# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-K**

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2002

Commission file number 1-3295

# MINERALS TECHNOLOGIES INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) The Chrysler Building 405 Lexington Avenue New York, New York (address of principal executive office) **25-1190717** (I.R.S. Employer Identification Number)

**10174-1901** (Zip Code)

# (212) 878-1800

(Registrant's telephone number including area code)

# Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, \$.10 par value	New York Stock Exchange

# Securities registered pursuant to Section 12(g) of the Act: <u>None</u>

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

# Yes <u>X</u> No \_\_\_\_

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of the voting stock held by non-affiliates of the Registrant, based upon the closing price at which the stock was sold as of January 31, 2003, was approximately \$782 million. Solely for the purposes of this calculation, shares of common stock held by officers, directors and beneficial owners of 10% or more of the outstanding common stock have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

As of February 21, 2003, the Registrant had outstanding 20,085,266 shares of common stock, all of one class.

# DOCUMENTS INCORPORATED BY REFERENCE

Proxy Statement dated March 31, 2003

Part III

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# PART I

# Item 1. Business

Minerals Technologies Inc. (the "Company") is a resource- and technology-based company that develops, produces and markets worldwide a broad range of specialty mineral, mineral-based and synthetic mineral products and related systems and services. The Company has two operating segments: Specialty Minerals and Refractories. The Specialty Minerals segment produces and sells the synthetic mineral product precipitated calcium carbonate ("PCC") and the processed

mineral product quicklime ("lime"), and mines, processes and sells the natural mineral products limestone and talc. This segment's products are used principally in the paper, building materials, paint and coatings, glass, ceramic, polymer, food and pharmaceutical industries. The Refractories segment produces and markets monolithic and shaped refractory materials and specialty products and services used primarily by the steel, cement and glass industries.

The Company emphasizes research and development. The level of the Company's research and development spending, as well as its capability of developing and introducing technologically advanced new products, have enabled the Company to anticipate and satisfy changing customer requirements, creating market opportunities through new product development and product application innovations.

# **Specialty Minerals Segment**

# PCC Products and Markets

The Company's PCC product line net sales were \$423.0 million, \$396.1 million, and \$399.2 million for the years ended December 31, 2002, 2001 and 2000, respectively. The Company's sales of PCC have been and are expected to continue to be made primarily to the printing and writing papers segment of the paper industry. The Company also produces PCC for sale to companies in the polymer, food and pharmaceutical and paints and coatings industries. Sales to International Paper Company represented approximately 11.5%, 13% and 13% of consolidated net sales in 2002, 2001 and 2000, respectively. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

# PCC Products -- Paper

In the paper industry, the Company's PCC is used:

- as a filler in the production of coated and uncoated wood-free printing and writing papers;
- as a filler for groundwood (wood-containing) paper such as newsprint, magazine and catalog papers; and
- as a coating pigment for both wood-free and groundwood papers.

The majority of the Company's sales are of PCC sold to paper makers at "satellite" PCC plants. A satellite PCC plant is a PCC manufacturing facility located within the paper mill itself, thereby eliminating costs of transporting PCC from remote production sites to the paper mill. The Company believes the competitive advantages offered by the improved economics and superior optical characteristics of the paper produced with PCC manufactured by the Company's satellite PCC plants resulted in the rapid growth in the number of the Company's satellite PCC plants since the first such plant was built in 1986. For information with respect to the locations of the Company's PCC plants at December 31, 2002, see Item 2, "Properties," below.

The Company currently manufactures several customized PCC product forms using proprietary processes at its PCC plants. Each product form is designed to provide optimum paper properties including brightness, opacity, bulk, strength and improved printability. The Company's research and development and technical service staffs focus on expanding sales at its existing satellite PCC plants as well as developing new technologies for new applications. These technologies include, among others, acid-tolerant PCC, which allowed PCC to be introduced to the large wood-containing segment of the printing and writing papers market, and OPACARB<sup>®</sup> PCC, a family of products for coating paper.

The Company owns, staffs, operates and maintains all of its satellite PCC plants, and owns or licenses the related technology. The Company and its paper mill customers enter into long-term agreements, generally ten years in length, pursuant to which the Company supplies substantially all of the customer's precipitated calcium carbonate filler requirements. The Company is generally permitted to sell PCC produced at a satellite plant in excess of the host paper mill's requirements to third parties.

The Company also sells a range of PCC products to paper manufacturers from production sites not associated with paper mills at Adams, Massachusetts; Lifford, England; Lappeenranta, Finland; and Hermalle, Belgium.

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### PCC Products -- Paper -- Key Markets

Uncoated Printing and Writing Papers--North America. Beginning in the mid-1980's, as a result of a concentrated research and development effort, the Company's satellite PCC plants facilitated the conversion of a substantial percentage of North American uncoated wood-free printing and writing paper producers to lower-cost alkaline papermaking technology. The Company estimates that during 2002, more than 90% of North American wood-free paper was produced employing alkaline technology. Presently, the Company owns and operates 33 satellite PCC plants located at paper mills that produce wood-free printing and writing papers in North America. The Company anticipates that the aggregate volume of PCC used by these paper mills will increase.

Uncoated Printing and Writing Papers--Outside North America. The Company estimates the amount of uncoated wood-free printing and writing papers produced outside of North America at facilities that can be served by satellite and merchant PCC plants is approximately twice as large (measured in tons of paper produced) as the North American uncoated wood-free paper market currently served by the Company. The Company believes that the superior brightness, opacity and bulking characteristics offered by its PCC products allow it to compete with suppliers of ground limestone and other filler products outside of North America. Presently, the Company owns and operates 20 commercial satellite PCC plants located at paper mills that produce wood-free printing and writing papers outside of North America.

Uncoated Groundwood Paper. The uncoated groundwood paper market, including newsprint, represents nearly half of worldwide paper production. Paper mills producing wood-containing paper still generally employ acid papermaking technology. The conversion to alkaline technology by these mills has been hampered by the tendency of wood-containing papers to darken in an alkaline environment. In an attempt to introduce PCC to the wood-containing segments of the paper industry, the Company has developed and patented a process for the manufacture of an acid-tolerant form of PCC (AT<sup>®</sup> PCC) that facilitates production of high-brightness, high-quality groundwood paper in an acid environment. Furthermore, as groundwood or wood-containing paper mills use larger quantities of recycled fiber, there is a trend toward the use of neutral papermaking technology in this segment for which the Company presently supplies traditional PCC morphologies. The Company now supplies PCC to approximately 40 paper machines at about 20 groundwood paper mills around the world.

*Coated Paper.* The Company is also placing increased emphasis on the use of PCC to coat paper, and expects that its research and development in coating technology will open up a large market for PCC that will build slowly as paper companies include PCC in their proprietary coating formulations. PCC increases gloss, opacity, brightness and printability of the sheet while decreasing paper's cost per ton. The coated paper market is large, and the Company believes this

market will continue to grow at a higher average growth rate than the uncoated paper market and therefore provides a substantial market opportunity for the Company. PCC coating products are produced at eleven of the Company's PCC plants worldwide.

#### PCC Products--Non-paper

The Company's full range of slurry and dry PCC products is also sold on a merchant basis for non-paper applications. The Company sells surface-treated and untreated grades of PCC to the polymer industry for use in rigid polyvinyl chloride products (pipe and profiles), thermoset polyesters (automotive body parts), sealants (automotive and construction applications), adhesives, printing inks, and the paint and coatings industry. The Company's PCC is also used by the food and pharmaceutical industries as a source of bio-available calcium in tablets and foodstuffs, as a buffering agent in tablets, and as a mild abrasive in toothpaste. The Company produces PCC for nonpaper applications on a merchant basis from production sites at Adams, Massachusetts; Brookhaven, Mississippi; and Lifford, England.

# Processed Minerals -- Products and Markets

The Company mines or purchases and processes natural mineral products, primarily limestone and talc. The Company also manufactures lime, a limestonebased product. The Company's net sales of processed mineral products were \$97.1 million, \$87.2 million, and \$87.1 million for the years ended December 31, 2002, 2001 and 2000, respectively. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Lime is produced at the Company's Adams, Massachusetts facility, used as a raw material for the manufacture of PCC at that site and some satellite PCC plants, and sold commercially to various chemical and other industries.

The Company mines, beneficiates and processes talc at its Barretts site, located near Dillon, Montana. The talc is sold worldwide in finely ground form for paint and coatings, ceramic and polymer applications. Because of the exceptional chemical purity of the Barretts ore, a majority of the automotive catalytic converter ceramic substrates manufactured in the United States, Japan and Western Europe utilize the Company's Barretts talc.

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The Company also has mineral processing plants in the Midwest United States which process high quality mineral ores into performance minerals for the plastics, paint, adhesives and sealants, rubber and cosmetic industries. This capability was obtained through the acquisition of the business and assets of Polar Minerals Inc. in the third quarter of 2002.

The Company's natural mineral products are supported by the Company's limestone reserves located in the western and eastern parts of the United States, and talc reserves located in Montana. The Company estimates these reserves, at current usage levels, to be in excess of 30 years at both its limestone production facilities and its talc production facility.

### **Refractories Segment**

#### Refractory Products and Markets

# Refractory Products

The Company offers a broad range of monolithic and pre-cast refractory products, systems and services. The Company's refractory net sales were \$232.6 million, \$201.1 million, and \$184.6 million for the years ended December 31, 2002, 2001 and 2000, respectively. See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Product sales are usually combined with Company-supplied proprietary application equipment and on-site technical service support. The Company's proprietary application equipment is used to apply refractory materials to the walls of steel-making furnaces and other high temperature vessels to maintain and extend their lives. Robotic-type shooters, including the Company's proprietary SEQUAD<sup>®</sup> sprayer and its MINSCAN<sup>TM</sup> system, allow for remote-controlled application in steel-making furnaces, as well as in steel ladles and blast furnaces. Since the steel-making industry is characterized by intense price competition, which results in a continuing emphasis on increased productivity, the SEQUAD<sup>®</sup> sprayer, the MINSCAN<sup>TM</sup> system, and the related technologically advanced maintenance materials developed in the Company's research laboratories have been well accepted by the Company's customers. These products allow steel makers to improve their performance through, among other things, the application of monolithic refractories to furnace linings while the furnace is at operating temperature, thereby eliminating the need for furnace cool-down periods and steel-production interruption. The result is a lower overall refractory cost per ton of steel produced to steel makers.

The Company's experienced technical service staff and advanced application equipment provide greater assurance that the desired productivity objectives of customers are achieved. The Company's technicians are also able to conduct laser measurement of refractory wear, usually in conjunction with robotic application tools, to improve maintenance performance at many locations. The Company believes that these services, together with its refractory product offerings, provide it with a strategic marketing advantage.

In the past five years a significant amount of the Company's refractory product sales have come from new products. Some of the new products the Company has introduced in the past few years include:

- the MAG-O-STAR<sup>®</sup> and MAG-O-STAR<sup>®</sup> ALM spray coatings, an advanced refractory material for application to the slag line at the top of hot steel ladles increasing availability, balancing wear and extending lining life;
- the MINSCAN<sup>™</sup> application system, a fully automated application system for applying refractory materials to electric arc furnaces;
- LACAM<sup>®</sup> and Vision Tech laser-based refractory measurement systems; and
- SCANTROL<sup>™</sup>, a fully integrated application system combining the LACAM<sup>®</sup> and MINSCAN<sup>™</sup> technologies.

The Company has also developed a new line of OPTISHOT<sup>™</sup> refractory products that can completely replace brick in iron and steel ladles. In addition to new products, delivery systems and services, the Company has focused on controlling costs and expenses.

The Company has also expanded its refractories business through selective acquisitions over the past two years. In 2000, the Company acquired Ferrotron Elektronik GmbH, a manufacturer of advanced laser scanning devices, sensors and other instruments designed for the steel industry. In 2001, the Company acquired the refractories business of Martin Marietta Magnesia Specialties Inc. and purchased Rijnstaal B.V., a Netherlands-based producer of cored metal wires used mainly in the steel and foundry industries. These acquisitions have increased the breadth of the product lines in the Refractories segment.

The Company sells its refractory products in the following three product groups:

*Steel Furnace Refractories.* The Company sells gunnable monolithic refractory products to users of basic oxygen furnaces and electric furnaces for application on furnace walls to prolong the life of furnace linings.

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Specialty Products for Iron and Steel. The Company sells monolithic refractory materials and pre-cast refractory shapes for iron and steel ladles, vacuum degassers, continuous casting tundishes, blast furnaces and reheating furnaces. The Company is one of the few monolithic refractory companies offering a full line of materials to satisfy all continuous casting refractory applications. This full line consists of gunnable materials, as well as refractory shapes and permanent linings.

The Company produces a number of other technologically enhanced products for the steel industry. These include calcium metal, metallurgical wires and a number of metal treatment specialties. The Company manufactures calcium metal at its Canaan, Connecticut facility and purchases calcium in international markets. Calcium metal is used in the manufacture of the Company's PFERROCAL<sup>®</sup> solid-core calcium wire, as well as in the manufacture of batteries and magnets. The Company sells metallurgical wires and associated injection equipment for use in the production of high quality steels. The Company's metallurgical wires are injected into molten steel to reduce imperfections. The steel produced is used for high-pressure pipeline and other premium-grade steel applications.

*Industrial Products*. This product line encompasses refractory shapes and linings sold to non-steel refractories consuming industries including glass, cement, aluminum and petrochemicals and other non-steel industries, as well as PYROID<sup>®</sup> pyrolitic graphite sold primarily to the aerospace and electronics industries.

#### Key Markets

The principal market for the Company's refractory products is the steel industry. Management believes that certain trends in the steel industry will continue to provide growth opportunities for the Company. These trends include rapid growth in select geographic regions (e.g., China), the development of improved manufacturing processes such as thin-slab casting, the trend in North America to shift production from integrated mills to mini mills (electric arc furnace) and the ever-increasing need for improved productivity and longer lasting refractories. The Company believes that the trend toward electric steel-making mini-mills and away from integrated steel mills has facilitated the acceptance of its new refractory products and technologies. The Company also produces a broad line of refractory products and certain metallurgical products that are required by mini-mills.

#### **Marketing and Sales**

The Company relies principally on its worldwide direct sales force to market its products. The direct sales force is augmented by technical service teams that are familiar with the industries to which the Company markets its products, and by several regional distributors. The Company's sales force works closely with the Company's technical service staff to solve technical and other issues faced by the Company's customers. The Company's technical service staff assists paper producers in ongoing evaluations of the use of PCC for paper coating and filling applications. In the refractory segment, the Company's technical service personnel advise with respect to the use of refractory materials and, in many cases, apply the refractory materials to the customers' furnaces and other vessels pursuant to service agreements. Continued use of skilled technical service teams is an important component of the Company's business strategy.

The Company works closely with its customers to ensure that the customers' requirements are satisfied and often trains and supports customer personnel in the use of the Company's products. The Company conducts domestic marketing and sales from Bethlehem, Pennsylvania and from regional sales offices in the eastern and western United States. The Company's international marketing effort is directed from Brussels, Belgium; Tokyo, Japan; Sao Paulo, Brazil; and Singapore. The Company believes its refractory manufacturing facilities are strategically located to satisfy the stringent delivery requirements of the steel industry. The Company also believes that its worldwide network of sales personnel and manufacturing sites facilitates the international expansion of its satellite PCC operations.

#### **Raw Materials**

The Company's ability to achieve anticipated results depends in part on having an adequate supply of raw materials for its manufacturing operations, particularly lime and carbon dioxide for the PCC product line, magnesia for Refractory operations and talc ore for the Processed Minerals product line, and on having adequate access to the ore reserves at its mining operations. Unanticipated changes in the costs or availability of such raw materials, or in the Company's ability to have access to its ore reserves, could adversely affect the Company's results of operations.

The Company uses lime in the production of PCC and is a significant purchaser of lime worldwide. Generally, lime is purchased under long-term supply contracts from unaffiliated suppliers located in close geographic proximity to the Company's PCC plants. If there were to be an interruption in the supply of lime from any particular lime supplier to the Company, the Company believes that alternative sources of lime would be available at effectively the same cost to the Company.

The principal raw materials used in the Company's monolithic refractory products are refractory-grade magnesia and various forms of aluminosilicates. The Company also purchases calcium metal, calcium silicide, graphite, calcium carbide and various alloys for use in the production of metallurgical wires and uses lime and aluminum in the production of calcium metal. The

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Company purchases a significant portion of its magnesite requirements from sources in the People's Republic of China. In addition, the Company purchases a portion of its talc ore for the Processed Minerals product line from the People's Republic of China. The Company believes that in the event of supply interruptions of its refractory raw material requirements it could obtain adequate supplies from alternate sources at reasonable costs.

#### Competition

The Company is continually engaged in efforts to develop new products and technologies and refine existing products and technologies in order to remain competitive and, in certain circumstances, to position itself as a market leader.

With respect to its PCC products, the Company competes for sales to the paper industry with other fillers, such as ground limestone and clay, based in large part upon technological know-how, patents and processes that allow the Company to deliver PCC that it believes imparts superior brightness, opacity and other properties to paper on an economical basis.

The Company is the leading manufacturer and supplier of PCC to the North American paper industry. It competes with certain companies both in North America and abroad that sell PCC or offer alternative products, principally ground calcium carbonate, for use in paper filling and coating applications. Competition with respect to the Company's PCC sales is based upon performance characteristics of the product (such as brightness and opacity), price, the availability of technical support and availability of raw materials.

With respect to the Company's refractory products, competitive conditions vary by geographic region. Competition is based upon the performance characteristics of the product (including strength, quality, consistency and ease of application), price, and the availability of technical support. The Company competes with different companies in different geographic areas and in separate aspects of its product line.

The Company competes in sales of its limestone and talc based primarily upon product quality, price, and geographic location.

#### **Research and Development**

Many of the Company's product lines are technology-based. The Company's expertise in inorganic chemistry, crystallography and structural analysis, fine particle technology and other aspects of materials science apply to and support all of its product lines.

The Company's business strategy for continued growth in sales and profitability depends to a large extent on the continued success of its research and development activities. Among the significant achievements of the Company's research and development effort have been the satellite PCC plant concept,  $AT^{(B)}$  PCC, advanced OPACARB<sup>®</sup> PCC crystal morphologies for paper coating, the SEQUAD<sup>®</sup> sprayer, MAG-O-STAR<sup>®</sup> spray coating, MINSCAN<sup>TM</sup> and SCANTROL<sup>TM</sup> application systems and OPTISHOT<sup>TM</sup> shotcrete refractory. The Company's research and development efforts have also resulted in the invention of *SYNSIL*<sup>®</sup> products, a family of synthetic silicate products for the glass industry.

For the years ended December 31, 2002, 2001 and 2000, the Company expended approximately \$22.7 million, \$23.5 million, and \$26.3 million, respectively, on research and development. The Company believes, based upon its review of publicly available information regarding the reported research and development spending of certain of its competitors, that its investment in research and development as a percentage of net sales exceeds comparable industry norms. The Company's research and development spending for 2002 approximated 3.0% of net sales.

The Company maintains its primary research facilities in Bethlehem and Easton, Pennsylvania. It also has smaller research and development facilities in Finland, Ireland and Japan. Approximately 160 employees worldwide are engaged in research and development. In addition, the Company has access to several of the world's most advanced paper making and paper coating pilot facilities.

#### **Patents and Trademarks**

The Company owns or has the right to use approximately 425 patents and approximately 650 trademarks related to its business. The Company believes that its rights under its existing patents, patent applications and trademarks are of value to its operations, but no one patent, application or trademark is material to the conduct of the Company's business as a whole.

### Insurance

The Company maintains liability and property insurance and insurance for business interruption in the event of damage to its production facilities and certain other insurance covering risks associated with its business. The Company believes such insurance is adequate for the operation of its business. There is no assurance that in the future the Company will be able to maintain the coverage currently in place or that the premiums therefor will not increase substantially.

#### Employees

At December 31, 2002, the Company employed approximately 2,400 persons, of whom approximately 800 were employed by the Company outside of the United States.

#### **Environmental, Health and Safety Matters**

The Company's operations are subject to federal, state, local and foreign laws and regulations relating to the environment and health and safety. Certain of the Company's operations involve and have involved the use and release of substances that are classified as toxic or hazardous within the meaning of these laws and regulations. Environmental operating permits are, or may be, required for certain of the Company's operations and such permits are subject to modification, renewal and revocation. The Company regularly monitors and reviews its operations, procedures and policies for compliance with these laws and regulations. The Company believes its operations are in substantial compliance with these laws and regulations and that there are no violations that would have a material effect on the Company. Despite these compliance efforts, some risk of environmental and other damage is inherent in the Company's operations, as it is with other companies engaged in similar businesses, and there can be no assurance that material violations will not occur in the future. The cost of compliance with these laws and regulations of existing laws and regulations or enforcement policies or further investigation or evaluation of the potential health hazards of certain products may give rise to additional compliance and other costs that could have a material adverse effect on the Company. The Company has a right of indemnification for certain potential environmental, health and safety liabilities under agreements entered into between the Company and Pfizer Inc ("Pfizer") or Quigley Company, Inc., a wholly-owned subsidiary of Pfizer, in connection with the initial public offering of the Company in 1992. See "Certain Relationships and Related Transactions" in Item 13.

#### **Available Information**

The Company maintains an internet website located at http://www.mineralstech.com. It makes its reports on Forms 10-K,

10-Q and 8-K, and amendments to those reports, as well as its Proxy Statement and filings under Section 16 of the Securities Exchange Act of 1934, available free of charge through the Investor Relations page of its website, as soon as reasonably practicable after they are filed with the SEC. Investors may access these reports through the Company's website by navigating to "Investor Relations" and then to "SEC Filings."

### **Cautionary Factors That May Affect Future Results**

The disclosure and analysis set forth in this report contains certain forward-looking statements, particularly statements relating to future actions, future performance or results of current and anticipated products, sales efforts, expenditures, and financial results. From time to time, the Company also provides forward-looking statements in other publicly-released materials, both written and oral. Forward-looking statements provide current expectations and forecasts of future events such as new products, revenues and financial performance, and are not limited to describing historical or current facts. They can be identified by the use of words such as "expects," "plans," "anticipates," "will" and other words and phrases of similar meaning.

Forward-looking statements are necessarily based on assumptions, estimates and limited information available at the time they are made. A broad variety of risks and uncertainties, both known and unknown, as well as the inaccuracy of assumptions and estimates, can affect the realization of the expectations or forecasts in these statements. Consequently, no forward-looking statement can be guaranteed. Actual future results may vary materially.

The Company undertakes no obligation to update any forward-looking statements. Investors should refer to the Company's subsequent filings under the Securities Exchange Act of 1934 for further disclosures.

As permitted by the Private Securities Litigation Reform Act of 1995, the Company is providing the following cautionary statements which identify factors that could cause the Company's actual results to differ materially from historical and expected results. It is not possible to foresee or identify all such factors. Investors should not consider this list an exhaustive statement of all risks, uncertainties and potentially inaccurate assumptions.

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# • Historical Growth Rate

Continuance of the historical growth rate of the Company depends upon a number of uncertain events, including the outcome of the Company's strategies of increasing its penetration into geographic markets such as Asia and Europe; increasing its penetration into product markets such as the market for paper coating pigments and the market for groundwood paper pigments; increasing sales to existing PCC customers by increasing the amount of PCC used per ton of paper produced; and developing, introducing and selling new products. Difficulties, delays or failures of any of these strategies could cause the future growth rate of the Company to differ materially from its historical growth rate.

# Contract Renewals

The Company's sales of PCC are predominantly pursuant to long-term agreements, generally ten years in length, with paper mills at which the Company operates satellite PCC plants. The terms of many of these agreements have been extended, often in connection with an expansion of the satellite plant. Failure of a number of the Company's customers to renew existing agreements on terms as favorable to the Company as those currently in effect could cause the future growth rate of the Company to differ materially from its historical growth rate, could have a substantial adverse effect on the Company's results of operations, and could also result in impairment of the assets associated with the PCC plant.

The Company's largest customer, International Paper Company, has informed the Company that it intended to begin negotiations with alternative suppliers at one satellite location at which the contract has expired and would negotiate with other suppliers at other satellite locations as the contracts for those locations expire over the next several years, with the last contract expiring in 2010. That decision by IP increases the risk that some or all of these contracts will not be renewed. Because these contracts have various remaining terms, the full impact of these expirations on the Company would not be felt for several years. The Company is actively pursuing its own negotiations with IP, and hopes to reach agreement to extend some or all of these contracts past their current expiration dates. The outcome of these negotiations, however, cannot be predicted. The loss of a substantial amount of the Company's sales to IP would have a material effect on the Company's results of operations and projected growth rate.

# • Consolidation in Paper Industry

Several consolidations in the paper industry have taken place in recent years. These consolidations could result in partial or total closure of some paper mills at which the Company operates PCC satellites. Such closures would reduce the Company's sales of PCC, except to the extent that they resulted in shifting paper production and associated purchases of PCC to another location served by the Company. There can be no assurance, however, that this will occur. In addition, such consolidations concentrate purchasing power in the hands of a smaller number of papermakers, enabling them to increase pressure on suppliers, such as the Company. This increased pressure could have an adverse effect on the Company's results of operations in the future.

# • Litigation; Environmental Exposures

The Company's operations are subject to international, federal, state and local governmental, tax and other laws and regulations, and potentially to claims for various legal, environmental and tax matters. The Company is currently a party to various litigation matters. While the Company carries liability insurance which it believes to be appropriate to its businesses, and has provided reserves for such matters which it believes to be adequate, an unanticipated liability arising out of such a litigation matter or a tax or environmental proceeding could have a material adverse effect on the Company's financial condition or results of operations.

### New Products

The Company is engaged in a continuous effort to develop new products and processes in all of its product lines. Difficulties, delays or failures in the development, testing, production, marketing or sale of such new products could cause actual results of operations to differ materially from expected results.

### • Competition; Protection of Intellectual Property

Particularly in its PCC and Refractory product lines, the Company's ability to compete is based in part upon proprietary knowledge, both patented and unpatented. The Company's ability to achieve anticipated results depends in part on its ability to defend its intellectual property against inappropriate disclosure as well as against infringement. In addition, development by the Company's competitors of new products or technologies that are more effective or less expensive than those the Company offers could have a material adverse effect on the Company's financial condition or results of operations.

# Risks of Doing Business Abroad

As the Company expands its operations overseas, it faces the increased risks of doing business abroad, including inflation, fluctuation in interest rates and currency exchange rates, changes in applicable laws and regulatory requirements, export and import restrictions, tariffs, nationalization, expropriation, limits on repatriation of funds, civil unrest, terrorism, unstable governments and legal systems, and other factors. Adverse developments in any of these areas could cause actual results to differ materially from historical and expected results.

# • Availability of Raw Materials

The Company's ability to achieve anticipated results depends in part on having an adequate supply of raw materials for its manufacturing operations, particularly lime and carbon dioxide for the PCC product line, magnesia for Refractory operations and talc ore for the Processed Minerals product line, and on having adequate access to the ore reserves at its mining operations. Unanticipated changes in the costs or availability of such raw materials, or in the Company's ability to have access to its ore reserves, could adversely affect the Company's results of operations.

#### Cyclical Nature of Customers' Businesses

The bulk of the Company's sales are to customers in two industries, paper manufacturing and steel manufacturing, which have historically been cyclical. The Company's exposure to variations in its customers' businesses has been reduced in recent years by the growth in the number of plants it operates; by the diversification of its portfolio of products and services; and by its geographic expansion. Also, the Company has structured some of its long-term satellite PCC contracts to provide a degree of protection against declines in the quantity of product purchased, since the price per ton of PCC generally rises as the number of tons purchased declines. In addition, many of the Company's product lines lower its customers' costs of production or increase their productivity, which should encourage them to use its products. However, a sustained economic downturn in one or more of the industries or geographic regions that the Company serves, or in the worldwide economy, could cause actual results of operations to differ materially from historical and expected results.

## **Item 2. Properties**

Set forth below is the location of, and the main customer served by, each of the Company's satellite PCC plants at December 31, 2002. Generally, the land on which each satellite PCC plant is located is leased at a nominal amount by the Company from the host paper mill pursuant to a lease, the term of which runs concurrently with the term of the PCC production and sale agreement between the Company and the host paper mill.

Location	Principal Customer
Alabama, Courtland	International Paper Company
Alabama, Jackson	Boise Cascade Corporation
Alabama, Selma	International Paper Company
Arkansas, Ashdown	Domtar Inc.
Brazil, Jacarei	Votorantim Celulose e Papel
Brazil, Luiz Antonio	Votorantim Celulose e Papel
Brazil, Mucuri	Bahia Sul Celulose S.A.
Brazil, Suzano	Cia Suzano de Papel e Celulose
Canada, Cornwall, Ontario	Domtar Inc.
Canada, Dryden, Ontario	Weyerhaeuser Canada Inc.
Canada, St. Jerome, Quebec	Rolland Paper Inc.
Canada, Windsor, Quebec	Domtar Inc.
China, Dagang <sup>1</sup>	Asia Pulp and Paper Company Ltd.
Finland, Aanekoski <sup>1</sup>	M-real Corporation
Finland, Anjalankoski <sup>1</sup>	Myllykoski Paper Oy
Finland, Lappeenranta <sup>1,2</sup>	OAO Svetogorsk (a subsidiary of International Paper Company)
Finland, Tervakoski <sup>1</sup>	Trierenberg Holding
Florida, Pensacola	International Paper Company
France, Alizay	M-real Corporation
France, Docelles	UPM - Kymmene Corporation
France, Saillat Sur Vienne	Aussedat Rey (a subsidiary of International Paper Company)
Germany, Schongau	UPM - Kymmene Corporation
Indonesia, Perawang <sup>1</sup>	PT Indah Kiat Pulp and Paper Corporation
Israel, Hadera	American Israeli Paper Mills, Ltd.
Japan, Shiraoi <sup>1</sup>	Nippon Paper Manufacturing Company Ltd.
Vontuolar Michiefo	Mand Wastunes Computing

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Louisiana, Port Hudson	Georgia-Pacific Corporation
Maine, Jay	International Paper Company
Maine, Madison	Madison Paper Industries
Maine, Millinocket <sup>4</sup>	Great Northern Paper, Inc. (in bankruptcy)
Mexico, Chihuahua	Corporativo Copamex, S.A. de C.V.
Michigan, Quinnesec	International Paper Company
Minnesota, Cloquet	Sappi Ltd.
Minnesota, International Falls	Boise Cascade Corporation
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# **Location**

# **Principal Customer**

New York, Oswego <sup>3</sup>	International Paper Company
New York, Ticonderoga	International Paper Company
North Carolina, Plymouth	Weyerhaeuser Company
Ohio, Chillicothe	MeadWestvaco Corporation
Ohio, West Carrollton	Appleton Papers Inc.
Poland, Kwidzyn	International Paper Company
Portugal, Figueira da Foz <sup>1</sup>	SoporcelSociedade Portuguesa de Papel, S.A.
Slovakia, Ruzomberok	Severoslovenske Celulozky a Papierne a.s.
South Carolina, Eastover	International Paper Company
South Africa, Merebank <sup>1</sup>	Mondi Paper Company Ltd.
Tennessee, Kingsport	Weyerhaeuser Company
Texas, Pasadena	Pasadena Paper Company LP
Thailand, Tha Toom <sup>1</sup>	Advance Agro Public Co. Ltd.
Virginia, Franklin	International Paper Company
Washington, Camas	James River Corporation
Washington, Longview	Weyerhaeuser Company
Washington, Wallula	Boise Cascade Corporation
Wisconsin, Kimberly	Stora Enso Oy
Wisconsin, Park Falls	Fraser Papers Inc.
Wisconsin, Wisconsin Rapids	Stora Enso Oy

1 These plants are owned through joint ventures.

<sup>2</sup> This PCC plant is not located on-site at the paper mill.

<sup>3</sup> This PCC plant has ceased operations in 2002.

<sup>4</sup> The host mills of this PCC plant shut down in 2002 and filed for bankruptcy protection in 2003.

The Company also owned at December 31, 2002 10 plants engaged in the mining, processing and/or production of lime, limestone, precipitated calcium carbonate, and talc and directly or indirectly owned or leased approximately 19 refractory manufacturing facilities worldwide. The Company's corporate headquarters, sales offices, research laboratories, plants and other facilities are owned by the Company except as otherwise noted. Set forth below is certain information relating to the Company's plants and office and research facilities.

Arizona, Pima County	Plant; Quarry <sup>1</sup>	Limestone
California, Lucerne Valley	Plant; Quarry	Limestone
Connecticut, Canaan	Plant; Quarry	Limestone, Metallurgical Wire/Calcium
Indiana, Mt. Vernon	Plant	Talc/Limestone
Louisiana, Baton Rouge	Plant	Monolithic Refractories
Massachusetts, Adams	Plant; Quarry	Limestone, Lime, PCC
Michigan, River Rouge	Plant	Monolithic Refractories/Shapes
Mississippi, Brookhaven	Plant	PCC
Montana, Dillon	Plant; Quarry	Talc
New Jersey, Old Bridge	Plant	Monolithic Refractories
New York, New York	Headquarters <sup>2</sup> ; Sales Offices <sup>2</sup>	All Company Products
Ohio, Bryan	Plant	Monolithic Refractories
Ohio, Dover	Plant	Refractories
Ohio, Wellsville	Plant	Talc/Limestone
Ohio, Woodville	Plant <sup>2</sup>	Synsil <sup>®</sup>
Pennsylvania, Bethlehem	Research Laboratories; Sales Offices	PCC, Lime, Limestone, Talc, Pyrolytic Graphite
Pennsylvania, Easton	Research Laboratories; Plant	All Company Products
Pennsylvania, Slippery Rock	Plant	Refractory Shapes/Monolithic Refractories

# International

Australia, Carlingford	Sales Office <sup>2</sup>	Monolithic Refractories
Belgium, Brussels	Sales Office <sup>2</sup>	Monolithic Refractories/PCC
Belgium, Hermalle-sous-Huy	Plant	PCC
Brazil, Belo Horizonte	Sales Office <sup>2</sup>	Monolithic Refractories
Brazil, Sao Paulo	Sales Office <sup>2</sup>	PCC
Brazil, Volta Redonda	Sales Office <sup>2</sup>	Monolithic Refractories
Canada, Lachine	Plant	Refractory Shapes
China, Huzhou	Plant <sup>3</sup>	Monolithic Refractories
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<b>Location</b>	<u>Facility</u>	Product Line
Finland, Kaarina	Research Laboratory	PCC
Finland, Oulu	Plant	Laser Scanning Instrumentation
Germany, Duisburg	Sales Office <sup>2</sup>	Monolithic Refractories
Germany, Moers	Plant	Laser Scanning Instrumentation/Probes
Holland, Hengelo	Plant	Metallurgical Wire
Ireland, Cork	Plant; Administrative Office <sup>2</sup>	Monolithic Refractories
Italy, Brescia	Sales Office; Plant	Monolithic Refractories/Shapes
Japan, Gamagori	Plant	Monolithic Refractories/Shapes, Calcium

Japan, Saitami	Sales Office	Laser Scanning Instrumentation
Mexico, Gomez Palacio	Plant <sup>2</sup>	Monolithic Refractories
Singapore	Sales Office <sup>2</sup>	PCC
Spain, Santander	Sales Office <sup>2</sup>	Monolithic Refractories
South Africa, Pietermaritzburg	Plant	Monolithic Refractories
South Korea, Seoul	Sales Office <sup>2</sup>	Monolithic Refractories
South Korea, Yangsan	Plant <sup>4</sup>	Monolithic Refractories
United Kingdom, Lifford	Plant	PCC, Lime
United Kingdom, Rotherham	Plant	Monolithic Refractories/Shapes

1 This plant is leased to another company.

<sup>2</sup> Leased by the Company. The facilities in Cork, Ireland are operated pursuant to a 99-year lease, the term of which commenced in 1963. The Company's headquarters and sales offices in New York, New York are held under a lease which expires in 2010.

<sup>3</sup> This plant is leased through a joint venture.

<sup>4</sup> This plant is owned through a joint venture.

The Company believes that its facilities, which are of varying ages and are of different construction types, have been satisfactorily maintained, are in good condition, are suitable for the Company's operations and generally provide sufficient capacity to meet the Company's production requirements. Based on past loss experience, the Company believes it is adequately insured with respect to these assets, and for liabilities which are likely to arise from its operations.

#### **Item 3. Legal Proceedings**

On or about July 14, 2000, MTI, Specialty Minerals Inc. and Minteq International Inc. received from the Connecticut Department of Environmental Protection ("DEP") a proposed administrative consent order relating to the Canaan, Connecticut site at which both Minteq and Specialty Minerals have operations. Following extensive discussions among the parties, the proposed order was revised by the DEP on February 11, 2003. The proposed order would settle claims relating to an accidental discharge of machine oil alleged to have contained polychlorinated biphenyls at or above regulated levels, as well as alleged violations of requirements pertaining to stormwater and waste water discharge and management of underground storage tanks. The proposed order would require payment of a civil penalty in the amount of \$11,000 and funding of several supplemental environmental projects totaling \$330,000. These amounts are included in other current liabilities in the consolidated balance sheet as of December 31, 2002. Cost of remediation at the site remains uncertain.

The Company and its subsidiaries are not party to any other material pending legal proceedings, other than routine litigation incidental to their businesses.

# Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the fourth quarter of 2002.

#### PART II

# Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

The Company's common stock is traded on the New York Stock Exchange under the symbol "MTX."

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Information on market prices and dividends is set forth below:

2002 Quarters	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth</u>	
Market Price Range Per Share of Common Stock					
High	\$53.91	\$53.84	\$48.99	\$46.07	
Low	44.06	49.12	33.17	36.38	
Close	52.93	49.32	37.07	43.15	
Dividends paid per common share	\$0.025	\$0.025	\$0.025	\$0.025	
2001 Quarters	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth</u>	
Market Price Range Per Share of Common Stock					
High	\$38.09	\$43.95	\$ 44.78	\$48.00	
Low	31.92	33.62	33.23	35.98	
Close	34.89	42.87	37.72	46.64	

# **Equity Compensation Plan Information**

Plan category	Number of securities to be issued upon exercise of outstanding options	Weighted average exercise price of outstanding options	Number of securities remaining available for future issuance
Equity compensation plans approved by security holders	1,908,183	\$ 38.54	1,277,053
Equity compensation plans not approved by security holders			
Total	1,908,183 =======	\$ 38.54 ====	1,277,053

On March 3, 2003, the last reported sales price on the NYSE was \$38.05 per share. As of March 3, 2003, there were approximately 230 holders of record of the common stock.

On January 23, 2003, the Company's Board of Directors declared a regular quarterly dividend on its common stock of \$0.025 per share. Subject to satisfactory financial results and declaration by the Board, the Company currently intends to pay quarterly cash dividends of at least \$0.025 per share on its common stock. Although the Company believes its historical earnings indicate that this dividend policy is appropriate, it will be reviewed by the Board from time to time in light of the Company's financial condition, results of operations, current and anticipated capital requirements, contractual restrictions and other factors deemed relevant by the Board. No dividend will be payable unless declared by the Board and unless funds are legally available for payment thereof.

On February 22, 2001, the Company's Board of Directors authorized the Company's Management Committee, at its discretion, to repurchase up to \$25 million in additional shares per year over the next three-year period. As of December 31, 2002, the Company had repurchased approximately 470,000 shares under this program at an average price of approximately \$40 per share.

# Item 6. Selected Financial Data

Thousands, Except Per Share Data	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Income Statement Data:					
Net sales	\$752,680	\$684,419	\$670,917	\$662,475	\$631,622
Cost of goods sold	567,985	502,525	477,512	466,702	442,562
Marketing and administrative expenses	74,160	70,495	71,404	72,208	75,068
Research and development expenses	22,697	23,509	26,331	24,788	21,038
Bad debt expenses	6,214	3,930	5,964	1,234	507
Write-down of impaired assets	750		4,900		
Restructuring charge		<u>3,403</u>			
Income from operations	80,874	80,557	84,806	97,543	92,447
Net income	53,752	49,793	54,208	62,116	57,224

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Earnings Per Share					
Basic earnings per share	\$ 2.66 =====	\$ 2.54 =====	\$ 2.65 =====	\$ 2.90 =====	\$ 2.57 =====
D:1	<u> </u>	<u> </u>	¢ २ ८०	¢ 200	¢

Diluted earnings per snare	J 2.01	J 2.40	J 2.50		ð 2.5U
	=====	=====	=====	=====	=====
Weighted average number of common shares outstanding					
Basic	20,199	19,630	20,479	21,394	22,281
Diluted	20,569	20,063	21,004	22,150	22,926
Dividends declared per common share	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10
Balance Sheet Data:					
Working capital	\$167,028	\$ 86,261	\$ 81,830	\$102,405	\$112,892
Total assets	899,877	847,810	799,832	769,131	760,912
Long-term debt	89,020	88,097	89,857	75,238	88,167
Total debt	120,351	160,031	138,727	88,677	101,678
Total shareholders' equity	594,157	507,819	483,639	485,036	489,163

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Income and Expense Items as a Percentage of Net Sales

Year Ended December 31,	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net sales	100.0%	100.0%	100.0%
Cost of goods sold	75.5	73.4	71.2
Marketing and administrative expenses	9.9	10.3	10.7
Research and development expenses	3.0	3.4	3.9
Bad debt expenses	0.8	0.6	0.9
Write-down of impaired assets	0.1		0.7
Restructuring charge		0.5	
Income from operations	10.7	11.8	12.6
Net income	7.1% ===	7.3% ===	8.1% ===

### **Overview of 2002 and Outlook**

In 2002, the Company, like many companies in the manufacturing sector, continued to experience weakness due to a sluggish economy. As a result, the industries the Company primarily serves - paper and steel - have been affected by bankruptcies and consolidations. The Company expects the economic downturn that began in the second half of 2000 and continued throughout 2002 to continue at least into the first half of 2003.

The Company continues to be affected by negative factors in the industries it primarily serves:

- Since the third quarter of 2000, seven paper mills at which the Company has satellite precipitated calcium carbonate (PCC) plants have either shut down or announced their intention to do so. Other paper makers reduced production as a result of weaker paper demand and industry consolidations.
- The steel industry continued to experience difficulties in 2002 as several steel manufacturers ceased operations and others filed for bankruptcy protection.

However, despite this difficult market environment, the Company was able to achieve low double-digit operating margins. The Company's operating margin as a percentage of sales declined to 10.7% in 2002 as compared with 11.8% in 2001.

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In 2003, the Company plans to continue its focus on the following growth strategies:

- Increase market penetration of PCC in paper filling at both free sheet and groundwood mills.
- Increase penetration of PCC into the paper coating market.
- Emphasize higher value specialty products and application systems to increase market penetration in the Refractories segment.
- Continue selective acquisitions to complement the Company's existing businesses.
- Continue research and development and marketing efforts for new and existing products.

However, there can be no assurance that the Company will achieve success in implementing any one or more of these strategies.

In 2002, the Company added four units of production capacity for PCC - two from expansions and two from an acquisition in February 2002 of a PCC plant in Belgium. The Company also announced in January 2003 a new one-unit satellite plant to be built at a paper mill owned by Sabah Forest Industries in Malaysia,

which is expected to be operational in the fourth quarter of 2003. A unit represents between 25,000 to 35,000 tons of annual PCC production capacity.

The Company also made the following acquisitions in 2002:

- On February 6, 2002, the Company purchased a PCC manufacturing facility in Hermalle-sous-Huy, Belgium, for approximately \$10.2 million.
- On April 26, 2002, the Company acquired the assets of a company that develops and manufactures a refractory lining monitoring system, for approximately \$1.4 million.
- On September 9, 2002, the Company acquired the business and assets of Polar Minerals Inc., a privately owned producer of industrial minerals in the Midwest United States, for approximately \$22.5 million.

In 2003, the Company expects additional expansions at existing satellite PCC plants to occur and also expects to sign contracts for new satellite PCC plants.

As the Company continues to expand its operations overseas, it faces the inherent risks of doing business abroad, including inflation, fluctuations in interest rates and currency exchange rates, changes in applicable laws and regulatory requirements, export and import restrictions, tariffs, nationalization, expropriation, limits on repatriation of funds, civil unrest, terrorism, unstable governments and legal systems, and other factors. Some of the Company's operations are located in areas that have experienced political or economic instability, including Indonesia, Israel, China and South Africa. In addition, the Company's performance depends to some extent on that of the industries it serves, particularly the paper manufacturing, steel manufacturing, and construction industries.

The Company's sales of PCC are predominantly pursuant to long-term agreements, generally ten years in length, with paper companies at whose mills the Company operates satellite PCC plants. The terms of many of these agreements have been extended, often in connection with an expansion of the satellite PCC plant. Failure of a number of the Company's customers to renew existing agreements on terms as favorable to the Company as those currently in effect could cause the future growth rate of the Company to differ materially from its historical growth rate, and could also result in impairment of the assets associated with the PCC plant.

Several consolidations in the paper industry have taken place in recent years. Such consolidations concentrate purchasing power in the hands of a smaller number of papermakers, enabling them to increase pressure on suppliers. This increased pressure could have an adverse effect on the Company's results of operations in the future. In addition, these consolidations could result in partial or total closure of some paper mills at which the Company operates PCC satellites. In particular, the Company's largest customer, International Paper Company (IP), decided during 2000 to reduce production capacity by closing four paper mills at which the Company had satellite PCC plants. These closed mills are located in Mobile, Alabama; Lock Haven, Pennsylvania; Erie, Pennsylvania; and Oswego, New York. Sales to IP represented approximately 11.5% of consolidated net sales in 2002 and 13% of consolidated net sales in both 2001 and 2000. During 2000 two paper companies filed for bankruptcy protection and closed their paper mills in Plainwell, Michigan and Anderson, California, at which the Company had satellite PCC plants. The Company of impaired assets of \$0.8 million and \$4.9 million in 2002 and 2000, respectively.

Excluding the aforementioned plants that have been closed, there are three satellite locations at which contracts with host mills have expired and one location, representing less than one unit of PCC production, at which the host mill has informed the Company that the contract will not be renewed upon its expiration in 2004, although the Company continues to supply PCC at all

of these locations. At two of these locations the Company hopes to reach agreement on a long-term extension of the contract; however, there can be no assurance that these negotiations will be successful. At the other location, the customer, IP, has informed the Company that it intended to begin negotiations with alternative suppliers. The Company continues to supply PCC at this location, and expects to do so through 2003. IP also informed the Company at the end of the second quarter of 2002 that it would negotiate with other suppliers at other satellite locations as the contracts for those locations expire over the next several years, with the last contract expiring in 2010. That decision by IP increases the risk that some or all of these contracts will not be renewed. Because these contracts have various remaining terms, the full impact of these expirations on the Company would not be felt for several years. The Company is actively pursuing its own negotiations with IP, and hopes to reach agreement to extend some or all of these contracts past their current expiration dates. The outcome of these negotiations, however, cannot be predicted. The loss of a substantial amount of the Company's sales to IP would have a material adverse effect on the Company's results of operations and projected growth rate.

In recognition of this increased risk, the Company has shortened the periods over which existing satellite plants at IP mills are depreciated. The shortened depreciation schedule reduced diluted earnings per share by approximately \$0.04 per share in the second half of 2002.

Other impairment losses in recent years have not been significant. However, a complex of two paper mills at which the Company operates a satellite PCC plant, at Millinocket and East Millinocket, Maine, owned by Great Northern Paper, Inc., ceased operations on or about December 23, 2002. Great Northern Paper filed for bankruptcy protection on January 9, 2003 and as of March 5, 2003, the Millinocket and East Millinocket mills had not resumed operations. The Bankruptcy Court has appointed new management which is actively seeking a buyer for the two mills. The Company is monitoring the situation at Great Northern Paper very closely, and believes that it will be well positioned to offer PCC to any eventual new operator of the Millinocket mills when and if they emerge from bankruptcy and resume production. If the Millinocket mills do not resume production, the Company could incur an impairment charge of approximately \$10 million.

The Company has a consolidated interest in two joint venture companies that operate satellite PCC plants at paper mills owned by subsidiaries of Asia Pulp & Paper ("APP"), one at Perawang, Indonesia, and one at Dagang, China. APP is a multinational pulp and paper company whose current financial difficulties have been widely publicized. While APP is negotiating with its creditors, the Perawang and Dagang facilities have remained in operation at levels consistent with the prior year. Both mills are continuing to use MTI's PCC and to satisfy their obligations to the joint ventures. However, there can be no assurance that the Company's operations at these paper mills will not be adversely affected by APP's financial difficulties in the future. The Company's net investment in these satellite plants was \$4.6 million at December 31, 2002.

# **Critical Accounting Policies**

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities.

On an ongoing basis, the Company evaluates its estimates and assumptions, including those related to revenue recognition, allowance for doubtful accounts, valuation of inventories, valuation of long-lived assets, goodwill and other intangible assets, pension plan assumptions, income taxes, income tax valuation allowances and litigation and environmental liabilities. The Company bases its estimates on historical experience and on other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that can not readily be determined from other sources. There can be no assurance that actual results will not differ from those estimates.

The Company believes the following critical accounting policies require it to make significant judgments and estimates in the preparation of its consolidated financial statements:

- Revenue recognition: Revenue from sale of products is recognized at the time the goods are shipped and title passes to the customer. In most of the Company's PCC contracts, the price per ton is based upon the total number of tons sold to the customer during the year. Under those contracts, the price billed to the customer for shipments during the year is based on periodic estimates of the total annual volume that will be sold to the customer. Revenues are adjusted at the end of each year to reflect the actual volume sold.
- Allowance for doubtful accounts: Substantially all of the Company's accounts receivable are due from companies in the paper, construction and steel industries. Accounts receivable are reduced by an allowance for amounts that may become uncollectible in the future. Such allowance is established through a charge to the provision for bad debt expenses. The Company recorded bad debt expenses of \$6.2 million, \$3.9 million and \$6.0 million in 2002, 2001 and 2000, respectively. These charges were much higher than historical levels and were primarily related to bankruptcy filings by some of the Company's customers in the paper and steel industries and to additional provisions associated with potential risks in the paper, steel and other industries. In addition to specific allowances established for bankrupt customers, the Company also analyzes

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the collection history and financial condition of its other customers considering current industry conditions and determines whether an allowance needs to be established or increased.

• Property, plant and equipment, goodwill, intangible and other long-lived assets: The Company's sales of PCC are predominantly pursuant to long-term arrangements, generally ten years in length, with paper mills at which the Company operates satellite PCC plants. The terms of many of these agreements have been extended, often in connection with an expansion of the satellite PCC plant. The Company also continues to supply PCC to three locations at which the PCC contract has expired.

Property, plant and equipment, goodwill, intangible and certain other long-lived assets are amortized over their useful lives. Useful lives are based on management's estimates of the period that the assets can generate revenue, which does not necessarily coincide with the remaining term of a customer's contractual obligation for use of those assets. Failure of a PCC customer to renew an agreement or continue to purchase PCC from the Company could result in an impairment of assets charge at such facility.

In the third quarter of 2002, the Company reduced the useful lives of satellite PCC plants at International Paper Company (IP) mills due to an increased risk that some or all of these PCC contracts will not be renewed. The accelerated depreciation reduced diluted earnings by approximately \$0.04 per share in the second half of 2002.

- Valuation of long-lived assets, goodwill and other intangible assets: The Company assesses the possible impairment of long-lived assets and identifiable intangibles whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Goodwill and other intangible assets with indefinite lives are reviewed for impairment at least annually in accordance with the provisions of SFAS No. 142. Factors the Company considers important that could trigger an impairment review include the following:
  - significant under-performance relative to historical or projected future operating results;
  - significant changes in the manner of use of the acquired assets or the strategy for the overall business;
  - significant negative industry or economic trends.

When the Company determines that the carrying value of intangibles, long-lived assets or goodwill may not be recoverable based upon the existence of one or more of the above indicators of impairment, it measures any impairment by its ability to recover the carrying amount of the assets from expected future operating cash flow on a discounted basis. Net intangible assets, long-lived assets, and goodwill amounted to \$596.1 million as of December 31, 2002.

• Accounting for income taxes: As part of the process of preparing the Company's consolidated financial statements, the Company is required to estimate its income taxes in each of the jurisdictions in which it operates. This process involves estimating actual current tax exposure together with assessing temporary differences resulting from differing treatments of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in the consolidated balance sheet. The Company must then assess the likelihood that its deferred tax assets will be recovered from future taxable income, and to the extent it believes that recovery is not likely, it must establish a valuation allowance. To the extent it establishes a valuation allowance or increases this allowance in a period, it must include an expense within the tax provision in the Statement of Income.

For a detailed discussion on the application of these and other accounting policies, see "Summary of Significant Accounting Policies" in the "Notes to the Consolidated Financial Statements" in Item 14 of this Annual Report on Form 10-K, beginning on page F-6. This discussion and analysis should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this report.

# **Results of Operations**

Net Sales					
Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Net sales	\$752.7	10.0%	\$684.4	2.0%	\$670.9

Worldwide net sales in 2002 increased 10.0% from the previous year to \$752.7 million. Sales in the Specialty Minerals segment, which includes the PCC and Processed Minerals product lines, increased approximately 7.6% to \$520.1 million compared with \$483.3 million for the same period in 2001. Sales in the Refractories segment grew approximately 15.7% over the previous year to \$232.6 million. In 2001, worldwide net sales increased 2.0% to \$684.4 million from

\$670.9 million in the prior year. Specialty Minerals segment sales decreased approximately 1.0% and Refractories segment sales increased approximately 9.0% in 2001.

Worldwide net sales of PCC in 2002 increased approximately 6.8% to \$423.0 million from \$396.1 million in the prior year. Paper PCC sales and volumes grew 8% for the full year with volumes in excess of 3.4 million tons, even though the paper industry was affected adversely by consolidations, shutdowns and slowdowns. This has resulted in a reduction of over five

million tons of paper capacity in the past two years. This occurred primarily because the most efficient paper mills worldwide, which use PCC, outperformed the market as a whole. The overall growth was primarily due to new capacity added in 2002, to the ramp-up of PCC capacity added in 2001, and to increased worldwide volume from existing satellites, which collectively more than compensated for the aforementioned paper mill shutdowns. Most of this growth came in the uncoated free sheet market, which consists of high quality printing and writing paper. The Company also achieved good growth in the groundwood sector of the paper market, which produces magazines, catalog and directory papers. Groundwood paper, which is produced from less-refined pulp, is an important market for the Company because it represents nearly half of worldwide paper production. Today, the Company supplies PCC to approximately 40 groundwood paper machines at about 20 paper mills. The Specialty PCC product line reflected a 1% sales increase over the prior year. The merchant PCC manufacturing facility in Brookhaven, Mississippi has shown improved sales levels but still remains below its expected volumes. Specialty PCC also continues to experience competitive pressure from lower-cost ground calcium carbonate in the calcium supplement market. PCC sales in 2001 decreased approximately 1% to \$396.1 million from \$399.2 million in 2000.

Net sales of Processed Minerals products in 2002 increased 11.4% to \$97.1 million from \$87.2 million in 2001. This increase was primarily attributable to the acquisition of Polar Minerals Inc. Processed Minerals net sales increased slightly in 2001 to \$87.2 million from \$87.1 million in 2000.

Net sales in the Refractories segment in 2002 increased approximately 15.7% to \$232.6 million from \$201.1 million in the prior year. The increase in sales for the Refractories segment in 2002 was attributable primarily to the 2001 acquisitions of the Martin Marietta refractories business and Rijnstaal B.V., which more than offset unfavorable economic conditions in the worldwide steel industry. In 2001, net sales in the Refractories segment increased 9.0% from the prior year.

Net sales in the United States was \$482.2 million in 2002, approximately 9% higher than in the prior year. Increased sales from the acquisitions were partially offset by the aforementioned weakness in the steel and paper industries. International sales in 2002 increased 12% primarily as a result of the continued international expansion of the Company's PCC product line and acquisitions. In 2001, domestic net sales were slightly higher than the prior year, and international sales were approximately 5.9% greater than in the prior year.

# **Operating Costs and Expenses**

Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Cost of goods sold	\$567.9	13.0%	\$502.5	5.2%	\$477.5
Marketing and administrative	\$ 74.2	5.2%	\$ 70.5	(1.3%)	\$ 71.4
Research and development	\$ 22.7	(3.4%)	\$ 23.5	(10.6%)	\$ 26.3
Bad debt expenses	\$ 6.2	59.0%	\$ 3.9	(35.0%)	\$ 6.0
Restructuring charge	\$	*	\$ 3.4	*	\$
Write-down of impaired assets	\$ 0.8	*	\$	*	\$ 4.9

#### Percentage not meaningful

Cost of goods sold was 75.5% of sales compared with 73.4% in the prior year. This increase occurred in both business segments. In the Specialty Minerals segment, the gross margin ratio was adversely affected by development costs at the new merchant PCC facility in Hermalle, Belgium, increased costs to provide *SYNSIL*<sup>®</sup> trial material, and increased depreciation expense for satellite PCC plants located at International Paper's mills. In the Refractories segment, production and inventory problems at certain North American facilities; volume losses due to slowdowns and closures in high margin integrated steel mill accounts; and increased development costs associated with new products and systems contributed to the adverse gross margin ratio.

Marketing and administrative costs increased 5.2% in 2002 to \$74.2 million and decreased to 9.9% of net sales from 10.3% in 2001. In 2001, marketing and administrative costs decreased 1.3% to \$70.5 million.

Research and development expenses during 2002 decreased 3.4% to \$22.7 million and represented 3.0% of net sales. This decrease was primarily a result of the 2001 restructuring and lower PCC trial expenses. In 2001, research and development expenses decreased 10.6% and represented 3.4% of sales. This decrease was primarily the result of the restructuring, a decrease in PCC trial activity and a shift of *SYNSIL*<sup>®</sup> product activities from development to production.

The Company recorded bad debt expenses of \$6.2 million and \$3.9 million in 2002 and 2001, respectively. These charges were primarily related to additional provisions associated with the Great Northern Paper Company's bankruptcy filing and to additional provisions associated with potential risks to its customers in the steel, paper and other industries.

During the second quarter of 2001, the Company restructured its operations to reduce operating costs and improve efficiency. This resulted in a second quarter restructuring charge of \$3.4 million. This restructuring reduced operating expenses by \$6.0 million to \$8.0 million annually. These expense reductions were partially realized during the second half of 2001.

During the first quarter of 2002, the Company recorded a write-down of impaired assets of \$0.8 million for a satellite plant that ceased operations. In 2000, the Company recorded a write-down of impaired assets of \$4.9 million for three satellite PCC plants at paper mills that ceased operations.

Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Income from operations	80.9	0.4%	\$80.6	(5.0%)	\$84.8

Income from operations in 2002 increased slightly to \$80.9 million from \$80.6 million in 2001. Income from operations decreased to 10.7% of sales as compared with 11.8% of sales in 2001. This decrease was primarily due to the aforementioned decrease in the gross margin ratios. In 2001, income from operations decreased 5.0% to \$80.6 million from \$84.8 million in 2000. This decrease was due primarily to weakness for the full year in the three major industries the Company serves and to the aforementioned restructuring charge.

Non-Operating Deductions Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Non-operating deductions, net	\$5.1	(35.4)%	\$7.9	58%	\$5.0

Non-operating deductions decreased 35.4% from the prior year. This decrease was due to lower interest rates and lower average borrowings in 2002 when compared with 2001. In 2001, interest expense increased from 2000 due primarily to higher average borrowings than in 2000.

Provision for Taxes on Income					
Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Provision for taxes on income	\$20.2	(4.3)%	\$21.1	(10.9%)	\$23.7

The effective tax rate decreased to 26.7% in 2002 compared with 29.1% in 2001. This decrease was due to changes in the geographic mix of profit by country. The effective tax rate was 29.8% in 2000.

Minority Interests Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Minority interests	\$1.8	5.9%	\$1.7	(5.6%)	\$1.8

The consolidated joint ventures continue to operate profitably and were at the approximate same level of profitability over the last two years.

Net Income Dollars in Millions	<u>2002</u>	<u>Growth</u>	<u>2001</u>	<u>Growth</u>	<u>2000</u>
Net income	\$53.8	8.0%	\$49.8	(8.1%)	\$54.2

Net income increased 8.0% in 2002 to \$53.8 million. In 2001, net income decreased 8.1% to \$49.8 million. Earnings per common share, on a diluted basis, increased 5.2% to \$2.61 in 2002 as compared with \$2.48 in the prior year.

### Liquidity and Capital Resources

Cash flows in 2002 were provided from operations and proceeds from stock option exercises. The cash was applied principally to fund approximately \$37.1 million of capital expenditures, the aforementioned acquisitions, to repay \$41.5 million in short-term debt, and to repurchase \$17.3 million of common shares for treasury. Cash provided from operating activities amounted to \$117.8 million in 2002, \$98.3 million in 2001, and \$91.1 million in 2000. Included in cash flow from operations was pension plan funding of approximately \$20.2 million, \$10.7 million and \$10.2 million for the years ended December 31, 2002, 2001 and 2000, respectively.

On February 22, 2001, the Board authorized the Company's Management Committee to repurchase, at its discretion, up to \$25 million in additional shares per year over the following three years. As of December 31, 2002, the Company had repurchased approximately 470,000 shares under this program at an average price of approximately \$40 per share.

The Company has \$115.0 million in uncommitted short-term bank credit lines, of which \$30.0 million was in use at December 31, 2002. The Company anticipates that capital expenditures for 2003 should range between \$60 million and \$70 million, principally related to the construction of PCC plants and other opportunities that meet the strategic growth objectives of the Company. The Company expects to meet its long-term financing requirements from internally generated funds, uncommitted bank credit lines and, where appropriate, project financing of certain satellite plants. The aggregate maturities of long-term debt are as follows: 2003 - \$1.3 million; 2004 - \$2.3 million; 2005 - \$2.8 million; 2006 - \$52.8 million; 2007 - \$1.0 million; thereafter - \$30.2 million.

### **Prospective Information and Factors That May Affect Future Results**

The Securities and Exchange Commission encourages companies to disclose forward-looking information so that investors can better understand companies' future prospects and make informed investment decisions. This report may contain forward-looking statements that set out anticipated results based on management's plans and assumptions. Words such as "expects," "plans," "anticipates," "will," and words and terms of similar substance, used in connection with any discussion of future operating or financial performance identify these forward-looking statements.

The Company cannot guarantee that the outcomes suggested in any forward-looking statement will be realized, although it believes it has been prudent in its plans and assumptions. Achievement of future results is subject to risks, uncertainties and inaccurate assumptions. Should known or unknown risks or

uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Investors should bear this in mind as they consider forward-looking statements and should refer to the discussion of certain risks, uncertainties and assumptions under the heading "Cautionary Factors That May Affect Future Results" in Item 1.

## Inflation

Historically, inflation has not had a material adverse effect on the Company. The contracts pursuant to which the Company constructs and operates its satellite PCC plants generally adjust pricing to reflect increases in costs resulting from inflation.

# Cyclical Nature of Customers' Businesses

The bulk of the Company's sales are to customers in the paper manufacturing, steel manufacturing and construction industries, which have historically been cyclical. These industries encountered difficulties in 2002. The pricing structure of some of the Company's long-term PCC contracts makes its PCC business less sensitive to declines in the quantity of product purchased. For this reason, and because of the geographical diversification of its business, the Company's operating results to date have not been materially affected by the difficult economic environment. However, it cannot predict the economic outlook in the countries in which the Company does business, nor in the key industries it serves. There can be no assurance that a recession, in some markets or worldwide, would not have a significant negative effect on the Company's financial position or results of operations.

# **Recently Issued Accounting Standards**

In June 2001, the Financial Accounting Standards Board issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143, effective for fiscal years beginning after June 15, 2002, addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This statement requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of the fair value can be determined, and that the associated asset retirement costs be capitalized as part of the carrying amount of the long-lived asset. The effect of this standard on the Company's results of operations and financial position is being evaluated. It is likely that there will be significant obligations related to the future retirement of assets related to the Company's PCC satellite facilities and its mining properties which will result in a non-cash after-tax charge to earnings of approximately \$4 million in the first quarter of 2003 for the cumulative effect of this accounting change. Excluding the cumulative effect adjustment, the Company estimates the impact of additional depreciation expense on the long-lived assets and accretion expense related to the liabilities to approximate \$1.0 million in 2003.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." This statement is effective for exit or disposal activities initiated after December 31, 2002, and is not expected to have a material effect on the Company's results of operation or financial position.

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others, and interpretation of FASB Statements No. 5, 57 and 107 and a rescission of FASB Interpretation No. 34." This Interpretation elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under guarantees issued. The Interpretation also clarifies that a guarantor is required to recognize, at inception of a guarantee, a liability for the fair value of the obligation undertaken. The initial recognition and measurement provisions of the Interpretation are applicable to guarantees issued or modified after

December 31, 2002 and are not expected to have a material effect on the Company's consolidated financial statements. The disclosure requirements are effective for financial statements of interim and annual periods ending after December 15, 2002.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure, an amendment of FASB Statement No. 123." This statement amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation, and would require additional disclosures in the 2002 financial statements. These disclosure modifications are included in the notes to the consolidated financial statements. The Company is currently analyzing the other provisions of this statement.

# Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Market risk represents the risk of loss that may impact the Company's financial position, results of operations or cash flows due to adverse changes in market prices and rates. The Company is exposed to market risk because of changes in foreign currency exchange rates as measured against the U.S. dollar. It does not anticipate that near-term changes in exchange rates will have a material impact on its future earnings or cash flows. However, there can be no assurance that a sudden and significant decline in the value of foreign currencies would not have a material adverse effect on the Company's financial condition and results of operations. Approximately 25% of the Company's bank debt bears interest at variable rates; therefore the Company's results of operations would only be affected by interest rate changes to the short-term bank debt outstanding. An immediate 10 percent change in interest rates would not have a material effect on the Company's results of operations over the next fiscal year.

The Company is exposed to various market risks, including the potential loss arising from adverse changes in foreign currency exchange rates and interest rates. The Company does not enter into derivatives or other financial instruments for trading or speculative purposes. When appropriate, the Company enters into derivative financial instruments, such as forward exchange contracts and interest rate swaps, to mitigate the impact of foreign exchange rate movements and interest rate movements on the Company's operating results. The counterparties are major financial institutions. Such forward exchange contracts and interest rate swaps would not subject the Company to additional risk from exchange rate or interest rate movements because gains and losses on these contracts would offset losses and gains on the assets, and liabilities and transactions being hedged. The Company had open forward exchange contracts to purchase \$0.8 million of foreign currencies as of December 31, 2001. These contracts matured on June 28, 2002. The fair value of these instruments was \$132,000 at December 31, 2001. The Company entered into three-year interest rate swap agreements with a notional amount of \$30 million that expire in January 2005. These agreements effectively convert a portion of the Company's floating-rate debt to a fixed rate basis. The fair value of these instruments was \$(1,456,287) at December 31, 2002.

# Item 8. Financial Statements and Supplementary Data

The financial information required by Item 8 is contained in Item 14 of Part IV of this report.

None.

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#### PART III

#### Item 10. Directors and Executive Officers of the Registrant

Set forth below are the names and ages of all Executive Officers of the Registrant indicating all positions and offices with the Registrant held by each such person, and each such person's principal occupations or employment during the past five years.

<u>Name</u>	<u>Age</u>	Position
Paul R. Saueracker	60	Chairman of the Board (effective October 18, 2001); President and Chief Executive Officer
Alain Bouruet-Aubertot	45	Senior Vice President and Managing Director, President and Chief Executive Officer, MINTEQ International Inc. (from November 2002)
Howard R. Crabtree	57	Senior Vice President, Technology and Logistics (from November 2002)
John A. Sorel	55	Senior Vice President - Finance; Chief Financial Officer and Treasurer (November 2002)
Kenneth L. Massimine	53	Senior Vice President and Managing Director, Paper PCC
Gordon S. Borteck	45	Vice President, Organization and Human Resources
D. Randy Harrison	50	Vice President and Managing Director, Performance Minerals
Michael A. Cipolla	45	Corporate Controller and Chief Accounting Officer
S. Garrett Gray	64	Vice President, General Counsel and Secretary
William A. Kromberg	57	Vice President, Taxes

Paul R. Saueracker was elected Chairman of the Board on October 18, 2001; prior to that he became President and Chief Executive Officer effective August 2000 and December 31, 2000, respectively. Mr. Saueracker served as Senior Vice President from 1999 to 2000, and Vice President of the Company from 1994 to 1999. He had served as President and CEO of Specialty Minerals Inc. since 1994. Mr. Saueracker is a former President of the Pulverized Minerals Division of the National Stone, Sand and Gravel Association and a member of the Board of Directors of the National Association of Manufacturers. He is also a member of the Board of Trustees of the Institute of Paper Science and Technology located in Atlanta, Georgia.

Alain Bouruet-Aubertot was named Senior Vice Present and Managing Director, President and Chief Executive Officer, MINTEQ International Inc. in November 2002. From 1996 to June 2002 he had been President, Gypsum Division and Corporate Senior Vice President of Lafarge North America, a supplier of cement, ready-mixed concrete, construction aggregate and gypsum drywall.

Howard R. Crabtree was elected Senior Vice President, Technology and Logistics in November 2002. Prior to that time he had been President and Chief Executive Officer of MINTEQ International Inc. since January 2002; Vice President, Organization & Human Resources of Minerals Technologies Inc. from January 1997 to December 2001; and Vice President, Human Resources from 1992 to 1996.

Kenneth L. Massimine was elected Senior Vice President and Managing Director, Paper PCC, effective January 1, 2002. Prior to that he held positions of increasing authority with the Company, most recently Vice President and Managing Director, Processed Minerals.

John A. Sorel was elected Senior Vice President, Corporate Development and Finance effective January 1, 2002 and became Chief Financial Officer in November 2002; prior to 2002 he held positions of increasing authority with the Company, most recently Vice President and Managing Director, Paper PCC.

Gordon S. Borteck was appointed Vice President - Organization and Human Resources effective January 1, 2002; prior to that he had been Vice President, Human Resources of Specialty Minerals Inc. since January 1997.

D. Randy Harrison was appointed Vice President and Managing Director, Performance Minerals, which encompasses the Processed Minerals product line and the Specialty PCC product line, effective January 1, 2002. Prior to that he held positions of increasing authority with Specialty Minerals Inc., most recently Vice President and General Manager, Specialty PCC.

Michael A. Cipolla has served as Corporate Controller and Chief Accounting Officer of the Company since 1998. From 1992 to 1998 he served as Assistant Corporate Controller.

S. Garrett Gray has served as Vice President and Secretary of the Company since 1988. In 1992, Mr. Gray was appointed General Counsel of the Company.

William A. Kromberg has served as Vice President-Taxes of the Company since 1993.

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The information regarding compliance with Section 16(a) of the Securities Exchange Act of 1934 required by this Item is incorporated herein by reference to the Company's Proxy Statement.

#### Item 11. Executive Compensation

The information appearing in the Company's Proxy Statement under the caption "Compensation of Executive Officers," excluding the information under the captions "Performance Graph" and "Report of the Compensation and Nominating Committee on Executive Compensation," is incorporated herein by reference.

### Item 12. Security Ownership of Certain Beneficial Owners and Management

The information appearing under the caption "Security Ownership of Certain Beneficial Owners and Management as of January 31, 2003" set forth in the Company's Proxy Statement is incorporated herein by reference.

#### Item 13. Certain Relationships and Related Transactions

The information appearing under the caption "Certain Relationships and Related Transactions" set forth in the Company's Proxy Statement is incorporated herein by reference.

Under the terms of certain agreements entered into in connection with the Company's initial public offering in 1992, Pfizer Inc ("Pfizer") and its wholly-owned subsidiary Quigley Company, Inc. ("Quigley") agreed to indemnify the Company against certain liabilities being retained by Pfizer and its subsidiaries including, but not limited to, pending lawsuits and claims, and any lawsuits or claims brought at any time in the future alleging damages or injury from the use, handling of or exposure to any product sold by Pfizer's specialty minerals business prior to the closing of the initial public offering.

Pfizer and Quigley also agreed to indemnify the Company against any liability arising from on-site remedial waste site claims and for other claims that may be made in the future with respect to waste disposed of prior to the closing of the initial public offering. Further, Pfizer and Quigley agreed to indemnify the Company for 50% of the liabilities in excess of \$1 million up to \$10 million that may arise or accrue within ten years after the closing of the initial public offering with respect to remediation of on-site conditions existing at the time of the closing of the initial public offering. The Company will be responsible for the first \$1 million of such liabilities, 50% of all such liabilities in excess of \$1 million up to \$10 million, and all such liabilities in excess of \$10 million.

### **Item 14. Controls and Procedures**

Within the 90 days prior to the date of this report, the Company carried out an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures pursuant to Rule 13a-14 of the Securities Exchange Act. This evaluation was carried out under the supervision of and with the participation of management, including its Chief Executive Officer and Chief Financial Officer. Following this evaluation, the Chief Executive Officer and the Chief Financial Officer separately concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings. The Company regularly reviews, updates, and enhances its control procedures so as to ensure that those procedures are effective in detecting in a timely manner any deficiencies in accounting information. The Company has recently enhanced its control procedures with respect to certain regional and product line accounting.

Subsequent to the date the Company carried out its evaluation, there have been no significant changes in the Company's internal controls or in other factors that could significantly affect these controls.

# PART IV

#### Item 15. Exhibits, Financial Statement Schedule and Reports on Form 8-K

(a) The following documents are filed as part of this Report:

1. Financial Statements. The following Consolidated Financial Statements of Minerals Technologies Inc. and subsidiary companies and Independent Auditors' Report are set forth on pages F-2 to F-25.

Consolidated Balance Sheet as of December 31, 2002 and 2001

Consolidated Statement of Income for the years ended December 31, 2002, 2001 and 2000

Consolidated Statement of Cash Flows for the years ended December 31, 2002, 2001 and 2000

Consolidated Statement of Shareholders' Equity for the years ended December 31, 2002, 2001 and 2000

Notes to the Consolidated Financial Statements

Independent Auditors' Report

2. Financial Statement Schedule. The following financial statement schedule is filed as part of this Report:

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and, therefore, have been omitted.

3. Exhibits. The following exhibits are filed as part of or incorporated by reference into this Report.

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3.1	- Restated Certificate of Incorporation of the Company (1)
3.2	- Restated By-Laws of the Company (12)
3.3	- Certificate of Designations authorizing issuance and establishing designations, preferences and rights of Series A Junior Preferred Stock of the Company (1)
4	- Rights Agreement, executed effective as of September 13, 1999 (the "Rights Agreement"), between Minerals Technologies Inc. and Chase Mellon Shareholders Services L.L.C., as Rights Agents, including as Exhibit B the forms of Rights Certificate and of Election to Exercise (10)
4.1	- Specimen Certificate of Common Stock (1)
10.1	- Asset Purchase Agreement, dated as of September 28, 1992, by and between Specialty Refractories Inc. and Quigley Company Inc. (3)
10.1(a)	- Agreement dated October 22, 1992 between Specialty Refractories Inc. and Quigley Company Inc., amending Exhibit 10.1 (4)
10.1(b)	- Letter Agreement dated October 29, 1992 between Specialty Refractories Inc. and Quigley Company Inc., amending Exhibit 10.1 (4)
10.2	- Reorganization Agreement, dated as of September 28, 1992, by and between the Company and Pfizer Inc (3)
10.2(a)	- Letter Agreement dated October 29, 1992 between the Company and Pfizer Inc, amending Exhibit 10.2 (4)
10.3	- Asset Contribution Agreement, dated as of September 28, 1992, by and between Pfizer Inc and Specialty Minerals Inc. (3)
10.4	- Asset Contribution Agreement, dated as of September 28, 1992, by and between Pfizer Inc and Barretts Minerals Inc. (3)
10.4(a)	- Agreement dated October 22, 1992 between Pfizer Inc, Barretts Minerals Inc. and Specialty Minerals Inc., amending Exhibits 10.3 and 10.4 (4)
10.5	- Form of Employment Agreement (14), together with schedule relating to executed Employment Agreements (+)
10.5(a)	- Form of Employment Agreement (11), together with schedule relating to executed Employment Agreements (13) (+)
10.6	- Form of Severance Agreement (11), together with schedule relating to executed Severance Agreements (+)
10.7	- Company Employee Protection Plan, as amended August 27, 1999 (5) (+)
10.8	- Company Nonfunded Deferred Compensation and Unit Award Plan for Non-Employee Directors, as amended February 26, 1998 (6) (+)
10.9	- 2001 Stock Award and Incentive Plan of the Company, as amended and restated effective October 18, 2001 (14) (+)
10.10	- Company Retirement Plan, as amended and restated effective as of January 1, 2002 (15)(+)

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- 10.11 Company Nonfunded Supplemental Retirement Plan, as amended January 28, 1999 (6) (+)
- 10.12 Company Savings and Investment Plan, as amended and restated October 18, 2001, effective January 1, 2001 (14) (+)
- 10.13 Company Nonfunded Deferred Compensation and Supplemental Savings Plan, as amended January 28, 1999 (6) (+)
- 10.15 Grantor Trust Agreement, dated as of December 29, 1994, between the Company and The Bank of New York, as Trustee (7) (+)
- 10.16 Note Purchase Agreement, dated as of July 24, 1996, between the Company and Metropolitan Life Insurance Company with respect to the Company's issuance of \$50,000,000 in aggregate principal amount of its 7.49% Guaranteed Senior Notes due July 24, 2006 (9)
- 10.17 Indenture, dated July 22, 1963, between the Cork Harbour Commissioners and Roofchrome Limited (3)
- 10.18 Agreement of Lease, dated as of May 24, 1993, between the Company and Cooke Properties Inc (8)
- 21.1 Subsidiaries of the Company
- 23.1 Report and Consent of Independent Auditors
  - 1. Incorporated by reference to exhibit so designated filed with the Company's Annual Report on Form 10-K for the year ended December 31, 1997.
  - 2. [RESERVED]
  - 3. Incorporated by reference to the exhibit so designated filed with the Company's Registration Statement on Form S-1 (Registration No. 33-51292), originally filed on August 25, 1992.
  - 4. Incorporated by reference to the exhibit so designated filed with the Company's Registration Statement on Form S-1 (Registration No. 33-59510), originally filed on March 15, 1993.

- 5. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended September 26, 1999.
- 6. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended March 28, 1999.
- 7. Incorporated by reference to the exhibit so designated filed with the Company's Annual Report on Form 10-K for the year ended December 31, 1994.
- 8. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended July 4, 1993.
- 9. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996.
- 10. Incorporated by reference to the exhibit so designated filed with the Company's current report on Form 8-K, filed September 3, 1999.
- 11. Incorporated by reference to the exhibit so designated filed with the Company's Annual Report on Form 10-K for the year ended December 31, 2000.
- 12. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended September 24, 2000.
- 13. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended April 1, 2001.
- 14. Incorporated by reference to the exhibit so designated filed with the Company's Annual Report on Form 10-K for the year ended December 31, 2001.
- 15. Incorporated by reference to the exhibit so designated filed with the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002.
- (+) Management contract or compensatory plan or arrangement required to be filed pursuant to Item 601 of Regulation S-K.
- (b) Reports on Form 8-K

Minerals Technologies Inc. filed the following reports on Form 8-K during the fourth quarter of 2002:

- 1. A report on Form 8-K dated October 17, 2002 under Item 9, reporting earnings for the quarter ended September 29, 2002.
- 2. A report on Form 8-K dated October 24, 2002 under Item 5, reporting the election of Duane R. Dunham to the Board of Directors.
- 3. A report on Form 8-K dated November 1, 2002 under Item 9, furnishing a copy of the officers' certification of the Company's third quarter 10-Q as required under Section 906 of the Sarbanes-Oxley Act.
- 4. A report on Form 8-K dated November 21, 2002 under Item 5, reporting certain management changes.

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# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Minerals Technologies Inc.

By: /s/ Paul R. Saueracker

Paul R. Saueracker Chairman of the Board and Chief Executive Officer

### March 6, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities and on the dates indicated.

<b>SIGNATURE</b>	TITLE	DATE
/s/Paul R. Saueracker Paul R. Saueracker	Chairman of the Board and Chief Executive Officer (principal executive officer)	March 6, 2003
/s/John A. Sorel John A. Sorel	Senior Vice President-Finance and Chief Financial Officer; Treasurer (principal financial officer)	March 6, 2003

Michael A. Cipolla

Corporate Controller and Chief Accounting Officer (principal accounting officer) 2003

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/s/John B. Curcio	Director	March 6,	
John B. Curcio		2003	
/s/Duane R. Dunham	Director	March 6, 2003	
Duane R. Dunham		2005	
/s/Steven J. Golub	Director	March 6, 2003	
Steven J. Golub		2003	
/s/Kristina M. Johnson	Director	March 6, 2003	
Kristina M. Johnson		2003	
/s/Paul M. Meister	Director	March 6, 2003	
Paul M. Meister		2003	
/s/Michael F. Pasquale	Director	March 6, 2003	
Michael F. Pasquale		2003	
/s/John T. Reid	Director	March 6, 2003	
John T. Reid		2003	
		25	
William C. Steere, Jr.	Director	March 6,	
William C. Steere, Jr.		2003	
/s/Jean-Paul Valles	Director	March 6,	
Jean-Paul Valles		2003	
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# CERTIFICATIONS

I, John A. Sorel, certify that:

1. I have reviewed this annual report on Form 10-K of Minerals Technologies Inc.;

2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;

- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and

c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the Audit Committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

March 6, 2003

By:<u>/s/John A. Sorel</u> Senior Vice President - Finance and Chief Financial Officer

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# CERTIFICATIONS

I, Paul R. Saueracker, certify that:

- 1. I have reviewed this annual report on Form 10-K of Minerals Technologies Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:

a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and

c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the Audit Committee of the registrant's Board of Directors (or persons performing the equivalent functions):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

March 6, 2003

By:/s/Paul R. Saueracker Chairman of the Board and Chief Executive Officer

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# MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES

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# MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET

(thousands of dollars)

	December 31,		
	<u>2002</u>	<u>2001</u>	
Assets			
Current assets:			
Cash and cash equivalents	\$ 31,762	\$ 13,046	
Accounts receivable, less allowance for doubtful accounts: 2002\$7,079; 2001\$3,697	129,608	125,289	
Inventories	82,909	77,633	
Prepaid expenses and other current assets	<u>46,686</u>	30,822	
Total current assets	290,965	246,790	
Property, plant and equipment,			
less accumulated depreciation and depletion	537,424	536,339	
Goodwill	51,291	43,506	
Other assets and deferred charges	20,197		
Total assets	\$ 899,877 ======	\$ 847,810 ======	
Liabilities and Shareholders' Equity			
Current liabilities:			
Short-term debt	\$ 30,000	\$ 71,497	
Current maturities of long-term debt	1,331	437	
Accounts payable	37,435	37,705	
Income taxes payable	18,176	17,480	
Accrued compensation and related items	15,086	14,231	
Other current liabilities	21,909	<u>19,179</u>	
Total current liabilities	123,937	160,529	
Long-term debt	89,020	88,097	
Accrued postretirement benefits	19,869	19,144	
Deferred taxes on income	48,183	50,435	
Other noncurrent liabilities	24,711	21,786	
Total liabilities	<u>305,720</u>	<u>339,991</u>	

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Preferred stock, without par value; 1,000,000 shares authorized; none issued		
Common stock at par, \$0.10 par value; 100,000,000 shares authorized; issued 26,937,260 shares in 2002 and 25,961,920 shares in 2001	2,694	2,596
	,	,
Additional paid-in capital	190,144	158,559
Retained earnings	678,740	627,014
Accumulated other comprehensive loss	<u>(35,034</u> )	<u>(55,295</u> )
	836,544	732,874
Less common stock held in treasury, at cost; 6,781,473 shares		
in 2002 and 6,347,973 shares in 2001	<u>242,387</u>	<u>225,055</u>
Total shareholders' equity	<u>594,157</u>	<u>507,819</u>
Total liabilities and shareholders' equity	\$ 899,877 =====	\$ 847,810 ======

Shareholders' equity:

See Notes to Consolidated Financial Statements, which are an integral part of these statements.

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# MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME (thousands of dollars, except per share data)

	Year Ended December 31,				
	<u>2002</u>	<u>2001</u>	<u>2000</u>		
Net sales	\$752,680	\$684,419	\$670,917		
Operating costs and expenses: Cost of goods sold	567,985	502,525	477,512		
Marketing and administrative expenses	74,160	70,495	71,404		
Research and development expenses	22,697	23,509	26,331		
Bad debt expenses	6,214	3,930	5,964		
Restructuring charge		3,403			
Write-down of impaired assets	750		4,900		
Income from operations	<u>80,874</u>	80,557	<u>84,806</u>		
Interest income	1,172	835	1,146		
Interest expense	(5,792)	(7,884)	(5,311)		
Other deductions	<u>(520</u> )	<u>(838</u> )	<u>(869</u> )		
Non-operating deductions, net	<u>(5,140</u> )	<u>(7,887</u> )	<u>(5,034</u> )		
Income before provision for taxes on income and minority interests	75,734	72,670	79,772		
Provision for taxes on income	20,220	21,148	23,735		
Minority interests	1,762	<u>1,729</u>	1,829		

Net income	\$ 53,752 =====		\$ 49,793 =====		\$ 54,208 =====	
Basic earnings per share	\$	2.66 ===	\$	2.54 ===	\$	2.65 ===
Diluted earnings per share	\$	2.61 ===	\$	2.48 ===	\$	2.58 ===

See Notes to Consolidated Financial Statements, which are an integral part of these statements.

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# MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS

(thousands of dollars)

		<u>Year Ended D</u>	ecember <u>31</u> ,
Operating Activities	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net income	\$ 53,752	\$ 49,793	\$ 54,208
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation, depletion and amortization	68,960	66,518	60,795
Write-down of impaired assets	750		4,900
Loss on disposal of property,			
plant and equipment	1,301	19	257
Deferred income taxes	2,643	(131)	1,202
Bad debt expenses	6,214	3,930	5,964
Other	1,519	1,446	1,594
Changes in operating assets and liabilities, net of effects of acquisitions:			
Accounts receivable	1,143	(11,886)	(7,118)
Inventories	5,166	(2,182)	(5,123)
Prepaid expenses and other current assets	(15,865)	(10,620)	(5,732)
Accounts payable	(5,542)	(1,077)	(9,455)
Income taxes payable	465	(144)	(5,275)
Other	<u>(2,668</u> )	<u>    2,661</u>	<u>(5,104</u> )
Net cash provided by operating activities	<u>117,838</u>	98,327	91,113

# **Investing Activities**

Purchases of property, plant and equipment	(37,107)	(63,078)	(103,286)
Proceeds from disposal of property, plant and equipment	280	5,193	1,396
Acquisition of businesses, net of cash acquired	(34,100)	(37,363)	(12,580)
Other investing activities			418
Net cash used in investing activities	<u>(70,927</u> )	<u>(95,248</u> )	<u>(114,052</u> )

# **Financing Activities**

Proceeds from issuance of short-term and long-term debt	154,908	268,684	165,672
Repayment of short-term and long-term debt	(194,876)	(248,677)	(114,346)
Purchase of common shares for treasury	(17,332)	(16,000)	(43,048)
Cash dividends paid	(2,026)	(1,960)	(2,049)
Proceeds from issuance of stock under option plan	29,384	3,158	4,044
Net cash provided by (used in) financing activities	<u>(29,942</u> )	5,205	10,273
Effect of exchange rate changes on cash and cash equivalents	1,747	<u>(1,930</u> )	<u>(1,020</u> )
Net increase (decrease) in cash and cash equivalents	18,716	6,354	(13,686)
Cash and cash equivalents at beginning of year	13,046	6,692	20,378
Cash and cash equivalents at end of year	\$ 31,762	\$ 13,046	\$ 6,692

See Notes to Consolidated Financial Statements, which are an integral part of these statements.

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# MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

(in thousands)

	Common Stock		Additional		Accumulated Other	Treasury Stock			
	<u>Shares</u>	Par Value	Paid-in <u>Capital</u>		Retained <u>Earnings</u>	Comprehensive Income (Loss)	Shares	Cost	<u>Total</u>
Balance as of January 1, 2000	<u>25,705</u>	\$ <u>2,571</u>	\$ <u>150,315</u>	\$ <u>527,022</u>	\$ <u>(28,865</u> )	<u>(4,819)</u>	\$ <u>(166,007)</u>	\$ <u>485,036</u>	
Comprehensive income:									
Net income				54,208				54,208	
Currency translation adjustment			<u> </u>		<u>(15,208</u> )			<u>(15,208</u> )	
Total comprehensive income				<u>54,208</u>	<u>(15,208</u> )			<u>39,000</u>	

Dividends declared				(2,049)				(2,049)
Employee benefit transactions	148	14	4,030					4,044
Income tax benefit arising from employee stock option plans			656					656
Purchase of common stock						<u>(1,067</u> )	<u>(43,048</u> )	<u>(43,048</u> )
Balance as of December 31, 2000	<u>25,853</u>	<u>2,585</u>	<u>155,001</u>	<u>579,181</u>	<u>(44,073)</u>	<u>(5,886)</u>	<u>(209,055</u> )	<u>483,639</u>
Comprehensive income:								
Net income				49,793				49,793
Currency translation adjustment					(11,896)			(11,896)
Minimum pension liability adjustment					500			500
Net gain on cash flow hedges					174			174
Total comprehensive income				49,793	<u>(11,222</u> )			<u>38,571</u>
Dividends declared				(1,960)				(1,960)
Employee benefit transactions	109	11	3,147					3,158
Income tax benefit arising from employee stock option plans			411					411
Purchase of common stock						<u>(462</u> )	<u>(16,000</u> )	<u>(16,000</u> )
Balance as of December 31, 2001	25,962	2,596	158,559	627,014	(55,295)	(6,348)	(225,055)	507,819
Comprehensive income:								
Net income				53,752				53,752
Currency translation adjustment					22,137			22,137
Minimum pension liability adjustment					(829)			(829)
Cash flow hedges:								
Net derivative losses arising during the year					(968)			(968)
Reclassification adjustment					<u>(79</u> )			<u>(79</u> )
Total comprehensive income				53,752	20,261			74,013
Dividends declared				(2,026)				(2,026)
Employee benefit transactions	975	98	29,286					29,384
Income tax benefit arising from employee stock option plans			2,299					2,299
Purchase of common stock						<u>(433</u> )	<u>(17,332</u> )	<u>(17,332</u> )
Balance as of December 31, 2002	26,937	\$2,694 ====	\$190,144 ======	\$678,740	\$(35,034) ======	(6,781) ====	\$(242,387) ======	\$594,157 ======
See Notes to Consolidated Financial Statements, which are an	integral part	t of these state	ements.					

See Notes to Consolidated Financial Statements, which are an integral part of these statements.

MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of Minerals Technologies Inc. (the "Company") and its wholly and majority-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

#### **Use of Estimates**

The Company employs accounting policies that are in accordance with generally accepted accounting principles in the United States of America and require management to make estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reported period. Significant estimates include those related to revenue recognition, allowance for doubtful accounts, valuation of inventories, valuation of long-lived assets, goodwill and other intangible assets, pension plan assumptions, income taxes, income tax valuation allowances and litigation and environmental liabilities. Actual results could differ from those estimates.

# Business

The Company is a resource- and technology-based company that develops, produces and markets on a worldwide basis a broad range of specialty mineral, mineral-based and synthetic mineral products and related systems and technologies. The Company's products are used in manufacturing processes of the paper and steel industries, as well as by the building materials, polymers, ceramics, paints and coatings, glass and other manufacturing industries.

#### **Cash Equivalents**

The Company considers all highly liquid investments with maturities of three months or less at the date of purchase to be cash equivalents. Cash equivalents amounted to \$3.8 million and \$2.9 million at December 31, 2002 and 2001, respectively.

# **Trade Accounts Receivable**

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company's best estimate of the amount of probable credit losses in the Company's existing accounts receivable. The Company determines the allowance based on historical write-off experience and specific allowances for bankrupt customers. The Company also analyzes the collection history and financial condition of its other customers considering current industry conditions and determines whether an allowance needs to be established. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

#### Inventories

Inventories are valued at the lower of cost or market. Cost is determined by the first-in, first-out (FIFO) method.

# **Property, Plant and Equipment**

Property, plant and equipment are recorded at cost. Significant improvements are capitalized, while maintenance and repair expenditures are charged to operations as incurred. The Company capitalizes interest cost as a component of construction in progress. In general, the straight-line method of depreciation is used for financial reporting purposes and accelerated methods are used for U.S. and certain foreign tax reporting purposes. The annual rates of depreciation are 4%-8% for buildings, 8%-12% for machinery and equipment and 8%-12% for furniture and fixtures.

Property, plant and equipment are depreciated over their useful lives. Useful lives of satellite precipitated calcium carbonate (PCC) plants are based on management's estimates of the period that the assets can generate revenue, which does not necessarily coincide with the remaining term of a customer's contractual obligation to purchase PCC from those facilities. Failure of a PCC customer to renew an agreement or continue to purchase PCC from the Company could result in an impairment of assets charge at such facility.

In the third quarter of 2002, the Company reduced the useful lives of satellite PCC plants at International Paper Company (IP) mills due to an increased risk that some or all of these PCC contracts will not be renewed. The accelerated depreciation reduced diluted earnings by approximately \$0.04 per share in the second half of 2002.

Depletion of the mineral and quarry properties is provided for on a unit-of-extraction basis as the related materials are mined for financial reporting purposes and on a percentage depletion basis for tax purposes.

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# MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Mining costs associated with waste gravel and rock removal in excess of the expected average life of mine stripping ratio are deferred. These costs are charged to production on a unit-of-production basis when the ratio of waste to ore mined is less than the average life of mine stripping ratio.

# Accounting for the Impairment of Long-Lived Assets

The Company accounts for impairment of long-lived assets in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." SFAS No. 144 establishes a uniform accounting model for long-lived assets to be disposed of. This Statement also requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by comparing the carrying amount of an asset to estimated undiscounted future net cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the first quarter of 2002, the Company recorded a write-down of impaired assets of \$750,000 for a precipitated calcium carbonate plant at a paper mill that had ceased operations.

Prior to adoption of SFAS No. 144, the Company accounted for long-lived assets in accordance with SFAS No. 121, "Accounting for Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of." In accordance with this pronouncement, the Company recorded a write-down of impaired assets of approximately \$4.9 million in the fourth quarter of 2000 for three satellite PCC plants at paper mills that had ceased or were expected to cease operations.

# **Goodwill and Other Intangible Assets**

Goodwill represents the excess of purchase price and related costs over the value assigned to the net tangible and identifiable intangible assets of businesses acquired. On January 1, 2002, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets." Under SFAS No. 142, goodwill and other intangible assets with indefinite lives are not amortized, but instead tested for impairment at least annually in accordance with the provisions of SFAS No. 142. SFAS No.

142 also requires that intangible assets with estimable useful lives be amortized over their respective estimated useful lives to the estimated residual values, and reviewed for impairment in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets."

The Company evaluates the recoverability of goodwill using a two-step impairment test approach at the reporting unit level. In the first step the fair value for the reporting unit is compared to its book value including goodwill. In the case that the fair value of the reporting unit is less than the book value, a second step is performed which compares the fair value of the reporting unit's goodwill to the book value of the goodwill. The fair value for the goodwill is determined based on the difference between the fair values of the reporting units and the net fair values of the identifiable assets and liabilities of such reporting unit. If the fair value of the goodwill is less than the book value the difference is recognized as an impairment.

Prior to the adoption of SFAS No. 142, goodwill was amortized on a straight-line basis over 20-25 years, and assessed for recoverability by determining whether the amortization of the goodwill balance over its remaining life could be recovered through undiscounted future operating cash flows of the acquired operation. All other intangible assets were amortized on a straight-line basis up to 17 years. The amount of goodwill and other intangible asset impairment, if any, was measured based on the Company's ability to recover the carrying amount from expected future operating cash flows on a discounted basis.

#### **Derivative Financial Instruments**

The Company enters into derivative financial instruments to hedge certain foreign exchange and interest rate exposures pursuant to SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities." See the Notes on Derivative Financial Instruments and Hedging Activities and Financial Instruments and Concentration of Credit Risk in the Consolidated Financial Statements for a full description of the Company's hedging activities and related accounting policies.

#### **Revenue Recognition**

Revenue from sale of products is recognized at the time the goods are shipped and title passes to the customer. In most of the Company's PCC contracts, the price per ton is based upon the total number of tons sold to the customer during the year. Under those contracts the price billed to the customer for shipments during the year is based on periodic estimates of the total annual volume that will be sold to such customer. Revenues are adjusted at the end of each year to reflect the actual volume sold.

# **Foreign Currency**

The assets and liabilities of most of the Company's international subsidiaries are translated into U.S. dollars using exchange rates at the respective balance sheet date. The resulting translation adjustments are recorded in accumulated other comprehensive loss in shareholders' equity. Income statement items are generally translated at average exchange rates

# MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

prevailing during the period. Other foreign currency gains and losses are included in net income. International subsidiaries operating in highly inflationary economies translate nonmonetary assets at historical rates, while net monetary assets are translated at current rates, with the resulting translation adjustments included in net income.

#### **Income Taxes**

Income taxes are provided for based on the asset and liability method of accounting pursuant to SFAS No. 109, "Accounting for Income Taxes." Under SFAS No. 109, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. Under SFAS No. 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

The accompanying financial statements generally do not include a provision for U.S. income taxes on international subsidiaries' unremitted earnings, which, for the most part, are expected to be reinvested overseas.

#### **Research and Development Expenses**

Research and development expenses are expensed as incurred.

#### **Stock-Based Compensation**

The Company has elected to recognize compensation cost based on the intrinsic value of the equity instrument awarded as promulgated in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees." The Company has disclosed below under "Stock and Incentive Plan" the pro forma effect of the fair value method on net income and earnings per share.

#### **Pension and Post-retirement Benefits**

The Company has defined benefit pension plans covering substantially all of its employees. The benefits are based on years of service.

The Company also provides post-retirement healthcare benefits for substantially all retirees and employees in the United States. The Company measures the costs of its obligation based on its best estimate. The net periodic costs are recognized as employees render the services necessary to earn the post-retirement benefits.

#### **Earnings Per Share**

Basic earnings per share have been computed based upon the weighted average number of common shares outstanding during the period.

Diluted earnings per share have been computed based upon the weighted average number of common shares outstanding during the period assuming the issuance of common shares for all dilutive potential common shares outstanding.

# **Income Taxes**

Income before provision for taxes, by domestic and foreign source is as follows:

Thousands of Dollars	<u>2002</u>	<u>2001</u>	<u>2000</u>
Domestic	\$ 44,768	\$ 40,777	\$ 51,098
Foreign	<u>30,966</u>	<u>31,893</u>	<u>28,674</u>
Total income before provision for income taxes	\$ 75,734 =====	\$ 72,670 =====	\$ 79,772 =====

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# MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The provision for taxes on income consists of the following:

Thousands of Dollars	<u>2002</u>	<u>2000</u>	
Domestic			
Taxes currently payable Federal	\$ 5,797	\$ 8,906	\$ 11,741
State and local	179	1,484	2,380
Deferred income taxes	<u>    5,873  </u>	998	406
Domestic tax provision	<u>11,849</u>	<u>11,388</u>	<u>14,527</u>
Foreign			
Taxes currently payable	11,601	10,889	8,412
Deferred income taxes	<u>(3,230</u> )	<u>(1,129</u> )	796
Foreign tax provision	8,371	9,760	9,208
Total tax provision	\$ 20,220 =====	\$ 21,148 =====	\$ 23,735 =====

The provision for taxes on income shown in the previous table is classified based on the location of the taxing authority, regardless of the location in which the taxable income is generated.

The major elements contributing to the difference between the U.S. federal statutory tax rate and the consolidated effective tax rate are as follows:

Percentages	<u>2002</u>	<u>2001</u>	<u>2000</u>
U.S. statutory tax rate	35.0%	35.0%	35.0%
Depletion	(4.7)	(4.5)	( 5.0)
Difference between tax provided on foreign earnings and the U.S. statutory rate	(3.2)	(1.9)	( 1.0)
State and local taxes, net of Federal tax benefit	1.4	1.5	1.9
Tax credits	(0.9)	(1.4)	(1.3)
Other	<u>(0.9</u> )	0.4	0.2
Consolidated effective tax rate	26.7% ===	29.1% ===	29.8% ===

The Company believes that its accrued liabilities are sufficient to cover its U.S. and foreign tax contingencies. The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are presented below:

Thousands of Dollars	<u>2002</u>	<u>2001</u>
Deferred tax assets:		
Pension and nost-retirement henefits cost renorted for financial statement nurnoses in	<b>s</b>	\$ 3 207

excess of amounts deductible for tax purposes	÷	÷ 0,=0,
State and local taxes	3,554	2,955
Accrued expenses	3,131	2,943
Deferred expenses	4,244	1,606
Net operating loss carry forwards	7,745	2,875
Other	<u>1,125</u>	<u>1,231</u>
Total deferred tax assets	19,799 =====	14,817 =====
Deferred tax liabilities:		
Plant and equipment, principally due to differences in depreciation	63,590	61,427
Pension and post-retirement benefits cost deducted for tax purposes in excess of amounts reported for financial statements	2,885	
Other	<u>1,507</u>	<u>3,825</u>
Total deferred tax liabilities	<u>67,982</u>	<u>65,252</u>
Net deferred tax liabilities	\$48,183 =====	\$50,435 =====

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# MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A valuation allowance for deferred tax assets has not been recorded since management believes it is more likely than not that the existing net deductible temporary differences will reverse during periods in which the Company generates net taxable income.

Net cash paid for income taxes was \$14.6 million, \$20.8 million, and \$24.9 million for the years ended December 31, 2002, 2001 and 2000, respectively.

# **Foreign Operations**

The Company has not provided for U.S. federal and foreign withholding taxes on \$83.9 million of foreign subsidiaries' undistributed earnings as of December 31, 2002 because such earnings, for the most part, are intended to be reinvested overseas. To the extent the parent company has received foreign earnings as dividends, the foreign taxes paid on those earnings have generated tax credits, which have substantially offset related U.S. income taxes. On repatriation, certain foreign countries impose withholding taxes. The amount of withholding tax that would be payable on remittance of the entire amount of undistributed earnings would approximate \$2.9 million.

Net foreign currency exchange gains and (losses), included in other deductions in the Consolidated Statement of Income, were \$233,000, \$201,000, and (\$425,000) for the years ended December 31, 2002, 2001 and 2000, respectively.

# Inventories

The following is a summary of inventories by major category:

Thousands of Dollars	<u>2002</u>	<u>2001</u>
Raw materials	\$32,967	\$28,541
Work in process	7,153	9,083
Finished goods	25,459	22,775
Packaging and supplies	<u>17,330</u>	<u>17,234</u>
Total inventories	\$82,909	\$77,633
		=====

# **Property, Plant and Equipment**

The major categories of property, plant and equipment and accumulated depreciation and depletion are presented below:

Thousands of Dollars	<u>2002</u>	<u>2001</u>
Land	\$ 21,516	\$ 20,136

Quarries/mining properties	27,918	26,981
Buildings	140,550	125,489
Machinery and equipment	801,788	755,471
Construction in progress	39,548	41,024
Furniture and fixtures and other	<u>84,684</u>	76,526
	1,116,004	1,045,627
Less: Accumulated depreciation and depletion	<u>(578,580</u> )	<u>(509,288</u> )
Property, plant and equipment, net	\$ 537,424	\$ 536,339
roperty, plant and equipment, net	======	

# **Restructuring Charge**

During the second quarter of 2001, the Company announced plans to restructure its operations in an effort to reduce operating costs and to improve efficiency. The restructuring, together with workforce reductions associated with the acquisition of the refractory operations of Martin Marietta Magnesia Specialties Inc., resulted in a total workforce reduction of approximately 120 people or five percent of the Company's worldwide workforce. The Company recorded a pre-tax restructuring charge of \$3.4 million in the second quarter of 2001 to reflect these actions. This charge consisted of severance and other employee benefits. As of December 31, 2002, substantially all of the employees identified in the workforce reduction were terminated and there was no remaining restructuring liability. As of December 31, 2001, the remaining restructuring liability was approximately \$0.8 million.

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# MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Acquisitions

In 2002, the Company acquired the following three entities for a total cash cost of \$34.1 million:

- On February 6, 2002, the Company purchased a PCC manufacturing facility in Hermalle-sous-Huy, Belgium for approximately \$10.2 million. The Company acquired this facility to accelerate the development of its European coating PCC program. The terms of the acquisition also provide for additional consideration of \$1.0 million to be paid if certain volumes of coating PCC are produced and shipped from this facility for any six consecutive months within five years following the acquisition.
- On April 26, 2002, the Company acquired for approximately \$1.4 million the assets of a company that develops and manufactures a refractory lining monitoring system.
- On September 9, 2002, the Company acquired the business and assets of Polar Minerals Inc., a privately owned producer of industrial minerals in the Midwest United States, for approximately \$22.5 million.

In 2001, the Company acquired the following two entities for a total cash cost of \$37.4 million:

- On May 1, 2001, the Company acquired the refractories business of Martin Marietta Magnesia Specialties Inc.
- On September 24, 2001, the Company purchased all of the outstanding shares of Rijnstaal B.V., a Netherlands-based producer of cored metal wires used mainly in the steel and foundry industries.

These acquisitions were accounted for under the purchase method and the operations of these entities have been included in the Company's financial statements since the aforementioned dates of the acquisitions.

The following table summarizes the estimated fair value of the assets acquired and liabilities assumed at the date of the acquisitions:

Millions of Dollars	<u>2002</u>	<u>2001</u>
		<b>*</b> • • •
Current assets	\$11.6	\$ 8.1
Property, plant and equipment	17.7	6.4
Intangible assets	0.7	1.4
Goodwill	5.5	30.1
Net operating loss carry forwards	<u>3.4</u>	
Total assets acquired	38.9	46.0
Liabilities assumed	<u>(4.8)</u>	<u>(8.6</u> )
Net cash paid	\$34.1 ===	\$37.4 ===

# **Goodwill and Other Intangible Assets**

Effective January 1, 2002, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets." Under SFAS No. 142, goodwill and other intangible assets with indefinite lives are not amortized, but instead reviewed for impairment at least annually in accordance with the provisions of SFAS No. 142. This

statement also required an initial goodwill impairment assessment in the year of adoption. The Company completed the initial impairment analysis and performed a subsequent impairment analysis in the fourth quarter. These analyses did not result in an impairment charge.

The carrying amount of goodwill was \$51.3 million and \$43.5 million as of December 31, 2002 and December 31, 2001, respectively. The net change in goodwill since January 1, 2002 was primarily attributable to the acquisition of Polar Minerals Inc. in the Specialty Minerals segment and the effect of foreign exchange.

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# MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table reconciles previously reported net income as if the provisions of SFAS No. 142 had come into effect in 2000:

(thousands of dollars)	Year Ended December 3			
	<u>2002</u>	<u>2001</u>	<u>2000</u>	
Reported net income	\$ 53,752	\$ 49,793	\$ 54,208	
Addback: goodwill amortization		818	268	
Adjusted net income	\$ 53,752 =====	\$ 50,611 =====	\$ 54,476 =====	
Basic earnings per share:				
Reported net income	\$ 2.66	\$ 2.54	\$ 2.65	
Goodwill amortization	<u> </u>	0.04	0.01	
Adjusted net income	\$ 2.66 ====	\$ 2.58 ====	\$ 2.66 ====	
Diluted earnings per share:				
Reported net income	\$ 2.61	\$ 2.48	\$ 2.58	
Goodwill amortization		0.04	0.01	
Adjusted net income	\$ 2.61 ====	\$ 2.52 ====	\$ 2.59 ====	

Acquired intangible assets subject to amortization as of December 31, 2002 and December 31, 2001 were as follows:

	Dec	ember 31, 2002	December 31, 2001		
(millions of dollars)	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	
Patents and trademarks	\$ 5.8	\$ 0.7	\$ 5.0	\$ 0.4	
Customer lists	1.4	0.1	1.4	0.1	
Other	<u>0.2</u>	=	<u></u>		
	\$ 7.4 ===	\$ 0.8 ===	\$ 6.4 ===	\$ 0.5 ===	

The weighted average amortization period for acquired intangible assets subject to amortization is approximately 15 years. Amortization expense was \$0.3 million in 2002 and the estimated amortization expense is \$0.4 million for each of the next five years through 2007.

### **Derivative Instruments and Hedging Activities**

The Company is exposed to foreign currency exchange rate fluctuations and interest rate changes in the normal course of its business. As part of the Company's risk management strategy, the Company uses interest-rate related derivative instruments to manage its exposure on its debt instruments, as well as forward exchange contracts (FEC) to manage its exposure to foreign currency risk on certain raw material purchases. The Company's objective is to offset gains and losses resulting from these exposures with gains and losses on the derivative contracts used to hedge them. The Company has not entered into derivative instruments for any purpose other than to hedge certain expected cash flows. The Company does not speculate using derivative instruments.

By using derivative financial instruments to hedge exposures to changes in interest rates and foreign currency, the Company exposes itself to credit risk and market risk. Credit risk is the risk that the counterparty will fail to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes the Company, which creates credit risk for the Company. When the fair value of a derivative contract is negative, the Company owes the counterparty, and therefore, it does not face any credit risk. The Company minimizes the credit risk in derivative instruments by entering into transactions with major financial institutions.

Market risk is the adverse effect on the value of a financial instrument that results from a change in interest rates, currency exchange rates, or commodity prices. The market risk associated with interest rate and forward exchange contracts is managed by establishing and monitoring parameters that limit the types and degree of market risk that may be undertaken.

Based on criteria established by SFAS No. 133, the Company designated its derivatives as a cash flow hedge. During 2001, the Company entered into threeyear interest rate swap agreements with notional amounts totaling \$30 million that expire in

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#### MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

January 2005. These agreements effectively convert a portion of the Company's floating-rate debt to a fixed-rate basis with an interest rate of 4.5%, thus reducing the impact of the interest rate changes on future cash flows and income. The Company uses FEC designated as cash flow hedges to protect against foreign currency exchange rate risks inherent in its forecasted inventory purchases. The Company had no open forward exchange contracts at December 31, 2002.

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative instrument is initially recorded in accumulated other comprehensive income as a separate component of stockholders' equity and subsequently reclassified into earnings in the period during which the hedged transaction is recognized in earnings. The gains and losses associated with these forward exchange contracts and interest rate swaps are recognized into cost of sales and interest expense, respectively.

## Financial Instruments and Concentrations of Credit Risk

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

Cash and cash equivalents, accounts receivable and payable, and accrued liabilities: The carrying amounts approximate fair value because of the short maturities of these instruments.

Short-term debt and other liabilities: The carrying amounts of short-term debt and other liabilities approximate fair value because of the short maturities of these instruments.

Long-term debt: The fair value of the long-term debt of the Company is estimated based on the quoted market prices for that debt or similar debt and approximates the carrying amount.

*Forward exchange contracts*: The fair value of forward exchange contracts (used for hedging purposes) is estimated by obtaining quotes from brokers. If appropriate, the Company would enter into forward exchange contracts to mitigate the impact of foreign exchange rate movements on the Company's operating results. It does not engage in speculation. Such foreign exchange contracts would not subject the Company to additional risk from exchange rate movements because gains and losses on these contracts would offset losses and gains on the assets, liabilities and transactions being hedged. The fair value of these instruments was \$132,000 at December 31, 2001. The Company had no open forward exchange contracts at December 31, 2002.

*Interest rate swap agreements*: The Company enters into interest rate swap agreements as a means to hedge its interest rate exposure on debt instruments. At December 31, 2002, the Company had two interest rate swaps with major financial institutions that effectively converted variable-rate debt to a fixed rate. One swap has a notional amount of \$20 million and the other swap has a notional amount of \$10 million. These swap agreements are under three-year terms expiring in January 2005 whereby the Company pays 4.50% and receives a three-month LIBOR rate plus 45 basis points. The fair value of these instruments was determined based on the present value of the estimated future net cash flows using implied rates in the applicable yield curve as of the valuation date. The fair value of these instruments was a liability of approximately \$1.5 million and an asset of \$158,000 at December 31, 2002 and December 31, 2001, respectively.

*Credit risk:* Substantially all of the Company's accounts receivable are due from companies in the paper, construction and steel industries. Credit risk results from the possibility that a loss may occur from the failure of another party to perform according to the terms of the contract. The Company regularly monitors its credit risk exposures and takes steps to mitigate the likelihood of these exposures resulting in actual loss. The Company's extension of credit is based on an evaluation of the customer's financial condition and collateral is generally not required.

The Company's bad debt expense for the years ended December 31, 2002, 2001 and 2000 was \$6.2 million, \$3.9 million and \$6.0 million, respectively.

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## MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Long-Term Debt and Commitments

The following is a summary of long-term debt:

(thousands of dollars)	<u>December 31, 2002</u>	<u>December 31, 2001</u>
7.49% Guaranteed Senior Notes Due July 24, 2006	\$50,000	\$50,000
Yen-denominated Guaranteed Credit Agreement Due March 31, 2007	8,957	8,734
Variable/Eirod Date Inductrial Davelonment Devenue Dande Due 2000	4 000	4 000

איריארא איר איר איר איר איר איר איר איר	4,000	4,000
Economic Development Authority Refunding Revenue Bonds Series 1999 Due 2010	4,600	4,600
Variable/Fixed Rate Industrial Development Revenue Bonds Due August 1, 2012	8,000	8,000
Variable/Fixed Rate Industrial Development Revenue Bonds Series 1999 Due November 1, 2014	8,200	8,200
Variable/Fixed Rate Industrial Development Revenue Bonds Due March 31, 2020	5,000	5,000
Other borrowings	1,594	
	90,351	88,534
Less: Current maturities	<u>1,331</u>	437
Long-term debt	\$89,020 =====	\$88,097 =====

On July 24, 1996, through a private placement, the Company issued \$50 million of 7.49% Guaranteed Senior Notes due July 24, 2006. The proceeds from the sale of the notes were used to refinance a portion of the short-term commercial bank debt outstanding. No required principal payments are due until July 24, 2006. Interest on the notes is payable semi-annually.

On May 17, 2000, the Company's majority-owned subsidiary, Specialty Minerals FMT K.K., entered into a Yen-denominated Guaranteed Credit Agreement with the Bank of New York due March 31, 2007. The proceeds were used to finance the construction of a PCC satellite facility in Japan. Principal payments began on June 30, 2002. Interest is payable quarterly at a rate of 2.05% per annum.

The Variable/Fixed Rate Industrial Development Revenue Bonds due 2009 are tax-exempt 15-year instruments issued to finance the expansion of a PCC plant in Selma, Alabama. The bonds are dated November 1, 1994, and provide for an optional put by the holder (during the Variable Rate Period) and a mandatory call by the issuer. The bonds bear interest at either a variable rate or fixed rate, at the option of the Company. Interest is payable semi-annually under the fixed rate option and monthly under the variable rate option. The Company has selected the

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variable rate option on these borrowings and the average interest rates were approximately 1.57% and 3.18% for the years ended December 31, 2002 and 2001, respectively.

On June 9, 2000 the Company entered into a twenty-year, taxable, Variable/Fixed Rate Industrial Development Revenue Bond agreement to finance a portion of the construction of a merchant manufacturing facility for the production of Specialty PCC in Mississippi. The Company has selected the variable rate option for this borrowing and the average interest rate was approximately 2.33% and 6.69% for the years ended December 31, 2002 and 2001, respectively.

The aggregate maturities of long-term debt are as follows: 2003 - \$1.3 million; 2004 - \$2.3 million; 2005 - \$2.8 million; 2006 - \$52.8 million, 2007 - \$1.0 million; thereafter - \$30.2 million.

The Company had available approximately \$115.0 million in uncommitted, short-term bank credit lines, of which \$30.0 million was in use at December 31, 2002. The interest rate for these borrowings was approximately 3.85% for the year ended December 31, 2002.

During 2002, 2001 and 2000, respectively, the Company incurred interest costs of \$6.4 million, \$8.8 million and \$7.2 million including \$0.6 million, \$0.9 million and \$1.9 million, respectively, which were capitalized. Interest paid approximated the incurred interest costs.

#### **Benefit Plans**

#### **Pension Plans and Other Postretirement Benefit Plans**

The Company and its subsidiaries have pension plans covering substantially all eligible employees on a contributory or non-contributory basis.

The funded status of the Company's pension plans and other postretirement benefit plans at December 31, 2002 and 2001 is as follows:

	Pensi	on Benefits	Oth	er Benefits
Millions of Dollars	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>
Change in benefit obligation				
Benefit obligation at beginning of year	\$107.2	\$104.9	\$ 21.6	\$ 19.0
Service cost	5.1	5.2	1.1	1.1
Interest cost	7.3	6.9	1.5	1.4
Actuarial gain	7.5	5.7	1.6	0.8
Benefits paid	(4.1)	(14.1)	(1.5)	(1.3)
Acquisitions				0.6
Other	2.8	<u>(1.4</u> )		
Benefit obligation at end of year	\$125.8	\$107.2	\$ 24.3	\$ 21.6

## MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

_	Pension Benefits		Other Bene		
Millions of Dollars	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>	
Change in plan assets					
Fair value of plan assets at beginning of year	\$102.7	\$110.5	\$	\$	
Actual return on plan assets	(9.2)	(3.5)			
Employer contributions	20.2	10.7	1.6	1.3	
Plan participants' contributions	0.2	0.2			
Benefits paid	(4.1)	(14.1)	(1.6)	(1.3)	
Other	1.6	<u>(1.1</u> )			
Fair value of plan assets at end of year	\$111.4 ====	\$102.7 ====	\$ ====	\$ ====	
Funded status	\$(14.4)	\$ (4.5)	\$(24.3)	\$(21.6)	
Unrecognized transition amount		0.2			
Unrecognized net actuarial loss	42.0	16.6	4.4	2.9	
Unrecognized prior service cost	4.7	4.9		<u>(0.4</u> )	
Prepaid (accrued) benefit cost	\$ 32.3 ===	\$ 17.2 ===	\$(19.9) ===	\$(19.1) ===	
Amounts recognized in the consolidated balance sheet consist of:					
Prepaid benefit cost	\$ 36.1	\$ 20.4	\$	\$	
Accrued benefit liabilities	(7.2)	(5.5)	(19.9)	(19.1)	
Intangible asset	1.2	1.5			
Accumulated other comprehensive loss	2.2	0.8			
Net amount recognized	\$ 32.3 ===	\$ 17.2 ===	\$(19.9) ===	\$(19.1) ===	

The weighted average assumptions used in the accounting for the pension benefit plans and other benefit plans as of December 31 are as follows:

	2002	<u>2001</u>	<u>2000</u>
Discount rate	6.75%	7.25%	7.50%
Expected return on plan assets	8.75%	9.25%	9.50%
Rate of compensation increase	3.50%	4.00%	4.00%

For measurement purposes, health care cost trend rates of approximately 10.0% for pre-age-65 and post-age-65 benefits were used in 2002. These trend rates were assumed to decrease gradually to 5.0% for 2007 and remain at that level thereafter.

The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the pension plans with accumulated benefit obligations in excess of plan assets were \$31.5 million, \$26.4 million and \$17.8 million, respectively, as of December 31, 2002 and \$9.4 million, \$8.4 million and \$2.9 million, respectively as of December 31, 2001.

The components of net periodic benefit costs are as follows:

		Pension Benefits			Other I	Benefits
Millions of Dollars	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>
Service cost	\$ 5.1	\$ 5.2	\$ 5.1	\$ 1.1	\$ 1.1	\$ 0.9
Interest cost	7.3	6.9	6.9	1.5	1.4	1.3
Expected return on plan accets	(0 0)	(0.5)	(0 2)			

ເບັບ	(0.0)	(0.0)			
0.1	0.8	0.7			
0.5	0.5	0.4	(0.4)	(1.7)	(1.7)
0.8	(0.2)	(0.5)			
	1.9				
\$ 4.8	\$ 5.6	\$ 3.3	\$ 2.2	\$ 0.8	\$ 0.5
	0.1 0.5 0.8	0.1 0.8 0.5 0.5 0.8 (0.2) <u>1.9</u> \$ 4.8 \$ 5.6	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

Unrecognized prior service cost is amortized on an accelerated basis over the average remaining service period of each active employee.

Benefits under defined benefit plans are generally based on years of service and an employee's career earnings. Employees become fully vested after five years.

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## MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Under the provisions of SFAS No. 88, lump sum distributions from the Company's Supplemental Retirement Plan caused a partial settlement of such plan, resulting in a charge of \$1.9 million in 2001.

The Company's funding policy for U.S. plans generally is to contribute annually into trust funds at a rate that is intended to remain at a level percentage of compensation for covered employees. The funding policy for the international plans conforms to local governmental and tax requirements. The plans' assets are invested primarily in stocks and bonds.

The Company provides postretirement health care and life insurance benefits for substantially all of its U.S. retired employees. Employees are generally eligible for benefits upon retirement and completion of a specified number of years of creditable service. The Company does not pre-fund these benefits and has the right to modify or terminate the plan in the future.

A one-percentage-point change in assumed health care cost trend rates would have the following effects:

	1-Percentage-Point	1-Percentage-Point
	Increase	Decrease
Effect on total service and interest cost components	\$ 17,000	\$ (21,000)
Effect on postretirement benefit obligation	\$204,000	\$(231,000)

#### Savings and Investment Plans

The Company maintains a voluntary Savings and Investment Plan for most non-union employees in the U.S. Within prescribed limits, the Company bases its contribution to the Plan on employee contributions. The Company's contributions amounted to \$2.9 million, \$2.9 million and \$3.0 million for the years ended December 31, 2002, 2001 and 2000, respectively.

#### Leases

The Company has several noncancelable operating leases, primarily for office space and equipment. Rent expense amounted to approximately \$4.6 million, \$4.4 million and \$5.1 million for the years ended December 31, 2002, 2001 and 2000, respectively. Total future minimum rental commitments under all noncancelable leases for each of the years 2003 through 2007 and in the aggregate thereafter are approximately \$3.2 million, \$3.2 million, \$3.0 million, \$2.4 million, \$2.3 million, respectively and \$11.8 million thereafter.

Total future minimum payments to be received under direct financing leases for each of the years 2003 through 2007 and in the aggregate thereafter are approximately \$2.6 million, \$2.0 million, \$1.7 million, \$0.7 million, respectively and \$2.8 million thereafter.

#### Litigation

On or about July 14, 2000, MTI, Specialty Minerals Inc. and Minteq International Inc. received from the Connecticut Department of Environmental Protection ("DEP") a proposed administrative consent order relating to the Canaan, Connecticut site at which both Minteq and Specialty Minerals have operations. Following extensive discussions among the parties, the proposed order was revised by the DEP on February 11, 2003. The proposed order would settle claims relating to an accidental discharge of machine oil alleged to have contained polychlorinated biphenyls at or above regulated levels, as well as alleged violations of requirements pertaining to stormwater and waste water discharge and management of underground storage tanks. The proposed order would require payment of a civil penalty in the amount of \$11,000 and funding of several supplemental environmental projects totaling \$330,000. These amounts are included in other current liabilities in the consolidated balance sheet as of December 31, 2002. Cost of remediation at the site remains uncertain.

The Company and its subsidiaries are not party to any other material pending legal proceedings, other than ordinary routine litigation that is incidental to their businesses.

#### **Capital Stock**

The Company's authorized capital stock consists of 100 million shares of common stock, par value \$0.10 per share, of which 20,155,787 shares and 19,613,947 shares were outstanding at December 31, 2002 and 2001, respectively, and 1,000,000 shares of preferred stock, none of which were issued and outstanding.

#### MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Cash Dividends**

Cash dividends of \$2.0 million or \$0.10 per common share were paid during 2002. In January 2003, a cash dividend of approximately \$0.5 million or \$0.025 per share, was declared, payable in the first quarter of 2003.

#### **Preferred Stock Purchase Rights**

On August 27, 1999, the Company's Board of Directors redeemed the Company's current rights plan effective September 13, 1999 and simultaneously replaced it with a new rights plan. The redemption price for the old rights of \$0.01 per right was paid to the stockholders of record as of September 13, 1999.

Under the Company's new Preferred Stock Purchase Rights Plan, each share of the Company's common stock carries with it one preferred stock purchase right. Subject to the terms and conditions set forth in the plan, the rights will become exercisable if a person or group acquires beneficial ownership of 15% or more of the Company's common stock or announces a tender or exchange offer that would result in the acquisition of 30% or more thereof. If the rights become exercisable, separate certificates evidencing the rights will be distributed, and each right will entitle the holder to purchase from the Company a new series of preferred stock, designated as Series A Junior Preferred Stock, at a predefined price. The rights also entitle the holder to purchase shares in a change-of-control situation. The preferred stock, in addition to a preferred dividend and liquidation right, will entitle the holder to vote on a pro rata basis with the Company's common stock.

The rights are redeemable by the Company at a fixed price until 10 days or longer, as determined by the Board, after certain defined events or at any time prior to the expiration of the rights on September 13, 2009 if such events do not occur.

#### **Stock and Incentive Plan**

The Company has adopted a Stock and Incentive Plan (the "Plan"), which provides for grants of incentive and non-qualified stock options, stock appreciation rights, stock awards or performance unit awards. The Plan is administered by the Compensation and Nominating Committee of the Board of Directors. Stock options granted under the Plan have a term not in excess of ten years. The exercise price for stock options will not be less than the fair market value of the common stock on the date of the grant, and each award of stock options will vest ratably over a specified period, generally three years.

In 2001, the shareholders approved an amendment to increase the number of shares of common stock available under the Plan by an additional 0.5 million.

The following table summarizes stock option activity for the Plan:

		Under Option		
	Shares Available <u>For Grant</u>	<u>Shares</u>	Weighted Average Exercise Price <u>Per Share (\$)</u>	
Balance January 1, 2000	1,339,552	2,580,799	33.25	
Granted	(107,000)	107,000	50.34	
Exercised		(148,148)	28.20	
Canceled	20,437	<u>(20,437</u> )	39.26	
Balance December 31, 2000	1,252,989	2,519,214	34.23	
Authorized	500,000			
Granted	(252,500)	252,500	34.81	
Exercised		(109,504)	29.04	
Canceled	42,057	<u>(42,057</u> )	38.57	
Balance December 31, 2001	1,542,546	2,620,153	34.43	
Granted	(285,728)	285,728	46.92	
Exercised		(977,363)	30.03	
Canceled	20,335	<u>(20,335</u> )	50.83	
Balance December 31, 2002	1,277,153 ======	1,908,183 ======	38.54	

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### MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SFAS No. 123, "Accounting for Stock-Based Compensation," requires the disclosure of pro forma net income and net income per share as if the Company adopted the fair-value method of accounting for stock-based awards. The fair value of stock-based awards to employees was calculated using the Black-Scholes

option-pricing model, modified for dividends, with the following weighted average assumptions:

<u>2000</u>

<u>2001</u>

Expected life (years)	7	7	7
Interest rate	3.27%	4.69%	5.03%
Volatility	31.21%	30.41%	31.13%
Expected dividend yield	0.21%	0.28%	0.20%

<u>2002</u>

As required by SFAS No. 123, the Company has determined that the weighted average estimated fair values of options granted in 2002, 2001 and 2000 were \$18.30, \$14.36 and \$21.85 per share, respectively. Pro forma net income and earnings per share reflecting compensation cost for the fair value of stock options awarded in 2002, 2001 and 2000 were as follows:

Millions of Dollars, Except Per Share Amou	nts	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net income, as reported		\$ 53.8	\$ 49.8	\$ 54.2
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of				
related tax effects		2.2	5.5	4.8
Pro forma net income		\$ 51.6 ===	\$ 44.3 ===	\$ 49.4 ===
Basic earnings per share	As reported	\$ 2.66	\$ 2.54	\$ 2.65
	Pro forma	\$ 2.55	\$ 2.26	\$ 2.41
Diluted earnings per share	As reported	\$ 2.61	\$ 2.48	\$ 2.58
	Pro forma	\$ 2.51	\$ 2.21	\$ 2.35

The following table summarizes information concerning Plan options outstanding at December 31, 2002:

	Options Outstanding					
Range of <u>Exercise Prices</u>	Number Outstanding <u>at 12/31/02</u>	Weighted Average Remaining Contractual <u>Term (Years)</u>	Weighted Average Exercise <u>Price</u>	Number Exercisable <u>at 12/31/02</u>	Weighted Average Exercise <u>Price</u>	
\$22.62529.750	56,265	0.1	\$ 23.61	56,265	\$ 23.61	
\$30.62534.825	598,062	4.3	\$ 32.13	455,875	\$ 31.28	
\$38.43839.531	874,433	6.1	\$ 39.53	870,933	\$ 39.53	
\$42.07052.375	379,423	8.6	\$ 48.15	77,673	\$ 50.15	

Options Outstanding

Ontions Exercisable

MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Basic EPS	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net income	\$ <u>53,752</u>	\$ <u>49,793</u>	\$ <u>54,208</u>
Weighted average shares outstanding	<u>20,199</u>	<u>19,630</u>	<u>20,479</u>
Basic earnings per share	\$ 2.66 ===	\$ 2.54 ===	\$ 2.65 ===
Diluted EPS	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net income	\$ <u>53,752</u>	\$ <u>49,793</u>	\$ <u>54,208</u>
Weighted average shares outstanding	20,199	19,630	20,479
Dilutive effect of stock options	370	433	525
Weighted average shares outstanding, adjusted	<u>20,569</u>	<u>20,063</u>	<u>21,004</u>
Diluted earnings per share	\$ 2.61 ===	\$ 2.48 ===	\$   2.58 ===

The weighted average diluted common shares outstanding for the years ending December 31, 2002, 2001 and 2000 excludes the dilutive effect of approximately 445,000, 376, 000 and 388,000 options, respectively, since such options had an exercise price in excess of the average market value of the Company's common stock during such years.

#### **Comprehensive Income**

Comprehensive income includes changes in the fair value of certain financial derivative instruments that qualify for hedge accounting to the extent they are effective, the minimum pension liability and cumulative foreign currency translation adjustments.

The following table reflects the accumulated balances of other comprehensive income (loss) (in millions):

	Currency Translation <u>Adjustment</u>	Minimum Pension <u>Liability</u>	Net Gain (Loss) On Cash Flow <u>Hedges</u>	Accumulated Other Comprehensive <u>Income (Loss)</u>
Balance at January 1, 2000	\$(27.9)	\$(1.0)	\$	\$(28.9)
Current year change	<u>(15.2</u> )			<u>(15.2</u> )
Balance at December 31, 2000	(43.1)	(1.0)		(44.1)
Current year change	<u>(11.9</u> )	_0.5	0.2	<u>(11.2</u> )
Balance at December 31, 2001	(55.0)	(0.5)	0.2	(55.3)
Current year change	22.2	<u>(0.8</u> )	<u>(1.1</u> )	20.3
Balance at December 31, 2002	\$(32.8) ===	\$(1.3) ===	\$(0.9) ===	\$(35.0) ===

The income tax expense (benefit) associated with items included in other comprehensive income (loss) was approximately (\$1.1) million, \$0.4 million and (\$0.5) million for the years ended December 31, 2002, 2001 and 2000, respectively.

#### Segment and Related Information

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The Company's operating segments are strategic business units that offer different products and serve different markets. They are managed separately and require different technology and marketing strategies.

The Company has two operating segments: Specialty Minerals and Refractories. The Specialty Minerals segment produces and sells precipitated calcium carbonate and lime, and mines, processes and sells the natural mineral products limestone and talc. This segment's products are used principally in the paper, building materials, paints and coatings, glass, ceramic, polymers, food, and pharmaceutical industries. The Refractories segment produces and markets monolithic and shaped refractory materials and services used primarily by the steel, cement and glass industries.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based on the operating income of the respective business units. Depreciation expense related to corporate assets is allocated to the business segments and is included in their income from operations. However, such corporate depreciable assets are not included in the segment assets. Specialty Minerals' segment sales to International Paper Company and affiliates represented approximately 11.5% of consolidated net sales for 2002 and 13% of consolidated net sales in 2001 and 2000, respectively. Intersegment sales and transfers are not significant.

Segment information for the years ended December 31, 2002, 2001 and 2000 was as follows (in millions):

	2002			
	Specialty Minerals	Refractories	Total	
Net sales	\$520.1	\$232.6	\$752.7	
Income from operations	60.0	20.9	80.9	
Bad debt expenses	3.8	2.4	6.2	
Depreciation, depletion and amortization	59.0	10.0	69.0	
Segment assets	612.7	238.6	851.3	
Capital expenditures	27.3	9.7	37.0	
	2001			
	Specialty Minerals	Refractories	Total	
Net sales	\$483.3	\$201.1	\$684.4	
Income from operations	55.5	25.1	80.6	
Bad debt expenses	0.6	3.3	3.9	
Depreciation, depletion and amortization	55.9	10.6	66.5	
Segment assets	587.9	231.4	819.3	
Capital expenditures	54.3	8.6	62.9	
		2000		
	Specialty Minerals	Refractories	Total	
Net sales	\$486.3	\$184.6	\$670.9	
Income from operations	61.4	23.4	84.8	
Bad debt expenses	1.2	4.8	6.0	
Depreciation, depletion and amortization	51.8	9.0	60.8	
Write-down of impaired assets	4.9		4.9	
Segment assets	612.4	169.5	781.9	
Capital expenditures	95.6	7.7	103.3	

Included in income from operations of the Specialty Minerals segment and the Refractories segment for the year ended December 31, 2001, is a restructuring charge of approximately \$3.0 million and \$0.4 million, respectively.

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#### MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A reconciliation of the totals reported for the operating segments to the applicable line items in the consolidated financial statements is as follows (in millions):

Income before provision for taxes on income and minority interests

2002

<u>2001</u>

<u>2000</u>

Income from operations for reportable segments	\$ 80.9	\$ 80.6	\$ 84.8
Unallocated corporate expenses			
Consolidated income from operations	80.9	80.6	84.8
Interest income	1.1	0.8	1.1
Interest expense	(5.8)	(7.9)	(5.3)
Other deductions	<u>(0.5</u> )	<u>(0.8</u> )	<u>(0.8</u> )
Income before provision for taxes on income and minority interests	\$ 75.7 ===	\$ 72.7 ===	\$ 79.8 ===
Total assets	<u>2002</u>	<u>2001</u>	<u>2000</u>
Total segment assets	\$851.3	\$819.3	\$781.9
Corporate assets	48.6	28.5	17.9
Consolidated total assets	\$899.9 ====	\$847.8 ====	\$799.8 ====
Capital expenditures	<u>2002</u>	<u>2001</u>	<u>2000</u>
Total segment capital expenditures	\$ 37.0	\$ 62.9	\$103.3
Corporate capital expenditures	0.1	0.2	
Consolidated total capital expenditures	\$37.1	\$ 63.1 ===	\$103.3 ====

The following is a schedule of amortization expense related to goodwill by segment:

\$1,364

====

	<u>A</u>	mortiz	zatio	on of Go	<u>odwill</u>
(thousands of dollars)	Year Ended December 31,				
	<u>20</u>	<u>02</u>		<u>2001</u>	<u>2000</u>
Specialty Minerals	\$		\$	373	\$ 182
Refractories			_	991	298

\$ --

===

Total

The carrying amount of goodwill by reportable segment as of December 31, 2002 and December 31, 2001 was as follows:

\$ 480

===

	Goodwill			
(thousands of dollars)	2002	2001		
Specialty Minerals	\$ 14,637	\$ 8,038		
Refractories	<u>36,654</u>	35,468		
Total	\$ 51,291	\$ 43,506		
	=====	=====		

The net change in goodwill since January 1, 2002 was primarily attributable to the acquisition of Polar Minerals Inc. in the Specialty Minerals segment and the effect of foreign exchange.

Financial information relating to the Company's operations by geographic area was as follows (in millions):

Net sales	<u>2002</u>	<u>2001</u>	<u>2000</u>
United States	\$ <u>482.2</u>	\$ <u>442.7</u>	\$ <u>442.7</u>
Canada/Latin America	68.5	63.6	62.0
Europe/Africa	156.0	129.6	116.8
Asia	46.0	48.5	49.4
Total International	270.5	241.7	228.2
Consolidated total net sales	\$752.7 ====	\$684.4 ====	\$670.9 ====

Net sales and long-lived assets are attributed to countries and geographic areas based on the location of the legal entity. No individual foreign country represents more than 10% of consolidated net sales or consolidated long-lived assets.

Long-lived assets	<u>2002</u>	<u>2001</u>	<u>2000</u>
United States	\$ <u>400.6</u>	\$ <u>411.1</u>	\$ <u>387.4</u>
Canada/Latin America	21.5	28.5	31.2
Europe/Africa	141.3	115.3	112.3
Asia	31.9	31.4	37.5
Total International	<u>194.7</u>	<u>175.2</u>	<u>181.0</u>
Consolidated total long-lived assets	\$595.3 ====	\$586.3 ====	\$568.4 ====

## Quarterly Financial Data (unaudited)

# Thousands of Dollars, Except Per Share Amounts

2002 Quarters	<u>First</u>	<u>First</u> <u>Second</u>		<u>Fourth</u>
Net Sales by Product Line				
PCC	\$102,876	\$103,320	\$107,562	\$109,230
Processed Minerals	<u>21,439</u>	<u>24,380</u>	<u>24,546</u>	<u>26,726</u>
Specialty Minerals Segment	124,315	127,700	132,108	135,956
Refractories Segment	54,685	59,128	60,026	58,762
Consolidated net sales	179,000	186,828	192,134	194,718
Gross profit	45,576	46,166	46,397	45,806
Net income	13,543	13,997	14,213	11,999
Earnings per share:				
Basic	0.68	0.68	0.70	0.60
Diluted	0.66	0.67	0.70	0.59
Market Price Range Per Share of Common Stock:				
High	53.91	53.84	48.99	46.07
Low	44.06	49.12	33.17	36.38
Close	52.93	49.32	37.07	43.15

In the second quarter of 2002, the Company recorded a \$0.75 million write-down of impaired assets related to a satellite PCC plant at a paper mill that has ceased operations.

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## MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Thousands of Dollars, Except Per Share Amounts**

2001 Quarters	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth</u>
Net Sales by Product Line				
PCC	\$ 99,669	\$ 97,615	\$ 98,695	\$100,180
Processed Minerals	<u>21,012</u>	<u>22,955</u>	<u>22,482</u>	<u>20,721</u>
Specialty Minerals Segment	120,681	120,570	121,177	120,901
Refractories Segment	43,294	<u>    50,168 </u>	53,734	53,894
Consolidated net sales	163,975	170,738	174,911	174,795
Gross profit	43,499	45,483	46,091	46,821
Net income	11,658	10,341	13,591	14,203
Earnings per share:				
Basic	0.59	0.53	0.69	0.73
Diluted	0.58	0.52	0.68	0.71
Market Price Range Per Share of Common Stock:				
High	38.09	43.95	44.78	48.00
Low	31.92	33.62	33.23	35.98
Close	34.89	42.87	37.72	46.64
Dividends paid per common share	\$ 0.025	\$ 0.025	\$ 0.025	\$ 0.025

In the second quarter of 2001, the Company recorded a \$3.4 million restructuring charge.

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## MINERALS TECHNOLOGIES AND SUBSIDIARY COMPANIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Independent Auditors' Report**

We have audited the accompanying consolidated balance sheet of Minerals Technologies Inc. and subsidiary companies as of December 31, 2002 and 2001 and the related consolidated statements of income, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2002. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Minerals Technologies Inc. and subsidiary companies as of December 31, 2002 and 2001 and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2002 in conformity with accounting principles generally accepted in the United States of America.

As discussed in the notes to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," as of January 1, 2002.

KPMG LLP

New York, New York January 23, 2003

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## Management's Responsibility for Financial Statements and System of Internal Control

The consolidated financial statements and all related financial information herein are the responsibility of the Company's management. The financial statements, which include amounts based on judgments, have been prepared in accordance with accounting principles generally accepted in the United States of America. Other financial information in the annual report is consistent with that in the financial statements.

The Company maintains a system of internal control over financial reporting, which it believes provides reasonable assurance that transactions are executed in accordance with management's authorization and are properly recorded, that assets are safeguarded, and that accountability for assets is maintained. Even an effective internal control system, no matter how well designed, has inherent limitations and, therefore, can provide only reasonable assurance with respect to financial statement preparation. The system of internal control is characterized by a control-oriented environment within the Company, which includes written policies and procedures, careful selection and training of personnel, and audits by a professional staff of internal auditors.

The Company's independent accountants have audited and reported on the Company's consolidated financial statements. Their audits were performed in accordance with auditing standards generally accepted in the United States of America.

The Audit Committee of the Board of Directors is composed solely of outside directors. The Audit Committee meets periodically with our independent auditors, internal auditors and management to review accounting, auditing, internal control and financial reporting matters. Recommendations made by the independent auditors and the Company's internal auditors are considered and appropriate action is taken with respect to these recommendations. Both our independent auditors and internal auditors have free access to the Audit Committee.

**Paul R. Saueracker** Chairman of the Board and Chief Executive Officer

John A. Sorel Senior Vice President, Finance and Chief Financial Officer

Michael A. Cipolla Corporate Controller and Chief Accounting Officer

January 23, 2003

Allowance for doubtful accounts

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## MINERALS TECHNOLOGIES INC. & SUBSIDIARY COMPANIES SCHEDULE II-VALUATION AND QUALIFYING ACCOUNTS (thousands of dollars)

<u>Description</u> Year ended December 31, 2002	Balance at Beginning <u>of Period</u>	Additions Charged to Costs, Provisions and <u>Expenses</u>	<u>Deductions (a)(b)</u>	Balance at End of <u>Period</u>
Valuation and qualifying accounts deducted from assets to which they apply:				
Allowance for doubtful accounts	\$3,697 ====	\$6,214 ====	\$(2,832) ====	\$7,079 ====
Year ended December 31, 2001				
Valuation and qualifying accounts deducted from assets to which they apply:				

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\$2 Q2N

\$(2,121)

\$3 697

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	====	====	====	
Year ended December 31, 2000				
Valuation and qualifying accounts deducted from assets to which they apply:				
Allowance for doubtful accounts	\$3,100 ====	\$5,964 ====	\$(6,166) ====	\$2,898 ====

(a) Includes impact of translation of foreign currencies.(b) Uncollectible accounts charged against allowance for doubtful accounts, net of recoveries.

## EXHIBIT 10.5

Employment Agreements have been executed by the Company and the indicated employees, each substantially identical in all material respects to the form of employment agreement filed as Exhibit 10.5 to the Company's 2001 Annual Report on Form 10-K except as noted below.

EMPLOYEE AND POSITION	:	BASE SALARY	DATE OF AGREEMENT	TERMINATION DATE OF AGREEMENT [IF NOT EXTENDED PURSUANT TO SECTION 1(a)]
<b>Gordon S. Borteck</b> Vice President,Organization and Human Resources	\$	200,000	January 1, 2002	June 30, 2003
Alain Bouruet-Aubertot Senior Vice President - Minteq	\$	250,000	November 25, 2002	May 31, 2004
<b>Michael A. Cipolla</b> Controller and Chief Accounting Officer	\$	160,000	March 1, 2001	February 28, 2002
Howard R. Crabtree Senior Vice President, Minteq (Senior Vice President - Technology and Logistics as of January 23, 2003)	\$	275,000	January 1, 2002 (amended on November 25, 2002)	June 30, 2003
Anton Dulski Executive Vice President	\$	400,000	February 1, 2002	January 31, 2004
<b>S. Garrett Gray</b> Vice President, General Counsel and Secretary	\$	250,000	March 1, 2001	July 31, 2002
<b>D. Randy Harrison</b> Vice President and General Manager, Performance Minerals	\$	200,000	January 1, 2002	June 30, 2003
William Kromberg Vice President - Taxes	\$	200,000	March 1, 2001	February 28, 2002
<b>Kenneth Massimine</b> Senior Vice President, Paper PCC	\$	240,000	January 1, 2002	June 30, 2003
<b>Paul R. Saueracker</b> Chairman, President and Chief Executive Officer	\$	550,000	January 1, 2002	December 31, 2003
John A. Sorel Senior Vice President, Corporate Development and Finance (Senior Vice President - Finance, Chief Executive Officer and Treasurer as of November 25, 2002)	\$	265,000	January 1, 2002 (amended on November 25, 2002)	June 30, 2003

Severance Agreements have been executed by the Company and the indicated employees, each substantially identical in all material respects to the form of Severance Agreement filed as Exhibit 10.6 to the Company's 2000 Annual Report on Form 10-K except as noted below.

EMPLOYEE	POSITION	DATE OF AGREEMENT
Neil M. Bardach	Vice President - Finance Chief Financial Officer	August 1, 1998
Gordon S. Borteck	Vice President, Organization and Human Resources	March 15, 2002
Alain Bouruet-Aubertot	Senior Vice President - Minteq	November 25, 2002
Michael A. Cipolla	Controller and Chief Accounting Officer	March 1, 2001
Howard R. Crabtree	Senior Vice President, Minteq (Senior Vice President - Technology and Logistics as of November 25, 2002)	March 15, 2002
Anton Dulski	Chief Operating Officer	January 1, 1997
S. Garrett Gray	Vice President, General Counsel and Secretary	March 1, 2001
D. Randy Harrison	Vice President and General Manager, Performance Minerals	March 15, 2002
William Kromberg	Vice President - Taxes	March 1, 2001
Kenneth Massimine	Senior Vice President, Paper PCC	March 15, 2002
Paul R. Saueracker	Chairman, President and Chief Executive Officer	January 1, 1997
John A. Sorel	Senior Vice President, Corporate Development and Finance (Senior Vice President - Finance, Chief Executive Officer and Treasurer as of November 25, 2002)	March 15, 2002

# SUBSIDIARIES OF THE COMPANY

## Name of the Company

## Place of Incorporation

Allomexico, S.A. de C.V.	Mexico
APP China Specialty Minerals Pte Ltd.	Singapore
Barretts Minerals Inc.	Delaware
ComSource Trading Ltd.	Delaware
Ferrotron Technologies GmbH	Germany
Gold Sheng Chemicals (Zhenjiang) Co., Ltd.	China
Hi-Tech Specialty Minerals Company, Limited	Thailand
Huzhou Minteq Refractory Co. Ltd.	China
Minerals Technologies Europe N.V.	Belgium
Minerals Technologies Holdings Ltd.	United Kingdom
Minerals Technologies Mexico Holdings, S. de R. L. de C.V.	Mexico
Minerals Technologies South Africa (Pty) Ltd.	South Africa
Mintech Canada Inc.	Canada
Mintech do Brasil Comercio Ltda.	Brazil
Mintech Japan K.K.	Japan
Minteq Australia Pty Ltd.	Australia
Minteq Europe Limited.	Ireland
Minteq International GmbH	Germany
Minteq International Inc.	Delaware
Minteq Italiana S.p.A.	Italy
Minteq Korea Inc.	Korea
Minteq Magnesite Limited	Ireland
Minteq UK Limited.	United Kingdom
MTI Holdings GmbH	Germany
MTX Finance Inc.	Delaware
MTX Finance Ireland	Ireland
PT Sinar Mas Specialty Minerals	Indonesia
Minteq B.V	The Netherlands
Rijnstaal Trading B.V.	The Netherlands
Rijnstaal Produktie B.V.	The Netherlands
Rijnstaal Overseas B.V.	The Netherlands
Rijnstaal U.S.A., Inc.	Pennsylvania
Specialty Minerals Benelux	Belgium
Specialty Minerals do Brasil - Comercio e Industria Ltda.	Brazil
Specialty Minerals FMT K.K.	Japan
Specialty Minerals France S.p.a.S.	France
Specialty Minerals GmbH	Germany
Specialty Minerals Inc.	Delaware
SMI Poland Sp. z o.o.	Poland
Specialty Minerals International Inc.	Delaware

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Specialty Minerals Israel Limited	Israel
Specialty Minerals Malaysia Sdn. Bhd.	Malaysia
Specialty Minerals (Mauritius) Private Limited	Mauritius
Specialty Minerals (Michigan) Inc.	Michigan
Specialty Minerals Mississippi Inc.	Delaware
RL Vision Tech OY	Finland
Specialty Minerals (Portugal) Especialidades Minerais, S.A.	Portugal
Specialty Minerals, S.A. de C.V.	Mexico
Specialty Minerals Servicios, S. de R. L. de C.V.	Mexico
Specialty Minerals Slovakia, spol. sr.o.	Slovakia
Specialty Minerals South Africa (Pty.) Limited	South Africa
Specialty Minerals (Thailand) Limited	Thailand
Specialty Minerals UK Limited	United Kingdom
Specialty Pigments (India) Private Limited	India
Synsil <sup>®</sup> Products Inc.	Delaware
Tecnologias Minerales de Mexico, S.A. de C.V.	Mexico
Vision Tech K.K.	Japan

## **REPORT AND CONSENT OF INDEPENDENT AUDITORS**

The Board of Directors and Shareholders Minerals Technologies Inc.:

The audits referred to in our report dated January 23, 2003, which contains an explanatory paragraph that the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," as of January 1, 2002, included the related financial statement schedule for each of the years in the three-year period ended December 31, 2002, as listed in Item 14 of this Annual Report on Form 10-K. This financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement schedule based on our audits. In our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We consent to the use of our reports included herein and incorporated by reference in the Registration Statements on Form S-8 (Nos. 33-59080, 33-65268, 33-96558 and 333-62739).

KPMG LLP

New York, New York March 6, 2003