## Minerals Technologies Achieves Earnings per Share of $\mathbf{\$ 0 . 9 4}$ from Continuing Operations, Up $49 \%$ for Second Quarter:

## August 7, 2014 5:01 PM ET

## Reported Earnings per Share from Continuing Operations were \$0.48, Including Special Items Associated with the Acquisition of AMCOL International

## Acquisition Highly Accretive to Earnings

## Highlights:

- Strong Cash Flows of $\$ 92$ Million
- Operating Income, Excluding Special Items, was \$54.8 Million
- Double-Digit Operating Margins in All Segments
- Synergies Ahead of Target; Integration Tracking Well
- Introduction of NewYield(TM) Integrated Process Technology Platform

NEW YORK, August 7, 2014-Minerals Technologies Inc. (NYSE: MTX) today reported record second quarter diluted earnings per common share of $\$ 0.94$ from continuing operations, a 49-percent increase over the $\$ 0.63$ recorded in the same period in 2013.
"Minerals Technologies posted strong financial performance in the second quarter with solid contributions from all five segments, as well as the synergies gained in the first 52 days of our ownership of the former AMCOL," said Joseph C. Muscari, chairman and chief executive officer. "The acquisition is highly accretive; earnings per share, excluding special items related to acquisition costs, increased by 49 percent. We remain on track to achieve $\$ 50$ million in synergies in the first two years."

Worldwide net sales in the second quarter increased 64 percent to $\$ 421.1$ million from $\$ 256.8$ million in the same period of 2013 and include only 52 days of activity from the acquired AMCOL business.

Income from operations, excluding special items, was $\$ 54.8$ million, a 69 percent increase over the second quarter of 2013 and represented 13.0 percent of sales. The operating margin expansion occurred despite additional depreciation and amortization costs associated with the acquired business. Income from operations, as reported, was $\$ 35.8$ million.

The special items incurred in the second quarter related to the acquisition were transaction and integration costs of $\$ 7.3$ million, non-recurring inventory step-up charges of $\$ 5.6$ million, severance-related restructuring costs of $\$ 6.0$ million and debt extinguishment costs of $\$ 5.8$ million. The combined effect of these non-recurring items reduced earnings by $\$ 0.46$ per share.

The Company's cash flow from operations was very strong in the second quarter at approximately $\$ 92$ million and cash and short-term investments were $\$ 208$ million.
As a result of the acquisition, which was completed on May 9, 2014, Minerals Technologies now has five reportable segments: Specialty Minerals, Refractories, Performance Materials, Construction Technologies, and Energy Services.

Second quarter worldwide sales in the Specialty Minerals segment, which includes the precipitated calcium carbonate (PCC) and Processed Minerals product lines, were flat with the same period in 2013. Operating income for the segment increased 4 percent to $\$ 26.1$ million-a record quarter for that segment-and was 15.5 percent of sales. Reported operating income was $\$ 23.9$ million as restructuring charges of $\$ 2.2$ million were recorded in the quarter.

Worldwide net sales of PCC, which is used primarily in the manufacturing processes of the paper industry, decreased 2 percent to $\$ 133.1$ million in the quarter. Paper PCC sales decreased 3 percent to $\$ 115.2$ million from the same period in the prior year, primarily as a result of paper capacity grade realignments in North America.
"During the quarter, MTI began operation of a 22,000 ton-per-year satellite PCC plant at a paper mill in Henan Province, China, owned by Henan Jianghe Paper Co., Ltd., and signed an agreement with Zhejiang Zhengda Paper Group Co. Ltd. for a 50,000 ton-per-year satellite PCC facility that will produce coating grade PCC for packaging in Zhejiang Province, China," said Mr. Muscari. "The coating satellite plant is noteworthy because it is our first on-site satellite plant to produce PCC for the coated packaging market-a new market opportunity."

Mr. Muscari continued: "This week we also announced the introduction of a new, breakthrough technology that converts a specific paper and pulp mill waste stream into a functional pigment for filling paper. Called NewYield(TM) Integrated Process Technology, this advancement eliminates the cost of environmental disposal and remediation of certain waste streams to papermakers, while providing them with a useable filler product."

The company also recently announced a new commercial agreement for FulFill® High Filler Technology in North America. This agreement is the company's seventeenth around the world and the fifth in North America. Minerals Technologies continues to be actively engaged with 20 other paper mills around the world to deploy the technology.

Net sales of Processed Minerals products increased 6 percent to $\$ 34.8$ million in the second quarter of 2014. Talc volumes increased 10 percent and Ground Calcium Carbonate volumes increased 7 percent.

Net sales in the Refractories segment in the second quarter of 2014 increased 4 percent to $\$ 91.6$ million. Sales of refractory products and systems to steel and other industrial applications grew 2 percent to $\$ 68.5$ million due primarily to stronger sales in Europe. Sales of metallurgical products increased 8 percent to $\$ 23.1$ million in the second quarter of 2014 due to higher volumes in both North America and Europe.

The Refractories segment recorded operating income increased 26 percent to $\$ 10.7$ million and was 11.7 percent of sales. The growth in operating income was primarily due to an improved performance in Europe, increased wire sales, improved productivity and the favorable effect of foreign exchange. Reported operating income was $\$ 10.1$ million as severance-related restructuring charges of $\$ 0.6$ million were recorded in the quarter.

Late in July, the Refractories business unit announced that it had signed a three-year agreement with Bhushan Steel Ltd. of India, to provide cost-per-ton (CPT) steel refractory maintenance for two of Bhushan's Basic Oxygen Furnaces (BOF) at its new steel-making facility in Angul, India. The service system MTI will provide includes deployment of an application team, supervision and application equipment. This is the first CPT contract Minteq has signed in India.

The next three segments reflect the sales and operating income of the acquired business segments for only a partial quarter of 52 days following the May 9 , 2014 closing of the acquisition.

Sales in the Performance Materials segment were $\$ 75.8$ million for the 52 days following the acquisition. The Metalcasting product line had sales of $\$ 39.4$ million for the partial quarter. Sales in Household, Personal Care and Specialty products were $\$ 23.4$ million. Basic Minerals and other products generated sales of $\$ 13.0$ million. Operating income,
excluding special items, was $\$ 9.1$ million and represented 12.0 percent of sales. Reported operating income was $\$ 4.3$ million as non-recurring inventory step-up charges of $\$ 3.6$ million and severance-related restructuring charges of $\$ 1.2$ million were recorded in the quarter. Sales and operating income in the quarter were negatively affected by railcar shortages in the company's operations in the Western United States.

In June, the company began operation of a new Metalcasting blending plant in Shell Rock, Iowa. This state-of-the-art facility will blend materials the company mines in Wyoming and Alabama into formulations to meet customers' specific needs.

Sales in Construction Technologies segment were $\$ 37.2$ million for the partial quarter. Environmental Products contributed $\$ 17.3$ million in sales and Building Materials and other products had sales of $\$ 19.9$ million. Operating income, excluding special items, was $\$ 3.8$ million and represented 10.2 percent of sales. Reported operating income was $\$ 0.6$ million as non-recurring inventory step-up charges of $\$ 2.0$ million and severance-related restructuring charges of $\$ 1.1$ million were recorded in the quarter.

The Energy Services segment generated sales of $\$ 48.6$ million for the 52 days. Operating income for the partial period, excluding special items, was strong at $\$ 6.9$ million and 14.2 percent of sales due to several highly profitable water treatment filtration and well-testing projects in the quarter. Reported operating income was $\$ 5.9$ million as severancerelated restructuring charges of $\$ 1.0$ million were recorded in the quarter.
"The acquisition of AMCOL has transformed Minerals Technologies into a $\$ 2$ billion company with extended global reach," said Mr. Muscari. "We are the world leader in PCC and bentonite, and we now have a broader, less cyclical product portfolio, which provides a deeper and even stronger foundation for geographic growth and new product innovation."

## RESTRUCTURING

Minerals Technologies announced that it would undertake an initial restructuring program that will result in the permanent reduction of approximately 5 percent of its workforce. The company has taken a severance-related restructuring charge of $\$ 6$ million in the second quarter. This restructuring will occur across all business segments of the company and is estimated to provide annualized savings of between $\$ 12$ million to $\$ 15$ million. The reductions, which will occur over the next twelve months, includes elimination of duplicate corporate functions, deployment of our shared service model and consolidation and alignment of various corporate functions and regional locations across the Company.

Minerals Technologies will sponsor a conference call tomorrow, August 8, 2014 at 11 a.m. The conference call will be broadcast live on the company web site, which can be found at www.mineralstech.com.

This press release may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which describe or are based on current expectations. Actual results may differ materially from these expectations. In addition, any statements that are not historical fact (including statements containing the words "believes," "plans," "anticipates," "expects," "estimates," and similar expressions) should also be considered to be forward-looking statements. The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. Forward-looking statements in this document should be evaluated together with the many uncertainties that affect our businesses, particularly those mentioned in the risk factors and other cautionary statements in our 2013 Annual Report on Form 10-K and in our other reports filed with the Securities and Exchange Commission.

For further information about Minerals Technologies Inc. look on the internet at http://www.mineralstech.com.
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## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES <br> (in thousands, except per share data) (unaudited)

Net sales
Product sales
Service revenue
Total net sales
Cost of sales
Cost of goods sold
Cost of service revenue
Total cost of sales
Production margin
Marketing and administrative expenses
Research and development expenses
Amortization expense of intangible assets acquired
Acquisition related transaction and integration costs
Restructuring and other charges
Income from operations
Interest expense, net
Premium on early extinguishment of debt
Other non-operating income (deductions), net
Total non-operating deductions, net
Income from continuing operations before tax and equity in earnings
Provision for taxes on income

| Quarter Ended |  |  | \% Growth |  | Six Months Ended \% Growth |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 29, | Mar. 30, | June 30,P | Prior |  | June 29, | June 30, |  |
| 2014 | 2014 | 2013 Q | Qtr. | Prior Year | 2014 | 2013 | Prior Year |
| \$ 372,472\$ | 244,396\$ | 256,844 | 52\% | 45\%\$ | 616,868\$ | 507,357 | 22\% |
| 48,588 | 0 | 0 | * | * | 48,588 | 0 |  |
| 421,060 | 244,396 | 256,844 | 72\% | 64\% | 665,456 | 507,357 | $31 \%$ |
| 285,034 | 189,084 | 197,995 | 51\% | 44\% | 474,118 | 392,625 | 21\% |
| 33,307 | 0 | 0 | * | * | 33,307 | 0 |  |
| 318,341 | 189,084 | 197,995 | 68\% | 61\% | 507,425 | 392,625 | 29\% |
| 102,719 | 55,312 | 58,849 | 86\% | 75\% | 158,031 | 114,732 | 38\% |
| 46,277 | 21,533 | 21,644 | 115\% | 114\% | 67,810 | 44,456 | 53\% |
| 6,242 | 5,094 | 4,826 | 23\% | 29\% | 11,336 | 9,644 | 18\% |
| 1,017 | 0 | 0 |  | * | 1,017 | 0 |  |
| 7,343 | 5,101 | 0 | 44\% | * | 12,444 | 0 |  |
| 6,009 | 0 | 0 | * | * | 6,009 | 0 |  |
| 35,831 | 23,584 | 32,379 | 52\% | 11\% | 59,415 | 60,632 | (2)\% |
| $(8,925)$ | (149) | (125) |  | * | $(9,074)$ | (351) |  |
| $(5,751)$ | 0 | 0 |  | * | $(5,751)$ | 0 |  |
| (334) | (161) | $(1,347)$ | * | * | (495) | (988) |  |
| $(15,010)$ | (310) | $(1,472)$ | * | * | $(15,320)$ | $(1,339)$ |  |
| 20,821 | 23,274 | 30,907( | (11)\% | (33)\% | 44,095 | 59,293 | (26)\% |
| 3,472 | 7,003 | 8,221 | (50)\% | (58)\% | 10,475 | 16,267 | (36)\% |

Equity in earnings of affiliates, net of tax
Income from continuing operations, net of tax
Income (loss) from discontinued operations, net of tax Consolidated net income
Less: Net income attributable to non-controlling interests
Net Income attributable to Minerals Technologies Inc. (MTI)

| 233 | 0 | 0 | * | * | 233 | 0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17,582 | 16,271 | 22,686 | 8\% | (22)\% | 33,853 | 43,026 | (21)\% |
| 1,791 | 8 | $(4,947)$ | * | * | 1,799 | $(5,683)$ |  |
| 19,373 | 16,279 | 17,739 | 19\% | 9\% | 35,652 | 37,343 | (5)\% |
| 867 | 664 | 619 | $31 \%$ | 40\% | 1,531 | 1,467 | 4\% |
| \$ 18,506\$ | 15,615\$ | 17,120 | 19\% | 8\%\$ | 34,121\$ | 35,876 | (5)\% |

Weighted average number of common shares outstanding:
Basic

| 34,485 | 34,420 | 34,799 | 34,453 | 34,897 |
| :--- | :--- | :--- | :--- | :--- |
| 34,792 | 34,680 | 35,031 | 34,736 | 35,141 |

Earnings per share attributable to MTI:
Basic:

| Income from continuing operations attributable to MTI | \$ | 0.48\$ | 0.45\$ | 0.63 | 7\% | (24)\%\$ | 0.94\$ | 1.19 | (21)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) from discontinued operations attributable to MTI |  | 0.05 | 0.00 | (0.14) | * | * | 0.05 | (0.16) |  |
| Net Income attributable to MTI common shareholders | \$ | 0.53\$ | 0.45\$ | 0.49 | 18\% | 8\%\$ | $0.99 \$$ | 1.03 | (4)\% |

Diluted:

| Income from continuing operations attributable to MTI income (loss) from discontinued operations attributable to MTI |  | 0.48\$ | 0.45\$ | 0.63 | 7\% | (24)\%\$ | 0.93\$ | 1.18 | (21)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0.05 | 0.00 | (0.14) | * | * | 0.05 | (0.16) |  |
| Net Income attributable to MTI common shareholders | \$ | $0.53 \$$ | 0.45\$ | 0.49 | 18\% | 8\%\$ | 0.98\$ | 1.02 | (4)\% |
| idends declared per common share | \$ | 0.05\$ | 0.05\$ | 0.05 |  | \$ | 0.10\$ | 0.10 |  |

Cash dividends declared per common share

* Percentage not meaningful


## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED STATEMENTS OF INCOME

1)For comparative purposes, the quarterly periods ended June 29, 2014, March 30, 2014 and June 30, 2013 consisted of 91 days, 89 days, and 91 days, respectively. The six month periods ended June 29, 2014 and June 30, 2013 consisted of 180 days and 181 days, respectively. As a result of the acquisition of AMCOL International on May 9 , 2014, the financial results of the acquired business reflect 52 days.
2)To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP earnings per share, excluding special items, for the quarterly periods ended June 29, 2014, March 30, 2014 and June 30, 2013 and the six month periods ended June 29 , 2014 and June 30, 2013 and a reconciliation to reported earnings per share for such periods. The Company's management believes these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion of such special items are not indicative of the ongoing operating results and thereby affect the comparability of results between periods. The Company feels inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.
(millions of dollars)

| Quarter Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { June } 29, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { Mar. } 30, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ |  | $\text { June } 29$$2014$ |  | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ |  |
| \$ | 16.7 | \$ | 15.6 | \$ | 22.1 | \$ | 32.3 | \$ | 41.6 |
|  | 7.3 |  | 5.1 |  | 0.0 |  | 12.4 |  | 0.0 |
|  | 5.8 |  | 0.0 |  | 0.0 |  | 5.8 |  | 0.0 |
|  | 5.6 |  | 0.0 |  | 0.0 |  | 5.6 |  | 0.0 |
|  | 6.0 |  | 0.0 |  | 0.0 |  | 6.0 |  | 0.0 |
|  | (8.8) |  | (0.6) |  | 0.0 |  | (9.4) |  | 0.0 |
| \$ | 32.6 | \$ | 20.1 | \$ | 22.1 | \$ | 52.7 | \$ | 41.6 |
| \$ | 0.94 | \$ | 0.58 | \$ | 0.63 |  | 1.52 |  | 1.18 |

Income from continuing operations attributable to MTI
Special items:
Acquisition related transaction and integration costs
Premium on early extinguishment of debt
Non-cash inventory step-up charges
Restructuring and other charges
Related tax effects on special items
Income from continuing operations attributable to MTI, excluding special items
Diluted earnings per share, excluding special items
\$
3)Free cash flow is defined as cash flow from continuing operations less capital expenditures. The following is a presentation of the Company's non-GAAP free cash flow for the quarterly periods ended June 29, 2014, March 30, 2014 and June 30, 2013 and the six month periods ended June 29, 2014 and June 30, 2013 and a reconciliation to cash flow from operations for such periods. The Company's management believes this non-GAAP measure provides meaningful supplemental information as management uses this measure to evaluate the Company's ability to maintain capital assets, satisfy current and future obligations, repurchase stock, pay dividends and fund future business opportunities. Free cash flow is not a measure of cash available for discretionary expenditures since the Company has certain non-discretionary obligations such as debt service that are not deducted from the measure. The Company's definition of free cash flow may not be comparable to similarly titled measures reported by other companies.
(millions of dollars)

Cash flow from continuing operations
Capital expenditures
Free cash flow
4)The following table reflects the components of non-operating income and deductions (millions of dollars)

| Quarter Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { June } 29, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { Mar. } 30, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { June } 29, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ |  |
| \$ | 92.4 | \$ | 15.1 | \$ | 33.9 | \$ | 107.5 | \$ | 59.9 |
|  | 25.4 |  | 11.3 |  | 13.0 |  | 36.7 |  | 21.7 |
| \$ | 67.0 | \$ | 3.8 | \$ | 20.9 | \$ | 70.8 | \$ | 38.2 |

Interest income
Interest expense
Premium on early extinguishment of debt
Foreign exchange gains (losses)
Other deductions
Non-operating income (deductions), net


Amortization of deferred financing costs of $\$ 0.6 \mathrm{M}$ are included in interest expense
5)During the second quarter of 2013, the Company ceased operations at its Paper PCC merchant plant in Walsum, Germany and reclassified such operations as discontinued.

The following table details selected financial information for the Walsum plant included within discontinued operations in the Consolidated Statements of Income:

| Quarter Ended |  |  |  |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 29,$2014$ |  | $\begin{gathered} \text { Mar. 30, } \\ 2014 \end{gathered}$ |  |  | June 30, 2013 | $\begin{gathered} \text { June } 29, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2013 \end{gathered}$ |
| \$ | 0.0 | \$ | 0.0 | \$ | 0.8 | \$ | 0.0 \$ | 1.6 |
|  | 0.0 |  | 0.0 |  | (1.2) |  | 0.0 | (2.2) |
|  | 0.0 |  | 0.0 |  | 0.2 |  | 0.0 | 0.3 |
|  | (2.4) |  | 0.0 |  | 5.9 |  | (2.4) | 5.9 |
| \$ | 2.4 | \$ | 0.0 | \$ | (7.3) | \$ | 2.4 \$ | (8.4) |
|  | 0.6 |  | 0.0 |  | (2.4) |  | 0.6 | (2.7) |
| \$ | 1.8 | \$ | 0.0 | \$ | (4.9) | \$ | 1.8 \$ | (5.7) |

The Company reversed a facility closure accrual of $\$ 2.4$ million to settle its contractual obligations at the Walsum, Germany site.
6)The analyst conference call to discuss operating results for the second quarter is scheduled for Friday, August 8, 2014 at 11:00 am and will be broadcast over the Company's website (www.mineralstech.com). The broadcast will remain on the Company's website for no less than one year.

## SALES DATA

United States
International Net Sales
Paper PCC
Specialty PCC
PCC Products
Talc
Ground Calcium Carbonate
Processed Minerals Products
Specialty Minerals Segment
Refractory products
Metallurgical Products
Refractories Segment
Metalcasting
Household, Personal Care \& Specialty Products
Basic Minerals \& Other Products
Performance Materials Segment
Environmental products
Building Materials \& Other Products
Construction Technologies Segment
Energy Services Segment
Net Sales

## SUPPLEMENTARY DATA

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES
(millions of dollars)
(unaudited)


## SUPPLEMENTARY DATA

## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES

(millions of dollars)
(unaudited)

## SEGMENT OPERATING INCOME DATA

Specialty Minerals Segment

Refractories Segment
Performance Materials Segment

Construction Technologies Segment

Energy Services Segment

Unallocated Corporate Expenses
Acquisition related transaction costs
Consolidated

|  | \$ | 23.9 | \$ | 21.5 | \$ | 25.2 | 11\% | (5)\% | \$ | 45.4 | \$ | 48.5 | (6)\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% of Sales |  | 14.2\% |  | 13.5\% |  | 15.0\% |  |  |  | 13.9\% |  | 14.5\% |  |
|  | \$ | 10.1 | \$ | 9.2 |  | 8.5 | 10\% | 19\% | \$ | 19.3 | \$ | 15.4 | 25\% |
| \% of Sales |  | 11.0\% |  | 10.9\% |  | 9.6\% |  |  |  | 10.9\% |  | 8.9\% |  |
|  |  | 4.3 |  | 0.0 |  | 0.0 | * | * |  | 4.3 |  | 0.0 | * |
| \% of Sales |  | 5.7\% |  |  |  |  |  |  |  | 5.7\% |  |  |  |
|  |  | 0.7 |  | 0.0 |  | 0.0 | * | * |  | 0.7 |  | 0.0 | * |
| \% of Sales |  | 1.9\% |  |  |  |  |  |  |  | 1.9\% |  |  |  |
|  |  | 5.9 |  | 0.0 |  | 0.0 | * | * |  | 5.9 |  | 0.0 | * |
| \% of Sales |  | 12.1\% |  |  |  |  |  |  |  | 12.1\% |  |  |  |
|  | \$ | (1.8) | \$ | (2.0) | \$ | (1.3) | (10)\% | 38\% | \$ | (3.8) | \$ | (3.3) | 15\% |
|  | \$ | (7.3) | \$ | (5.1) | \$ | 0.0 | * | * | \$ | (12.4) | \$ | 0.0 | * |
|  | \$ | 35.8 | \$ | 23.6 | \$ | 32.4 | 52\% | 10\% | \$ | 59.4 | \$ | 60.6 | (2)\% |
| \% of Sales |  | 8.5\% |  | 9.7\% |  | 12.6\% |  |  |  | 8.9\% |  | 11.9\% |  |

SPECIAL ITEMS

Specialty Minerals Segment
Refractories Segment
Performance Materials Segment
Construction Technologies Segment
Energy Services Segment
Acquisition related transaction costs
Consolidated
, income, excluding special items (acquisition related transaction costs set forth in the above table), for the quarterly periods ended June 29, 2014, March 30, 2014 and June 30, 2013, and the six month periods ended June 29, 2014 and June 30, 2013 constituting a reconciliation to GAAP operating income set forth above. The Company's management believe these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion of such special items are not indicative of ongoing operating results and thereby affect the comparability of results between periods. The Company feels inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.

| SEGMENT OPERATING INCOME, EXCLUDING SPECIAL ITEMS |  | Quarter Ended |  |  |  |  |  | \% Growth |  | Six Months Ended |  |  |  | \% Growth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { June 29, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { Mar. 30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | Prior Qtr. | Prior Year | June 29, 2014 |  | $\begin{gathered} \text { June 30, } \\ 2013 \end{gathered}$ |  | Prior Year |
| Specialty Minerals Segment |  | \$ | 26.1 | \$ | 21.5 | \$ | 25.2 | 21\% | 4\% | \$ | 47.6 | \$ | 48.5 | (2)\% |
|  | \% of Sales |  | 15.5\% |  | 13.5\% |  | 15.0\% |  |  |  | 14.5\% |  | 14.5\% |  |
| Refractories Segment |  | \$ | 10.7 | \$ | 9.2 | \$ | 8.5 | 16\% | 26\% | \$ | 19.9 | \$ | 15.4 | 29\% |
|  | \% of Sales |  | 11.7\% |  | 10.9\% |  | 9.6\% |  |  |  | 11.3\% |  | 8.9\% |  |
| Performance Materials Segment |  |  | 9.1 |  | 0.0 |  | 0.0 | * | * |  | 9.1 |  | 0.0 | * |
|  | \% of Sales |  | 12.0\% |  |  |  |  |  |  |  | 12.0\% |  |  |  |
| Construction Technologies Segment |  |  | 3.8 |  | 0.0 |  | 0.0 | * | * |  | 3.8 |  | 0.0 | * |
|  | \% of Sales |  | 10.2\% |  |  |  |  |  |  |  | 10.2\% |  |  |  |
| Energy Services Segment |  |  | 6.9 |  | 0.0 |  | 0.0 | * | * |  | 6.9 |  | 0.0 | * |
|  | \% of Sales |  | 14.2\% |  |  |  |  |  |  |  | 14.2\% |  |  |  |
| Unallocated Corporate Expenses |  | \$ | (1.8) | \$ | (2.0) | \$ | (1.3) | (10)\% | 38\% | \$ | (3.8) | \$ | (3.3) | 15\% |
| Consolidated |  | \$ | 54.8 | \$ | 28.7 | \$ | 32.4 | 91\% | 69\% | \$ | 83.5 | \$ | 60.6 | 38\% |
|  | \% of Sales |  | 13.0\% |  | 11.7\% |  | 12.6\% |  |  |  | 12.5\% |  | 11.9\% |  |

* Percentage not meaningful


## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

## ASSETS

(In Thousands of Dollars)

Current assets:

| Cash \& cash equivalents | \$ 191,181\$ | 490,267 |
| :---: | :---: | :---: |
| Short-term investments | 16,678 | 15,769 |
| Accounts receivable, net | 461,114 | 204,449 |
| Inventories | 243,511 | 89,169 |
| Prepaid expenses and other current assets | 75,092 | 15,463 |
| Total current assets | 987,576 | 815,117 |
| Property, plant and equipment | 2,227,394 | 1,282,336 |
| Less accumulated depreciation | 1,004,512 | 976,265 |
| Net property, plant \& equipment | 1,222,882 | 306,071 |
| Goodwill | 769,347 | 64,432 |
| Intangible assets | 219,664 | 2,968 |
| Other assets and deferred charges | 100,677 | 28,959 |
| Total assets | \$3,300,146\$ | 1,217,547 |

LIABILITIES AND SHAREHOLDERS' EQUITY
Current liabilities:

| Short-term debt | \$ 4,680\$ | 5,504 |
| :---: | :---: | :---: |
| Current maturities of long-term debt | 23,800 | 8,200 |
| Accounts payable | 204,225 | 94,855 |
| Other current liabilities | 138,907 | 72,335 |
| Total current liabilities | 371,612 | 180,894 |
| Long-term debt | 1,529,117 | 75,000 |
| Deferred income taxes | 317,156 | 0 |
| Other non-current liabilities | 168,121 | 87,245 |
| Total liabilities | 2,386,006 | 343,139 |
| Total MTI shareholders' equity | 889,329 | 847,538 |
| Non-controlling Interest | 24,811 | 26,870 |
| Total shareholders' equity | 914,140 | 874,408 |
| Total liabilities and shareho | \$3,300,146\$ | 1,217,547 |

[^0]
[^0]:    *Unaudited
    **Condensed from audited financial statements.

