from continuing |  | $*$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| operations | $\$$ | 0.85 | $\$$ | 0.99 | $\$$ |

Income (loss) from

*     * 

discontinued operations $\quad 0.16 \quad 0.24 \quad$ (1.75)
Basic eamings per * share $\quad \$ 1.01 \$ 1.23$ \$ (5.47) (18)\%

Diluted:
Income from continuing * operations $\quad \$ 0.85 \$ 0.98$ \$ (3.72) (13)\%
Income (Loss) from * *
discontinued operations $\quad 0.15 \quad 0.24 \quad$ (1.75)
Diluted earnings per * share $\quad \$ 1.00 \$ 1.22 \$(5.47) \quad$ (18)\%

Cash dividends declared per
common share $\quad \$ 0.05 \$ 0.05 \$ 0.05$

* Percentage not meaningful




## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED STATEMENTS OF INCOME

1)For the periods ended September 28, 2008 and September 30, 2007.
2)Sales increased in the United States $6 \%$ in the third quarter and $5 \%$ for the first nine months of 2008 as compared with the comparable periods of the prior year. International sales increased $16 \%$ in the third quarter and $13 \%$ for the first nine months as compared with the comparable periods of the prior year.
3)In the third quarter of 2007, the Company initiated a plan to realign its operations as a result of an in-depth strategic review of all of its operations. This realignment resulted in impairment of assets charges and restructuring charges in the third quarter of 2007 as follows:

```
Impairment of assets
charges
    Paper PCC $ 65.3
    Specialty PCC 12.7
    Total PCC 78.0
Processed Minerals 1.3
Specialty Minerals
            Segment 79.3
            Refractories Segment 14.8
            Consolidated $ 94.1
            R estructuring and other
    costs
    Severance and other
        employee benefits $ 9.2
    Contract termination costs 2.3
    Other exit costs 0.6
        -------
            $ 12.1
```

Additional restructuring charges recorded in the third quarter and first nine months of 2008 associated with this realignment were as follows (millions of dollars):

```
            First
            Nine
                            Third Second Months
R estructuring and other
costs
                    Quarter Quarter 2008
                    -------------- -------
Severance and other
employee benefits $ 0.3 $ 0.9 $ 2.1
Pension settlement loss 4.7 0.0
Other exit costs }\quad0.0\quad0.0\quad0.
$ 5.0 $ 0.9 $ 7.3
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As a result of the workforce reduction associated with the restructuring program and the related distribution of pension benefits, the Company recognized a pension settlement loss of \$4.7 million in the third quarter of 2008 related to its defined benefit plan in the U.S. in accordance with SFAS 88.
4)To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP income (loss), excluding special items, for the three month and nine month periods ended September 28, 2008 and September 30, 2007, respectively and for the three-month period ended J une 29, 2008. The Company's management believe these nonGAAP measures provide meaningful supplemental information regarding its performance as inclusion Company's of such special items are not indicative of the ongoing operating results and thereby affect the comparability of results between periods. The Company feels inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.
Nine Months
Three Months Ended Ended
Sept June Sept Sept Sept
28, 29, 30, 28, 30, \(2008 \quad 2008 \quad 2007 \quad 2008 \quad 2007\)
Net Income (loss), as
reported \(\quad \$ 19.0 \$ 23.3\) \$(105.5) \$ 59.6 \$(80.3)
Special items:
Inventory writedowns
\begin{tabular}{lccccc} 
included in cost of goods \\
sold & 0 & 0 & 1.4 & 0 & 1.4
\end{tabular}
Impairment of long-lived
\begin{tabular}{llllll} 
assets & 0 & 0 & 140.9 & 0 & 140.9
\end{tabular}
R estructuring and other
\begin{tabular}{lllllll} 
costs & 5.4 & 0.7 & 14.3 & 7.4 & 14.3 \\
Gain on sale of assets & \((3.7)\) & \((6.5)\) & 0.0 & (10.2) & 0.0
\end{tabular}
Related tax effects on
special items (0.6) \(2.0 \quad\) (37.5) \(1.0 \quad\) (37.5)
Reverse minority interest
portion of impairment
charge \(\quad 0 \quad 0 \quad(0.2) \quad 0 \quad(0.2)\)
```

Net income, excluding
special items \$ 20.1 \$ 19.5 \$ 13.4 \$ 57.8 \$ 38.6

Basic earnings per share,
excluding special items \$1.07\$1.03\$0.70 \$ 3.05 \$ 2.01
Diluted earnings per
share, excluding special
items \$ 1.06 \$ 1.02 \$ 0.69 \$ 3.03 \$ 1.99
5)During the fourth quarter of 2007, the Company exited its Synsil(R)

Products product line and reclassified such operations as discontinued. In addition, the Company reclassified to discontinued operations its two Midwest plants located in Mt. Vernon, Indiana and Wellsville, Ohio. All assets held are classified as held for disposal as of September 28, 2008 and December 31, 2007.

The following table details selected financial information for the businesses included within discontinued operations in the Consolidated Statements of Income (millions of dollars):
Three Months Ended $\quad$ Nine Months
Ended

Sept June Sept Sept Sept 28, 29, 30, 28, 30, $\begin{array}{lllll}2008 & 2008 & 2007 & 2008 \quad 2007\end{array}$
$\qquad$

Netsales \$ 6.0 \$ 6.4 \$ 7.7 \$ $18.7 \$ 23.8$
$\begin{array}{llllll}\text { Production margin } & 1.5 & 0.7 & \text { (2.2) } & 3.0 & \text { (5.3) }\end{array}$
$\begin{array}{llllll}\text { Total expenses } & 0.2 & 0.2 & 1.0 & 0.6 & 3.3\end{array}$
Restructuring charges

| (reversals) | 0.4 | $(0.2)$ | 2.1 | 0.1 | 2.1 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Impairment of assets | 0.0 | 0.0 | 46.9 | 0.0 | 46.9 |  |

Income (loss) from
$\begin{array}{llllll}\text { operations } & 0.9 & 0.7 & (52.2) & 2.3 & (57.6)\end{array}$
Provision for taxes on
income
$0.3 \quad 0.3 \quad(18.5) \quad 0.9 \quad(20.3)$

Income (loss) from
$\begin{array}{llllll}\text { operations, net of tax } & 0.6 & 0.4 & \text { (33.7) } & 1.4 & \text { (37.3) }\end{array}$
Pre-tax gains on sales of
$\begin{array}{llllll}\text { discontinued business } & 3.7 & 6.5 & 0.0 & 10.2 & 0.0\end{array}$
Provision for taxes on
gains

$$
\begin{array}{lllll}
1.3 & 2.3 & 0.0 & 3.6 & 0.0
\end{array}
$$

Income (loss) from
discontinued operations,
net of tax $\quad \$ 3.0 \$ 4.6 \$(33.7) \$ 8.0 \$(37.3)$
6)The following table reflects the components of non-operating income and deductions (thousands of dollars):

Ended

7)The results of operations for the interim period ended September 28, 2008 are not necessarily indicative of the results that ultimately might be achieved for the current year.
8)The analyst conference call to discuss operating results for the third quarter is scheduled for Friday, October 24, 2008 at 11:00 a.m. and will be broadcast over the Company's website (www.mineralstech.com). The broadcast will remain on the Company's website for no less than one year.

SUPPLEMENTARY DATA
MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (millions of dollars)
(unaudited)




To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP operating income, excluding special items, for the three month and nine month periods ended September 28, 2008 and September 30, 2007, respectively, and for the threemonth period ended J une 29, 2008. The Company's management believe these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion Company's of such special items are not indicative of the ongoing operating results and thereby affect the comparability of results between periods. The Company feels inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.

Segment $\quad \$ 16.8 \$ 20.2 \$ 18.5 \quad$ (9)\% (17)\% \$56.5\$52.9 7\%

Refractories Segment \$11.6\$9.7\$5.5 111\% 20\% \$30.4\$20.7 47\%

Consolidated $\quad \$ 28.0 \$ 29.7 \$ 24.0 \quad 17 \% \quad(6) \%$ \$86.2\$73.6 $\quad 17 \%$

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS
(In Thousands of Dollars)
December
Sept 28, 31, 2008* 2007**

Current assets:
Cash \& cash equivalents $\quad \$ 151,115 \$ 128,985$
Short-term investments $\quad 14,758 \quad 9,697$
Accounts receivable, net $\quad 209,234 \quad 180,868$
Inventories 136,631 103,373
Prepaid expenses and other current
assets $\quad 22,960 \quad 22,773$
Assets held for disposal $\quad 19,571 \quad 27,614$
Total current assets $\quad 554,269 \quad 473,310$
Property, plant and equipment 1,362,118 1,351,843
Less accumulated depreciation $906,265 \quad 862,457$


Total assets
\$1,154,862\$1,128,893

LIABILITIES AND SHAREHOLDERS'EQUITY

Current liabilities:
Short-term debt $\quad \$ 14,522 \$ \quad 9,518$
Current maturities of long-term debt 371 7,210
Accounts payable $\quad 72,370 \quad 66,084$
Restructuring liabilities $\quad 3,867 \quad 14,479$
Other current liabilities
66,998 65,057
Liabilities of assets held for
disposal-current $\quad 1,382 \quad 4,801$
Total current liabilities $\quad 159,510 \quad 167,149$
Long-term debt
101,221 111,006
Other non-current liabilities $\quad 116,424 \quad 99,565$

Total liabilities $\quad 377,155 \quad 377,720$
Total shareholders' equity $\quad 777,707 \quad 751,173$

Total liabilities and shareholders' equity $\quad \$ 1,154,862 \$ 1,128,893$

* Unaudited.
**C ondensed from audited financial statements.
Source: Minerals Technologies Inc.

