

News

For Immediate Release November 1, 2018

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MINERALS TECHNOLOGIES REPORTS THIRD QUARTER EARNINGS OF \$1.18 PER SHARE, OR \$1.27 PER SHARE, EXCLUDING SPECIAL ITEMS

Highlights:

- Sales Increase 9 Percent to \$464.1 Million
- Earnings Per Share, Excluding Special Items, Up 7 Percent
- Sequential Operating Margin Improvement Across All Segments
- Productivity Improvement of 6 Percent
- Debt Reduction of \$30 Million in the Third Quarter

NEW YORK, November 1—Minerals Technologies Inc. (NYSE: MTX) ("MTI" or "the Company") today reported diluted earnings per share of \$1.27, excluding special items, for the third quarter ended September 30, 2018, compared with earnings per share of \$1.19 in the prior year. Reported diluted earnings per share were \$1.18 compared with \$1.17 in the prior year.

"We had a solid third quarter, executing on a number of fronts to position MTI for continued profitable growth," said Douglas T. Dietrich, Chief Executive Officer. "We drove margins higher sequentially across all of our businesses, as we mitigated the impact of inflationary cost increases through pricing actions and strong operating performance. Additionally, we made progress on several growth initiatives, successfully integrated Sivomatic and further strengthened our balance sheet."

Worldwide net sales increased 9 percent to \$464.1 million. Operating income, as reported, was \$68.2 million and represented 14.7 percent of sales. Operating income, excluding special items, was \$68.8 million and represented 14.8 percent of sales, up from 13.9 percent in the second quarter.

Segment Information

<u>Performance Materials and Specialty Minerals</u>

Sales in the Minerals businesses, which include the Performance Materials and Specialty Minerals segments, grew 9 percent in the third quarter to \$365.8 million. Operating income for the Minerals businesses was \$56.8 million and represented 15.5 percent of sales.

Performance Materials segment sales increased 16 percent to \$219.5 million. Metalcasting sales rose 6 percent due to higher volumes. Household, Personal Care & Specialty Products sales increased 69 percent, primarily driven by higher pet care revenue, including \$23.3 million from the acquisition of Sivomatic, and increased European fabric care sales. Environmental Products sales rose 22 percent due to several large projects. These sales increases were partially offset by a 10 percent decrease in Building Materials and an 18 percent decrease in Basic Minerals. Operating income for the segment increased to \$31.8 million primarily due to increased selling prices and higher volume, partially offset by higher raw material, logistics and energy costs. Sequentially, operating margins improved 50 basis points (BPS) to 14.5 percent of sales through price increases and operating efficiencies. The Performance Materials segment provides a wide range of bentonite-based and synthetic materials for industrial and consumer markets and for non-residential construction, environmental remediation and infrastructure projects worldwide.

Specialty Minerals segment sales, which consist of the Precipitated Calcium Carbonate (PCC) and Processed Minerals product lines, decreased 1 percent to \$146.3 million, primarily due to lower Paper PCC sales. Operating income decreased to \$25.0 million primarily due to previously announced paper machine shutdowns in North America, and higher logistics and energy costs. Contractual selling price increases in PCC and other price increases were implemented in the third quarter and will continue into 2019 to partially offset rising costs. Sequentially, operating margins improved 50 BPS to 17.1 percent of sales.

Worldwide sales of PCC, which is used mainly in the manufacturing processes of the paper industry, decreased 2 percent to \$110.0 million. Higher sales in Asia were partially offset by reduced sales in North America due to customer paper machine closures in late 2017 and early 2018.

Sales of Processed Minerals products increased 4 percent to \$36.3 million. Ground Calcium Carbonate sales grew 3 percent, driven by higher volumes in the construction market. Talc sales increased 5 percent due to higher volumes in the automotive and construction markets. Processed Minerals products are used in the building materials, polymers, ceramics, consumer products, paints and coatings, glass and other manufacturing industries.

Refractories and Energy Services

Sales in the Service businesses, which include the Refractories and Energy Services segments, grew 12 percent in the third quarter to \$98.3 million. Operating income for the Service businesses was \$12.6 million, and represented 12.8 percent of sales. Operating income, excluding special items, was \$12.9 million and represented 13.1 percent of sales.

Refractories segment sales increased 15 percent to \$79.1 million, driven by higher sales of refractory products. The Refractories segment operating income increased to \$11.5 million and was 14.5 percent of sales, driven by higher prices from the recapture of increased raw material costs and higher refractory volume. The Refractories segment provides products and services primarily to the worldwide steel industry.

Energy Services segment sales increased 1 percent to \$19.2 million, primarily driven by higher filtration activity. Operating income, excluding special items, decreased slightly to \$1.4 million and was 7.3 percent of sales. Energy Services offers a range of patented technologies, products and services for off-shore filtration and well testing to the worldwide oil and gas industry.

Minerals Technologies will host a conference call tomorrow, November 2, 2018 at 11 a.m. Eastern Time. The conference call will be broadcast live on our website: www.mineralstech.com. To listen to the call, go to the website and click on "Investor Relations," then click on "Quarterly Results & Conference Calls." A presentation for the call will be available at the same location at approximately 10:30 a.m. Eastern Time on November 2, 2018.

FORWARD-LOOKING STATEMENTS

This press release may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which describe or are based on current expectations. Actual results may differ materially from these expectations. In addition, any statements that are not historical fact (including statements containing the words "believes," "plans," "anticipates," "expects," "estimates," and similar expressions) should also be considered to be forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. Forward-looking statements in this document should be evaluated together with the many uncertainties that affect our businesses, particularly those mentioned in the risk factors and other cautionary statements in our 2017 Annual Report on Form 10-K and in our other reports filed with the Securities and Exchange Commission.

About Minerals Technologies Inc.

New York-based Minerals Technologies Inc. (MTI) is a resource- and technology-based growth company that develops, produces and markets worldwide a broad range of specialty mineral, mineral-based and synthetic mineral products and related systems and services. MTI serves the paper, foundry, steel, construction, environmental, energy, polymer and consumer products industries. The Company reported sales of \$1.676 billion in 2017. For further information, please visit our website at www.mineralstech.com. (MTI-E)

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CONDENSED CONSOLIDATED STATEMENTS OF INCOME MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (in millions, except per share data) (unaudited)

		Quarter Ended			% G	Nine Mon	% Growth				
	_	Sept. 30		Jul. 1	Oct. 1	Delen Ote	Dalas Vasa	Sept. 30		Oct. 1	Dalas Vasa
		<u>2018</u>		<u>2018</u>	<u>2017</u>	Prior Qtr	Prior Year	<u>2018</u>		<u>2017</u>	Prior Year
Net sales	•	444.0	•	445.0 0	405.4	(0)0/	400/	\$ 4 000 4	•	4 407 0	400/
Product sales Service revenue	\$	444.9 19.2	\$	445.0 \$ <u>19.7</u>	405.4 <u>19.0</u>	(0)% (3)%	10% <u>1%</u>	\$ 1,302.1 <u>58.0</u>	\$	1,187.9 55.6	10% <u>4%</u>
Total net sales		464.1		464.7	424.4	(0)%	9%	1,360.1		1,243.5	9%
Cost of sales											
Cost of goods sold		332.1		335.3	293.0	(1)%	13%	972.4		854.7	14%
Cost of service revenue Total cost of sales		<u>12.8</u> 344.9		<u>13.5</u> 348.8	<u>12.2</u> 305.2	<u>(5)%</u> (1)%	<u>5%</u> 13%	<u>39.1</u> 1.011.5		<u>36.2</u> 890.9	<u>8%</u> 14%
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Production margin		119.2		115.9	119.2	3%	0%	348.6		352.6	(1)%
Marketing and administrative expenses		45.4		45.3	45.2	0%	0%	135.1		132.8	2%
Research and development expenses Acquisition-related transaction and integration costs		5.0 0.3		6.4 1.0	5.9 0.5	(22)% (70)%	(15)% (40)%	17.5 1.7		17.8 2.8	(2)% (39)%
Restructuring and other items, net		0.3		0.4	0.4	(10)70	(25)%	0.7		0.9	(22)%
Income from operations		68.2		62.8	67.2	9%	1%	193.6		198.3	(2)%
·											
Interest expense, net Debt modification costs and fees		(11.7) 0.0		(11.5) 0.0	(10.5) 0.0	2%	11%	(33.9)		(32.5) (3.9)	4%
Non-cash pension settlement costs		(3.6)		0.0	0.0	*	*	(3.6)		0.0	*
Other non-operating income (deductions), net		(0.9)		<u>3.1</u>	(2.1)	*	*	(0.5)		(4.7)	*
Total non-operating deductions, net		(16.2)		(8.4)	(12.6)	93%	29%	(38.0)		(41.1)	(8)%
Income before tax and equity in earnings		52.0		54.4	54.6	(4)%	(5)%	155.6		157.2	(1)%
Provision for taxes on income		9.7		10.3	12.1	(6)%	(20)%	29.3		35.6	(18)%
Equity in earnings of affiliates, net of tax		0.6		<u>1.1</u>	<u>0.4</u>	(45)%	*	<u>2.9</u>		0.7	*
Consolidated net income		42.9		45.2	42.9	(5)%	0%	129.2		122.3	6%
Less: Net income attributable to non-controlling interests		<u>1.0</u>		<u>1.1</u>	<u>1.2</u>	(9)%	(17)%	3.3		3.0	10%
Net Income attributable to Minerals Technologies Inc. (MTI)	\$	41.9	\$	<u>44.1</u> \$	41.7	<u>(5)%</u>	<u>0%</u>	\$ 125.9	\$	<u>119.3</u>	<u>6%</u>
Weighted average number of common shares outstanding:											
Basic		35.3		35.3	35.3			35.3		35.1	
Diluted		35.6		35.6	35.6			35.6		35.6	
Earnings per share attributable to MTI:											
Basic	\$	<u>1.19</u>	\$	<u>1.25</u> \$	<u>1.18</u>	(5)%	1%	\$ 3.57	\$	<u>3.40</u>	5%
Diluted	\$	<u>1.18</u>	\$	<u>1.24</u> \$	<u>1.17</u>	(5)%	1%	\$ <u>3.54</u>	\$	<u>3.35</u>	6%
Cash dividends declared per common share	\$	0.05	\$	<u>0.05</u> \$	0.05			\$ <u>0.15</u>	\$	<u>0.15</u>	

^{*} Percentage not meaningful

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES NOTES TO CONDENSED CONSOLIDATED STATEMENTS OF INCOME

- 1) For comparative purposes, the quarterly periods ended September 30, 2018, July 1, 2018 and October 1, 2017 each consisted of 91 days. The nine month periods ended September 30, 2018 and October 1, 2017 consisted of 273 days and 274 days, respectively.
- 2) To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP earnings per share, excluding special items, for the quarterly periods ended September 30, 2018, July 1, 2018 and October 1, 2017 and the nine month periods ended September 30, 2018 and October 1, 2017 and a reconcilitation to reported earnings per share for such periods. The Company's management believes these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion of such special items are not indicative of the ongoing operating results and thereby affect the comparability of results between periods. The Company believes inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.

(millions of dollars)			Qυ	arter End	ed		Nine Months Ended					
	5	Sept. 30		Jul. 1		Oct. 1		Sept. 30		Oct. 1		
		2018		2018		<u>2017</u>		2018		2017		
Income from continuing operations attributable to MTI	\$	41.9	\$	44.1	\$	41.7		\$ 125.9	\$	119.3		
% of sales		9.0%		9.5%		9.8%		9.3%		9.6%		
Special items:												
Acquisition-related transaction and integration costs		0.3		1.0		0.5		1.7		2.8		
Debt modification costs and fees		0.0		0.0		0.0		0.0		3.9		
Restructuring and other items, net		0.3		0.4		0.4		0.7		0.9		
Non-cash inventory step-up charges		0.0		0.5		0.0		0.5		0.0		
Non-cash pension settlement charge		3.6		0.0		0.0		3.6		0.0		
Related tax effects on special items		(1.0)		(0.5)		(0.3)		(1.6)		(2.9)		
Income from continuing operations attributable to MTI,												
excluding special items	\$	45.1	\$	45.5	\$	42.3		\$ 130.8	\$	124.0		
% of sales		9.7%		9.8%		10.0%		9.6%		10.0%		
Diluted earnings per share, excluding special items	\$	1.27	\$	1.28	\$	1.19		\$ 3.67	\$	3.48		

3) Free cash flow is defined as cash flow from continuing operations less capital expenditures. The following is a presentation of the Company's non-GAAP free cash flow for the quarterly periods ended September 30, 2018, July 1, 2018 and October 1, 2017 and the nine month periods ended September 30, 2018 and October 1, 2017 and a reconciliation to cash flow from operations for such periods. The Company's management believes this non-GAAP measure provides meaningful supplemental information as management uses this measure to evaluate the Company's ability to maintain capital assets, satisfy current and future obligations, repurchase stock, pay dividends and fund future business opportunities. Free cash flow is not a measure of cash available for discretionary expenditures since the Company has certain non-discretionary obligations such as debt service that are not deducted from the measure. The Company's definition of free cash flow may not be comparable to similarly titled measures reported by other companies.

		Qι	arter End	Nine Months Ended				
(millions of dollars)	Sept	. 30	Jul. 1	Oct. 1	Sept. 30		Oct. 1	
	20	18	2018	2017	2018		2017	
Cash flow from continuing operations	\$ 5	3.2 \$	44.5	\$ 73.0	\$ 133.4	\$	150.6	
Capital expenditures	<u>1</u> .	4.3	24.2	20.7	56.4		54.2	
Free cash flow	\$ <u>3</u>	8.9 \$	20.3	\$ 52.3	\$ 77.0	\$	96.4	

4) The following table reflects the components of non-operating income and deductions:

(millions of dollars)			Qu	arter End	ed		Nine Months Ended					
	-	Sept. 30		Jul. 1		Oct. 1	;	Sept. 30		Oct. 1		
		2018		2018		2017		2018		2017		
Interest income	\$	0.5	\$	0.5	\$	0.6	\$	1.5	\$	1.6		
Interest expense		(12.2)		(12.0)		(11.1)		(35.4)		(34.1)		
Debt modification costs and fees		0.0		0.0		0.0		0.0		(3.9)		
Non-cash pension settlement costs		(3.6)		0.0		0.0		(3.6)		0.0		
Foreign exchange gains (losses)		1.0		4.9		(0.2)		5.2		0.4		
Other deductions		(1.9)		(1.8)		(1.9)		(5.7)		(5.1)		
Non-operating deductions, net	\$	(16.2)	\$	(8.4)	\$	(12.6)	\$	(38.0)	\$	(41.1)		

On January 1, 2018, the Company adopted the provisions of ASU 2017-07, "Compensation - Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this accounting change, the Company reclassified approximately \$0.4 million and \$1.3 million from Marketing and administrative expense to other deductions for the three months and nine months ended October 1, 2017, respectively, to conform to current year presentation.

Included in non-operating deductions for the three-month and nine month periods ended September 30, 2018 are non-cash pension settlement costs of \$3.6 million, respectively, associated with some of our pension plans in the U.S.

5) The analyst conference call to discuss operating results for the third quarter is scheduled for Friday, November 2, 2018 at 11:00 am E.T. and will be broadcast over the Company's website (www.mineralstech.com). The broadcast will remain on the Company's website for no less than one year.

SUPPLEMENTARY DATA MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (millions of dollars) (unaudited)

				Qua	arter Ende	d			% (Growth		N	ine Months Ende	d		% Growth	
SALES	DATA		Sept. 30	% of		Jul. 1	% of	Oct. 1	% of			-	Sept. 30	% of	Oct. 1	% of	
			<u>2018</u>	Total Sales		2018	Total Sales	2017	Total Sales	Prior Qt	Prior Year		2018	Total Sales	<u>2017</u>	Total Sales	Prior Year
United		\$	244.9	53%	\$	249.0	54% \$	243.6	57%	(2)%	1%	\$	726.2	53% \$	705.1	57%	3%
Internat			219.2	47%		215.7	46%	180.8	43%	2% (0)%	21%		633.9	47%	538.4	43%	18%
Net	Sales	\$	464.1	100%	\$	464.7	<u>100%</u> \$	424.4	100%	(0)%	9%	\$	1,360.1	100% \$	1,243.5	100%	18% 9%
Metalca		\$	77.8	17%	\$	88.8	19% \$	73.6	17%	(12)%	6%	\$	245.8	18% \$	215.9		14%
	nold, Personal Care & Specialty Products		71.9	15%		58.6	13%	42.5	10%	23%	69%		179.2	13%	123.3		45%
	mental Products		26.3	6%		25.2	5%	21.6	5%	4%	22%		64.2	5%	51.8		24%
	g Materials		18.0	4%		18.0	4%	19.9	5%	0%	(10)%		54.9	4%	57.5	5%	(5)%
Basic N			25.5	5%		23.9	5%	31.2	7%	7% 2%	(18)%		77.2	6%	90.5	7%	(15)%
	Performance Materials Segment	\$	219.5	<u>47%</u>	\$	214.5	<u>46%</u> \$	188.8	44%	2%	16%	\$	621.3	<u>46%</u> \$	539.0	43%	<u>15%</u>
Paper F		\$	93.1	20%	\$	94.5	20% \$	96.3	23%	(1)%	(3)%	\$	284.6	21% \$	282.0	23%	1%
Special			16.9	4%		17.3	4%	16.4	4%	(2)%	3%		51.2	4%	50.8	4%	1% 1%
	PCC Products	\$	110.0	24%	\$	<u>111.8</u>	<u>24%</u> \$	112.7	27%	(2)%	(2)%	\$	335.8	<u>25%</u> \$	332.8	27%	<u>1%</u>
Ground	Calcium Carbonate	\$	23.0	5%	\$	25.2	5% \$	22.3	5%	(9)%	3%	\$	70.7	5% \$	67.1	5%	5%
Talc			13.3 36.3	3%		13.9 39.1	3%	12.7	3% 8%	(4)%	<u>5%</u> <u>4%</u>		40.3	3%	41.0	3% 9%	(2)%
	Processed Minerals Products	\$	36.3	<u>8%</u>	\$	39.1	<u>8%</u> \$	35.0	<u>8%</u>	<u>(7)%</u>	<u>4%</u>	\$	111.0	8% \$	108.1	9%	(2)% 3%
	Specialty Minerals Segment	\$	146.3	32%	\$	150.9	<u>32%</u> \$	147.7	35%	(3)%	(1)%	\$	446.8	<u>33%</u> \$	440.9	35%	<u>1%</u>
	Total Minerals Businesses	\$	365.8	79%	\$	365.4	<u>79%</u> \$	336.5	79%	0%	9%	\$	1,068.1	<u>79%</u> \$	979.9	79%	9%
Refract	tory Products	\$	66.7	14%	\$	66.7	14% \$	56.6	13%	0%	18%	\$	195.7	14% \$	169.4	14%	16%
Metallu	rgical Products		12.4	3%		12.9	3%	12.3	3%	(4)%	1%		38.3	3%	38.6	3%	(1)%
	Refractories Segment	\$	<u>79.1</u>	<u>17%</u>	\$	79.6	<u>17%</u> \$	68.9	<u>16%</u>	(1)%	15%	\$	234.0	<u>17%</u> \$	208.0	17%	<u>13%</u>
	Energy Services Segment	\$	19.2	<u>4%</u>	\$	19.7	<u>4%</u> \$	19.0	<u>4%</u>	(3)%	<u>1%</u>	\$	58.0	<u>4%</u> \$	<u>55.6</u>	<u>4%</u>	<u>4%</u>
	Total Service Businesses	\$	98.3	21%	\$	99.3	<u>21%</u> \$	87.9	21%	(1)%	12%	\$	292.0	<u>21%</u> \$	263.6	21%	<u>11%</u>
Ne	t Sales	\$	464.1	100%	\$	464.7	<u>100%</u> \$	424.4	100%	(0)%	9%	\$	1,360.1	<u>100%</u> \$	1,243.5	100%	9%

SUPPLEMENTARY DATA MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (millions of dollars) (unaudited)

			Qu	arter Ended			% G	% Growth		Nine Month		s Ended	% Growth
OF CHIENT OREDATING INCOME DATA		Sept. 30		Jul. 1	Oct.			D.:	_	Sept. 30		Oct. 1	D.:
SEGMENT OPERATING INCOME DATA		<u>2018</u>		<u>2018</u>	<u>201</u>	<u>/</u>	Prior Qtr	Prior Year		<u>2018</u>		<u>2017</u>	Prior Year
Performance Materials Segment	\$		\$	<u>29.6</u> S		30.6	<u>7%</u>	<u>4%</u>	\$	<u>87.6</u>		91.6	<u>(4)%</u>
Specialty Minerals Segment	% of Sales	14.5% 25.0	\$	13.8% 25.1		16.2% 26.6	(0)%	(6)%	\$	14.1% 74.2		17.0% 77. 9	(5)%
Specially Millerals Segment	% of Sales	23.0 17.1%	Φ	16.6%		<u>20.0</u> 18.0%	(0) 76	(0) 76	φ	16.6%		17.7%	(3) 76
Total Minerals Businesses	\$		\$	<u>54.7</u> S		57.2	4%	(1)%	\$	<u>161.8</u>		<u>169.5</u>	<u>(5)%</u>
Defends in Organism	% of Sales	15.5%	•	15.0%		17.0%	400/	100/	•	15.1%		17.3%	470/
Refractories Segment	\$ % of Sales	<u>11.5</u> 14.5%	\$	10.3 12.9%		<u>9.9</u> 14.4%	<u>12%</u>	<u>16%</u>	\$	<u>34.6</u> 14.8%		<u>29.6</u> 14.2%	<u>17%</u>
Energy Services Segment	% of Sales		\$	0.7		2.3	57%	(52)%	\$	3.3		4.8	(31)%
	% of Sales	5.7%		3.6%	1	12.1%				5.7%		8.6%	
Total Service Businesses	\$		\$	<u>11.0</u> S		12.2	<u>15%</u>	<u>3%</u>	\$	<u>37.9</u>		<u>34.4</u>	10%
Unallocated Corporate Expenses	% of Sales \$	12.8% (0.9)	Φ.	11.1%		(4.7)	E20/	470/	\$	13.0%		13.1%	(57)%
Orialiocated Corporate Expenses	Φ	(0.9)	Φ	<u>(1.9)</u> \$	Þ	<u>(1.7)</u>	<u>53%</u>	<u>47%</u>	φ	<u>(4.4)</u>	φ	(2.8)	(37)76
Acquisition-related transaction cost	s \$	(0.3)	\$	(1.0)	\$	(0.5)	<u>70%</u>	<u>(40)%</u>	\$	(1.7)	\$	(2.8)	<u>39%</u>
Consolidated	\$	68.2	\$	62.8	B (67.2	9%	1%	\$	193.6	\$	198.3	(2)%
	% of Sales	14.7%		13.5%	1	15.8%				14.2%		15.9%	
SPECIAL ITEMS													
Performance Materials Segment	\$	0.0	\$	0.5	\$	0.0	*	*	\$	0.5	\$	0.0	*
Specialty Minerals Segment	\$	0.0	\$	0.0	\$	0.0	*	*	\$	0.0	\$	0.0	*
Total Minerals Businesses	\$	0.0	\$	0.5	\$	0.0	*	*	\$	0.5	\$	0.0	*
Refractories Segment	\$	0.0	\$	0.0	\$	0.0	*	*	\$	0.0	\$	0.0	*
Energy Services Segment	\$	0.3	\$	0.4	\$	(0.7)	*	*	\$	0.7	\$	(0.2)	*
Total Service Businesses	\$	0.3	\$	0.4	\$	(0.7)	*	*	\$	0.7	\$	(0.2)	*
Unallocated and Other Corporate E	xpenses \$	0.0	\$	0.0	\$	<u>1.1</u>	*	<u>*</u>	\$	0.0	\$	<u>1.1</u>	*
Acquisition related transaction costs	\$	0.3	\$	<u>1.0</u> §	\$	0.5	<u>(70)%</u>	(40)%	\$	<u>1.7</u>	\$	2.8	(39)%
Consolidated	\$	0.6	\$	<u>1.9</u> \$	\$	0.9	<u>(68)%</u>	(33)%	\$	<u>2.9</u>	\$	3.7	(22)%

To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP operating income, excluding special items (acquisition-related transaction costs set forth in the above table), for the quarterly periods ended September 30, 2018, July 1, 2018 and October 1, 2017, and the nine month periods ended September 30, 2018 and October 1, 2017 constituting a reconciliation to GAAP operating income set forth above. The Company's management believe these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion of such special items are not indicative of ongoing operating results and thereby affect the comparability of results between periods. The Company believes inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.

		Quarter Ended			% Growth			Nine Mor	% Growth		
SEGMENT OPERATING INCOME, EXCLUDING SPECIAL ITEMS		Sept. 30 2018	Jul. 1 <u>2018</u>		Oct. 1 2017	Prior Qtr	Prior Year		Sept. 30 2018	Oct. 1 2017	Prior Year
Performance Materials Segment	\$ % of Sales	31.8 14.5%	\$ <u>30.1</u> 14.0%	\$	30.6 16.2%	<u>6%</u>	<u>4%</u>	\$	<u>88.1</u> 14.2%	\$ <u>91.6</u> 17.0%	<u>(4)%</u>
Specialty Minerals Segment	\$ % of Sales	<u>25.0</u> 17.1%	\$ <u>25.1</u> 16.6%	\$	<u>26.6</u> 18.0%	<u>(0)%</u>	<u>(6)%</u>	\$	<u>74.2</u> 16.6%	\$ <u>77.9</u> 17.7%	<u>(5)%</u>
Total Minerals Businesses	\$ % of Sales	<u>56.8</u> 15.5%	\$ <u>55.2</u> 15.1%	\$	<u>57.2</u> 17.0%	<u>3%</u>	<u>(1)%</u>	\$	<u>162.3</u> 15.2%	\$ <u>169.5</u> 17.3%	<u>(4)%</u>
Refractories Segment	\$ % of Sales	<u>11.5</u> 14.5%	\$ <u>10.3</u> 12.9%	\$	<u>9.9</u> 14.4%	<u>12%</u>	<u>16%</u>	\$	<u>34.6</u> 14.8%	\$ <u>29.6</u> 14.2%	<u>17%</u>
Energy Services Segment	\$ % of Sales	<u>1.4</u> 7.3%	\$ <u>1.1</u> 5.6%	\$	<u>1.6</u> 8.4%	<u>27%</u>	(13)%	\$	<u>4.0</u> 6.9%	\$ <u>4.6</u> 8.3%	(13)%
Total Service Businesses	\$ % of Sales	<u>12.9</u> 13.1%	\$ <u>11.4</u> 11.5%		<u>11.5</u> 13.1%	<u>13%</u>	<u>12%</u>	\$	38.6 13.2%	\$ 34.2 13.0%	<u>13%</u>
Unallocated Corporate Expenses	\$	(0.9)	\$ <u>(1.9)</u>	\$	(0.6)	<u>53%</u>	<u>(50)%</u>	\$	<u>(4.4)</u>	\$ <u>(1.7)</u>	(159)%
Consolidated	\$ % of Sales	<u>68.8</u> 14.8%	\$ <u>64.7</u> 13.9%		<u>68.1</u> 16.0%	<u>6%</u>	<u>1%</u>	\$	<u>196.5</u> 14.4%	\$ <u>202.0</u> 16.2%	(3)%

^{*} Percentage not meaningful

MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS

(in millions of dollars)		September 30, <u>2018*</u>	December 31, <u>2017**</u>		
Current assets: Cash & cash equivalents Short-term investments Accounts receivable, net Inventories Prepaid expenses and other current assets	\$	206.9 4.3 410.5 243.4 <u>38.5</u> 903.6	\$	212.2 2.7 383.0 219.3 <u>35.0</u> 852.2	
Property, plant and equipment Less accumulated depreciation Net property, plant & equipment		2,254.5 <u>1,148.1</u> <u>1,106.4</u>		2,219.6 <u>1,158.3</u> <u>1,061.3</u>	
Goodwill Intangible assets Other assets and deferred charges		808.1 210.3 <u>84.1</u>		779.3 196.5 <u>81.1</u>	
Total assets	\$	<u>3,112.5</u>	\$	<u>2,970.4</u>	
LIABILITIES AND SHAREHOL	DER	RS' EQUITY			
Current liabilities: Short-term debt Current maturities of long-term debt Accounts payable Other current liabilities Total current liabilities	\$	108.3 3.0 184.7 <u>124.0</u> 420.0	\$	6.3 3.8 179.0 120.9 310.0	
Long-term debt Deferred income taxes Other non-current liabilities Total liabilities		946.1 164.5 <u>240.3</u> 1,770.9		959.8 159.4 <u>262.1</u> 1.691.3	
Total MTI shareholders' equity Non-controlling Interests Total shareholders' equity		1,310.2 <u>31.4</u> <u>1,341.6</u>		1,251.7 <u>27.4</u> <u>1,279.1</u>	
Total liabilities and shareholders' equity	\$	<u>3.112.5</u>	\$	<u>2.970.4</u>	

^{*} Unaudited

^{**} Condensed from audited financial statements.