# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> <br> FORM 8-K <br> <br> FORM 8-K <br> CURRENT REPORT Pursuant To Section 13 OR 15(d) of The Securities Exchange Act of 1934 

Date of Report (Date of earliest event reported): November 4, 2021
MINERALS TECHNOLOGIES INC.
(Exact name of registrant as specified in its charter)

| Delaware | 001-11430 | 25-1190717 |
| :---: | :---: | :---: |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (IRS Employer Identification No.) |
| 622 Third Avenue, New York, New York |  | 10017-6707 |
| (Address of principal executive offices) |  | (Zip Code) |

(212) 878-1800
(Registrant's telephone number, including area code)

| Title of each class | Trading Symbol | MTX |
| :---: | :---: | :---: |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.
[ $\square$ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ $\square$ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ $\square$ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ $\square$ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act
(17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).
Emerging growth company [ $\square$ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ ]

## Item 2.02 Results of Operations and Financial Condition.

On November 4, 2021, Minerals Technologies Inc. issued a press release regarding its financial performance for the third quarter of 2021. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated by reference herein.

The information in this Item 2.02 and Exhibit 99.1 shall not be deemed filed for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits
99.1 Press Release dated November 4, 2021

104 Cover Page Interactive Data File (formatted as inline XBRL)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## MINERALS TECHNOLOGIES INC. <br> (Registrant)

By: /s/ Thomas J. Meek
Name: Thomas J. Meek
Title: $\quad$ Senior Vice President, General Counsel, Secretary and Chief Compliance Officer

Date: November 4, 2021

# Minerals Technologies Reports Third Quarter 2021 Earnings of \$1.22 Per Share, or $\mathbf{\$ 1 . 3 0}$ Per Share Excluding Special Items, a Record Quarter for the Company 

## Third Quarter Highlights:

- EPS of \$1.30, Excluding Special Items, Up $41 \%$ Versus Prior Year
- Sales of $\$ 473$ Million, Up $22 \%$ Versus Prior Year
- Continued Strong Cash Flow from Operations, Up 10\% Year-to-Date
- Normerica Inc. ("Normerica") Integration Progressing Well
- Acquired Specialty PCC Assets in the Midwest US in November

NEW YORK, November 4, 2021 - Minerals Technologies Inc. (NYSE: MTX) ("MTI" or "the Company") today reported diluted earnings per share, excluding special items, of $\$ 1.30$ per share for the third quarter ended October 3, 2021, compared with $\$ 0.92$ in the prior year and $\$ 1.29$ in the second quarter. Reported diluted earnings per share were $\$ 1.22$ compared with $\$ 0.83$ in the prior year and $\$ 1.23$ in the second quarter.
"MTI had another record quarter of earnings marked by solid execution, strong end market demand, and progress with our strategic growth initiatives," said Douglas T. Dietrich, Chairman and Chief Executive Officer. "Our teams have performed well to support our customers while we continue to experience tight conditions across transportation, labor, materials, and energy markets."

Mr. Dietrich added, "We advanced several global growth projects in the quarter, including the integration of Normerica and the acquisition of Specialty PCC assets in the Midwest US. With our more balanced portfolio and the momentum we are generating with our growth initiatives, we have meaningfully changed the growth trajectory of our company heading into 2022 ."

## Third Quarter 2021

Worldwide net sales were $\$ 473.2$ million, 22 percent higher than the prior year and 4 percent higher sequentially. The acquisition of Normerica, completed on July 26, 2021, contributed sales of $\$ 20.0$ million, or 5 percent growth versus the prior year and 4 percent growth sequentially. Organic growth for the company was 17 percent versus the prior year and flat sequentially. Foreign exchange had a favorable impact on sales of approximately $\$ 6$ million, or 2 percent versus the prior year.

Operating income was $\$ 60.6$ million, or $\$ 63.2$ million excluding special items. Operating income excluding special items grew 23 percent versus the prior year and was relatively flat versus the second quarter. Operating margin was 12.8 percent, or 13.4 percent excluding special items.

Cash flow from operations was $\$ 163.1$ million year-to-date compared with $\$ 148.4$ million in the prior year, a 10 percent improvement. Capital expenditures were $\$ 63.0$ million year-to-date versus $\$ 45.8$ million in the prior year, as the company continued to invest in high-return growth opportunities. The company used a portion of free cash flow to repurchase $\$ 63$ million of shares year-to-date, and completed the share repurchase authorization from the prior year. The Board of Directors authorized a new $\$ 75$ million 1-year share repurchase program on October 20, 2021.

## Segment Information

Performance Materials segment sales were $\$ 250.4$ million in the third quarter, 23 percent higher than the prior year and 5 percent higher sequentially.

Household, Personal Care \& Specialty Products sales were 30 percent above the prior year. The acquisition of Normerica contributed 21 percent growth versus the prior year and organic sales contributed an additional 9 percent, as demand for this product line's consumer-oriented portfolio remained strong. Sales were 19 percent higher sequentially, primarily driven by the acquisition.

Metalcasting sales were 10 percent higher than the prior year, driven by stronger demand globally and continued penetration of greensand bond technologies in Asia. Sales were 9 percent lower sequentially as foundry customers took typical seasonal outages, and in some cases, foundry demand was impacted by supply chain challenges.

Environmental Products sales grew 32 percent versus the prior year on improved demand for environmental lining systems, remediation, and wastewater treatment. Building Materials sales grew 18 percent versus the prior year and 3 percent sequentially on higher levels of project activity.

Operating income for the segment was $\$ 32.0$ million, or $\$ 32.6$ million excluding special items. Operating margin excluding special items was 13.0 percent of sales. Margin was temporarily impacted by unfavorable product mix, the timing of pricing actions relative to cost increases, as well as the incremental sales from Normerica. The company has stated that the Normerica acquisition will be income accretive beginning in the fourth quarter 2021 as integration activities continue.

The Performance Materials segment provides a wide range of bentonite-based and synthetic materials for industrial and consumer-oriented markets and for non-residential construction, environmental remediation, and infrastructure projects worldwide.

Specialty Minerals segment sales, which consist of the Precipitated Calcium Carbonate (PCC) and Processed Minerals product lines, were $\$ 146.9$ million in the third quarter, 17 percent higher than the prior year and 3 percent higher sequentially.

PCC sales grew 17 percent versus the prior year and 3 percent sequentially on recovering Paper PCC demand, the continued ramp-up of three new satellite plants, and higher SPCC demand from automotive, construction, and consumer end markets. PCC is used in paper and packaging, automotive and construction sealants, and the food and pharmaceutical industries.

Processed Minerals sales grew 18 percent versus the prior year and 2 percent sequentially on continued strength in residential construction and consumer end markets. Processed Minerals products are used in the building materials, polymers, ceramics, consumer products, paints and coatings, glass, and other manufacturing industries.

Segment operating income was $\$ 17.3$ million, or $\$ 18.4$ million excluding special items. Operating margin excluding special items was 12.5 percent of sales and was impacted by the timing of contractual and negotiated price increases relative to cost increases.

Refractories segment sales were $\$ 75.9$ million in the third quarter, 28 percent higher than the prior year and 2 percent higher sequentially as demand remained strong for Refractory and Metallurgical Products.

Segment operating income was $\$ 13.2$ million, 81 percent higher than the prior year and 13 percent higher sequentially. Operating margin was strong at 17.4 percent of sales. The Refractories segment provides products and services primarily to the worldwide steel industry.

Minerals Technologies will host a conference call tomorrow, November 5, 2021 at 11 a.m. Eastern Time. The conference call will be broadcast live on our website: www.mineralstech.com. To listen to the call, go to the website and click on "Investor Relations," then click on "Quarterly Results \& Conference Calls." A presentation for the call will be available at the same location at approximately 10:30 a.m. Eastern Time on November 5, 2021.

## FORWARD-LOOKING STATEMENTS

This press release may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations and forecasts of future events such as new products, revenues and financial performance, and are not limited to describing historical or current facts. They can be identified by the use of words such as "believes," "expects," "plans," "intends," "anticipates," and other words and phrases of similar meaning. Forward-looking statements are necessarily based on assumptions, estimates and limited information available at the time they are made. A broad variety of risks and uncertainties, both known and unknown, as well as the inaccuracy of assumptions and estimates, can affect the realization of the expectations or forecasts in these statements. Actual future results may vary materially. Significant factors that could affect the expectations and forecasts include the duration and scope of the COVID-19 pandemic, and government and other third-party responses to it; worldwide general economic, business, and industry conditions, including the effects of the COVID-19 pandemic on the global economy; the cyclicality of our customers' businesses and their changing demands; the dependence of certain of our product lines on the commercial construction and infrastructure markets, the domestic building and construction markets, and the automotive market; our ability to effectively achieve and implement our growth initiatives, including, but not limited to, the integration of the Normerica's business into our business and the expected benefits, cost savings, accretion, synergies and growth to result therefrom; our ability to service our debt; our ability to comply with the covenants in the agreements governing our debt; our ability to renew or extend long term sales contracts for our PCC satellite operations; consolidation in customer industries, principally paper, foundry and steel; compliance with or changes to regulation in the areas of environmental, health and safety, and tax; claims for legal, environmental and tax matters or product stewardship issues; our ability to successfully develop new products; our ability to defend our intellectual property; the increased risks of doing business abroad; the availability of raw materials and access to ore reserves at our mining operations; increases in costs of raw materials, energy, or shipping; our ability to compete in very competitive industries; operating risks and capacity limitations affecting our production facilities; seasonality of some of our segments; cybersecurity and other threats relating to our information technology systems; and other risk factors and cautionary statements in our 2020 Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other reports filed with the Securities and Exchange

Commission. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise.

## About Minerals Technologies Inc.

New York-based Minerals Technologies Inc. (MTI) is a global resource- and technology-based company that develops, produces and markets a broad range of specialty mineral, mineral-based and synthetic mineral products and related systems and services. MTI serves the paper, foundry, steel, construction, environmental, energy, polymer and consumer products industries. The Company reported sales of $\$ 1.6$ billion in 2020. For further information, please visit our website at www.mineralstech.com. (MTI-E)

## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (in millions, except per share data) <br> (unaudited)



Less: Net income attributable to non-

Net Income
attributable to
Minerals
Technologies Inc. $\xlongequal{\$ 41.4} \xlongequal{\$ 41.9} \xlongequal{\$ 128.3} \%(1) \%$ 46\% \$123.2 \$ 81.3 $\xlongequal{\underline{\$ 1} \%}$
Weighted average
number of common
shares outstanding:

Earnings per share
attributable to
Minerals
Technologies Inc.:

| Basic | \$ | 1.24 | \$ | 1.24 | \$ | 0.83 | 0\% | 49\% | \$ | 3.66 | \$ | 2.38 | 54\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted | \$ | 1.22 | \$ | 1.23 | \$ | 0.83 | (1)\% | 47\% | \$ | 3.63 | \$ | 2.38 | 53\% |

Cash dividends declared per common share

$$
\begin{array}{lllll}
\$ \quad 0.05 & \\
\hline \underline{\$} & 0.05 & 0.05 & \underline{\underline{\$}} 0.15 & \\
\hline \underline{\$} & 0.15 \\
\hline
\end{array}
$$

* Percentage not
meaningful


## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES

 NOTES TO CONDENSED CONSOLIDATED STATEMENTS OF INCOME1) For comparative purposes, the quarterly periods ended October 3, 2021, July 4, 2021 and September 27, 2020 each consisted of 91 days, respectively. The nine month periods ended October 3, 2021 and September 27, 2020 consisted of 276 days and 271 days, respectively.
2) On a regular basis, the Company reviews its segments and the approach used by the chief decision maker to assess performance and allocate resources. Accordingly, in Q1 2021, in order to support MTI's key growth initiatives and more closely align complementary technologies, processes and capabilities, the Company reorganized the management structure for its Energy Services and Performance Materials operating segments to better reflect the way performance is evaluated and resources are allocated. As a result, Energy Services was combined into Environmental Products under the Performance Materials operating segment. Presented below are the restated financial results, by product line, for each of the quarters and full year 2020 of this operating segment to conform to the current management structure.

3) In September 2021, PCA Corporation discontinued the use of PCC at their mill in Jackson, Alabama. As a result, the Company recorded a non-cash impairment of assets charge of $\$ 0.7$ million and $\$ 0.4$ million in severance related and other closures costs for its Paper PCC satellite facility at this mill.
In August 2020, Domtar Corporation announced that they will permanently shut down their previously idled paper machine at their mill in Ashdown, Arkansas. As a result, the Company recorded a non-cash impairment of assets charge of $\$ 1.1$ million in the third quarter for its Paper PCC satellite facility at this mill. The Company also recorded lease termination costs at one of the closed mills.
In June 2020, Verso Papers announced that they would be idling two of their paper mills indefinitely. As a result, the Company recorded a non-cash impairment of assets charge of $\$ 6.0$ million and $\$ 0.3$ million in severance related costs for its Paper PCC satellite facilities at these mills.
(millions of dollars)

|  | Quarter Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jul. 4, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sep. 27, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep. } 27, \\ 2020 \end{gathered}$ |  |
| Asset Write-Downs |  |  |  |  |  |  |  |  |  |  |
| Specialty Minerals | \$ | 0.7 | \$ | 0.0 | \$ | 1.1 | \$ | 0.7 | \$ | 7.1 |
| Total asset write-downs | \$ | 0.7 | \$ | 0.0 | \$ | 1.1 | \$ | 0.7 | \$ | 7.1 |
| Restructuring and other items, net |  |  |  |  |  |  |  |  |  |  |
| Severance related costs | \$ | 0.2 | \$ | 0.0 | \$ | 0.0 | \$ | 0.2 | \$ | 0.3 |
| Other costs |  | 0.2 |  | 0.0 |  | 0.4 |  | 0.2 |  | 0.6 |

Total restructuring and other items, net
4) To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP earnings per share, excluding special items, for the quarterly periods ended October 3, 2021, July 4, 2021 and September 27, 2020, and the nine month periods ended October 3, 2021 and September 27, 2020 and a reconciliation to reported earnings per share for such periods. The Company's management believes these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion of such special items are not indicative of the ongoing operating results and thereby affect the comparability of results between periods. The Company believes inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.

| (millions of dollars) | Quarter Ended |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { Jul. 4, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { Sep. 27, } \\ 2020 \end{gathered}$ | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { Sep. } 27, \\ 2020 \end{gathered}$ |
| Net Income attributable to Minerals |  |  |  |  |  |
| Technologies Inc. | \$ 41.4 | \$ 41.9 | \$ 28.3 | \$ 123.2 | \$ 81.3 |
| \% of sales | 8.7\% | 9.2\% | 7.3\% | 8.9\% | 7.0\% |

Special items:

| Restructuring and other <br> items, net | 1.1 | 0.0 | 1.5 | 1.1 | 8.0 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Litigation expenses <br> Acquisition-related <br> expenses <br> Non-cash pension <br> settlement charge <br> Related tax effects on <br> special items <br> $(0.8)$$\quad 1.5$ | 0.0 | 0.0 | 1.5 | 0.0 | 10.4 |

Net Income attributable
to Minerals
Technologies Inc.,

Diluted earnings per
share, excluding special
items
itens
$\begin{array}{llllll}\$ & 1.30 & \$ & 1.29 & \$ & 0.92\end{array}$
\$ 3.77
\$ 2.91
Included in litigation expense for the three-month and nine month periods ended September 27, 2020 are costs of $\$ 1.5$ million and $\$ 9.5$ million, respectively, relating to an arbitration award associated with the bankruptcy of Novinda Corp.
5) Free cash flow is defined as cash flow from continuing operations less capital expenditures. The following is a presentation of the Company's non-GAAP free cash flow for the quarterly periods ended October 3, 2021, July 4, 2021 and September 27, 2020 and the nine month periods ended October 3, 2021 and September 27, 2020 and a reconciliation to cash flow from operations for such periods. The Company's management believes this non-GAAP measure provides meaningful supplemental information as management uses this measure to evaluate the Company's ability to maintain capital assets, satisfy current and future obligations, repurchase stock, pay dividends and fund future business opportunities. Free cash flow is not a measure of cash available for discretionary expenditures since the Company has certain nondiscretionary obligations such as debt service that are not deducted from the measure. The Company's definition of free cash flow may not be comparable to similarly titled measures reported by other companies.

| (millions of dollars) | Quarter Ended |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ | $\begin{aligned} & \text { Jul. 4, } \\ & \hline \text {, } \end{aligned}$ |  | $\begin{gathered} \text { Sep. } 27, \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep. 27, } \\ 2020 \end{gathered}$ |  |
| Cash flow from continuing operations | \$ 45.1 | \$ | 67.1 | \$ | 54.3 | \$ | 163.1 | \$ | 148.4 |
| Capital expenditures | 23.1 |  | 22.2 |  | 14.2 |  | 63.0 |  | 45.8 |

Depreciation, Depletion
and Amortization
Expense

| $\$ \quad 24.0$ | $\$$ | 23.2 | $\$$ | 23.9 |
| :--- | :--- | :--- | :--- | :--- |

\$ 71.3
$\$ \quad 70.2$
6) "Adjusted EBITDA" is a non-GAAP financial measure and refers to earnings before interest, taxes, depreciation and amortization (EBITDA), excluding special items. The following is a presentation of the Company's non-GAAP EBITDA and Adjusted EBITDA for the quarterly periods ended October 3, 2021, July 4, 2021 and September 27, 2020 and the nine month periods ended October 3, 2021 and September 27, 2020 and a reconciliation to net income for such periods. The Company's management believes these non-GAAP measures provide meaningful supplemental information regarding its performance and facilitates investors' understanding of historic operating trends.

|  | Quarter Ended |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (millions of dollars) | Oct. 3, | Jul. 4, | Sep. 27, |  | Oct. 3, |

Net Income attributable
to Minerals
$\begin{array}{lllllllllll}\text { Technologies Inc. } & \$ & 41.4 & \$ & 41.9 & \$ & 28.3 & \$ 123.2 & \$ 1.3\end{array}$
Add back:
Depreciation,
depletion and
$\begin{array}{llllll}\text { amortization } & 24.0 & 23.2 & 23.9 & 71.3 & 70.2\end{array}$
Interest expense,
$\begin{array}{llllll}\text { net } & 9.2 & 9.1 & 10.1 & 28.2 & 27.5\end{array}$
Equity in earnings
of affiliates, net of tax
(0.8)
$(0.5) \quad(0.5)$
(1.8)

Net income
attributable to non-
$\begin{array}{llllll}\text { controlling interests } & 1.0 & 1.1 & 1.0 & 3.2 & 2.5\end{array}$
Provision for taxes

| on income | 8.9 | 9.8 | 7.0 | 27.6 |
| ---: | ---: | ---: | ---: | ---: |
|  | 83.7 | 69.8 | 251.7 | 17.6 |

Add special items:
Litigation

| expenses |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Acquisition-related <br> expenses | 0.0 | 0.0 | 1.5 | 0.0 | 10.4 |
| Restructuring and <br> other items, net | 1.5 | 0.4 | 0.0 | 1.9 | 0.0 |
| Non-cash pension <br> settlement charge | 1.1 | 0.0 | 1.5 | 1.1 | 8.0 |
|  | 0.8 | 2.2 | 1.1 | 3.0 | 5.4 |

EBITDA
Adjusted

| EBITDA |  | $\$ 87.1$ | $\$$ | 87.2 | $\$$ | 73.9 | $\$ 257.7$ | $\$ 220.9$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of sales |  | $18.4 \%$ | $19.1 \%$ | $19.0 \%$ | $18.7 \%$ | $19.0 \%$ |

7) The following table reflects the components of non-operating income and deductions:
(millions of dollars)

Interest income
Interest expense

| Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ | $\begin{gathered} \hline \text { Jul. 4, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { Sep. 27, } \\ 2020 \\ \hline \end{gathered}$ |  |
| \$ 0.8 | \$ | 0.9 | \$ | 0.5 |
| (10.0) |  | (10.0) |  | (10.6) |


| Nine Months Ended |  |
| :---: | :---: |
| $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Sep. 27, } \\ 2020 \end{gathered}$ |
| \$ 2.3 | \$ 1.2 |
| (30.5) | (28.7) |
| (3.0) | (5.4) |

pension settlement
charge
(0.8)
(2.2) (1.1)
(3.0)

Foreign exchange
gains
$\begin{array}{lll}1.1 & 1.1 & 0.9\end{array}$
3.9
3.5
$(1.2) \xrightarrow{(2.4)}$
(3.6) (4.6)

Non-operating
deductions, net
\$ (10.1) \$ (11.4) \$ (12.7)
\$ (30.9)
\$ (34.0)
Included in non-operating deductions for the three-month periods ended October 3, 2021, July 4, 2021 and

September 27, 2020 are non-cash pension settlement charges of $\$ 0.8$ million, $\$ 2.2$ million and $\$ 1.1$ million, respectively, associated with some of our pension plans in the U.S. Included in non-operating deductions for the nine month periods ended October 3, 2021 and September 27, 2020 are non-cash pension settlement charges of $\$ 3.0$ million and $\$ 5.4$ million, respectively, associated with some of our pension plans in the U.S.
8) The analyst conference call to discuss operating results for the third quarter is scheduled for Friday, November 5, 2021 at 11:00 am E.T. and will be broadcast over the Company's website
(www.mineralstech.com). The broadcast will remain on the Company's website for no less than one year.

## SUPPLEMENTARY DATA

## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (millions of dollars) <br> (unaudited)

|  | Quarter Ended |  |  |  |  |  | \% Growth |  | Nine Months Ended |  |  |  | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SALES DATA | $\begin{gathered} \hline \text { Oct. } \\ 3, \\ 2021 \end{gathered}$ | \% of <br> Total Sales | Jul. 4, <br> 2021 | \% of <br> Total Sales | $\begin{gathered} \hline \text { Sep. } \\ \text { 27, } \\ 2020 \end{gathered}$ | \% of <br> Total <br> Sales | Prior Qtr | Prior Year | $\begin{gathered} \hline \text { Oct. 3, } \\ 2021 \end{gathered}$ | \% of <br> Total Sales | $\begin{gathered} \hline \text { Sep. 27, } \\ 2020 \end{gathered}$ | $\%$ of <br> Total <br> Sales | Prior Year |
| United States | \$245.5 | 52\% | \$239.9 | 53\% | \$199.9 | 51\% | 2\% | 23\% | \$ 712.9 | 52\% | \$ 607.5 | 52\% | 17\% |
| International | 227.7 | 48\% | 215.7 | 47\% | 188.4 | 49\% | 6\% | 21\% | 668.5 | 48\% | 555.5 | 48\% | 20\% |
| Net Sales | \$473.2 | 100\% | \$455.6 | 100\% | \$388.3 | 100\% | 4\% | 22\% | \$1,381.4 | 100\% | \$1,163.0 | 100\% | 19\% |

Household,
Personal Care
\& Specialty

| Products | \$121.8 | 26\% \$102.6 | 23\% \$ 93.9 | 24\% | 19\% | 30\% \$ | 333.9 | 24\% \$ | 278.0 | 24\% | 20\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metalcasting | 72.9 | 15\% 80.5 | 18\% 66.3 | 17\% | (9)\% | 10\% | 235.0 | 17\% | 180.8 | 16\% | 30\% |
| Environmenta Products | 39.8 | 8\% 39.9 | 9\% 30.2 | 8\% | (0)\% | 32\% | 105.8 | 8\% | 104.5 | 9\% | 1\% |
| Building <br> Materials | 15.9 | 3\% 15.4 | 3\% 13.5 | 3\% | 3\% | 18\% | 45.0 | 3\% | 43.5 | 4\% | 3\% |
| Performance Materials |  |  |  |  |  |  |  |  |  |  |  |
| Segment | \$250.4 | 53\% \$238.4 | 52\% \$203.9 | 53\% | 5\% | 23\% \$ | 719.7 | 52\% \$ | 606.8 | 52\% | 19\% |
| Paper PCC | \$ 89.5 | 19\% \$ 85.8 | 19\% \$ 74.5 | 19\% | 4\% | 20\% \$ | 264.9 | 19\% \$ | 225.1 | 19\% | 18\% |
| Specialty PCC | 18.2 | 4\% 18.5 | 4\% 17.3 | 4\% | (2)\% | 5\% | 57.1 | 4\% | 49.7 | 4\% | 15\% |
| PCC Products | \$107.7 | 23 $\%$ \$104.3 | 23\% \$ 91.8 | 24\% | 3\% | 17\% \$ | 322.0 | 23\% \$ | 274.8 | 24\% | 17\% |

Ground
Calcium

| Carbonate | \$ 25.0 | 5\% \$ | 25.5 | 6\% \$ | 23.2 | 6\% | (2)\% | 8\% \$ | 74.5 | 5\% | 66.4 | 6\% | 12\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talc | 14.2 | 3\% | 12.9 | 3\% | 10.1 | 3\% | 10\% | 41\% | 40.9 | 3\% | 30.8 | 3\% | 33\% |

Processed
Minerals
Products

Specialty
Minerals
Segment $\quad \$ 146.9 \quad 31 \% \$ 142.7 \quad 31 \% \$ 125.1 \quad 32 \% \quad 3 \% \quad 17 \%$ \$ $437.4 \quad 32 \% ~ \$ 372.0 \quad 32 \% \quad 18 \%$

| Refractory Products | \$ 58.3 | 12\% | \$ 58.0 | 13\% | \$ 48.8 | 13\% | 1\% | 19\% \$ | 175.1 | 13\% \$ | 151.7 | 13\% | 15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metallurgical |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Products | 17.6 | 4\% | 16.5 | 4\% | 10.5 | 3\% | 7\% | 68\% | 49.2 | 4\% | 32.5 | 3\% | 51\% |
| Refractories Segment | \$ 75.9 | 16\% | \$ 74.5 | 16\% | \$ 59.3 | 15\% | 2\% | 28\% \$ | 224.3 | 16\% \$ | 184.2 | 16\% | 22\% |
| Net Sales | \$473.2 | 100\% | \$455.6 | 100\% | \$388.3 | 100\% | 4\% | 22\% \$ | ,381.4 | 100\% \$ | ,163.0 | 100\% | 19\% |

# MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES (millions of dollars) <br> (unaudited) 

|  | Quarter Ended |  |  |  |  |  | \% Growth |  | Nine Months Ended |  |  |  | $\begin{gathered} \text { \% } \\ \text { Growth } \\ \hline \\ \text { Prior } \\ \text { Year } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEGMENT OPERATING INCOME DATA | $\begin{gathered} \text { Oct. 3, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { Jul. 4, } \\ \text { ?no1 } \end{gathered}$ |  | Sep. 27, <br> 2020 |  | $\begin{gathered} \text { Prior } \\ \text { Qtr } \end{gathered}$ | Prior <br> Year | $\begin{gathered} \text { Oct. 3, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { Sep. } 27, \\ 2020 \\ \hline \end{gathered}$ |  |  |
| Performance Materials Segment | \$ | 32.0 | \$ | 34.7 | \$ | 28.2 | (8)\% | 13\% | \$ | 96.5 | \$ | 77.9 | 24 |
| \% of Sales |  | 12.8\% |  | 14.6\% |  | 13.8\% |  |  |  | 13.4\% |  | 12.8\% |  |
| Specialty Minerals Segment | \$ | 17.3 | \$ | 20.0 | \$ | 16.6 | (14)\% | 4\% | \$ | 58.4 | \$ | 45.9 | 27\% |
| \% of Sales |  | 11.8\% |  | 14.0\% |  | 13.3\% |  |  |  | 13.4\% |  | 12.3\% |  |
| Refractories Segment | \$ | 13.2 | \$ | 11.7 | \$ | 7.3 | 13\% | 81\% | \$ | 36.9 | \$ | 24.4 | 51\% |
| \% of Sales |  | 17.4\% |  | 15.7\% |  | 12.3\% |  |  |  | 16.5\% |  | 13.2\% |  |
| Unallocated and other Corporate Expenses | \$ | (1.9) | \$ | (2.7) | \$ | (3.6) | (30)\% | (47)\% | \$ | (8.7) | \$ | (14.8) | (41)\% |
| Consolidated | \$ | $60.6$ | \$ | $63.7$ | \$ | $48.5$ | (5)\% | 25\% | \$ | $183.1$ | \$ | $133.4$ | 37\% |
| \% of Sales |  | $12.8 \%$ |  | $14.0 \%$ |  | $12.5 \%$ |  |  |  | $13.3 \%$ |  | 11.5\% |  |
| SPECIAL ITEMS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance <br> Materials Segment | \$ | 0.6 | \$ | 0.0 | \$ | 0.0 | * | * | \$ | 0.6 | \$ | 0.0 | * |
| Specialty Minerals Segment | \$ | 1.1 | \$ | 0.0 | \$ | 1.4 | * | * | \$ | 1.1 | \$ | 7.7 | * |
| Refractories Segment | \$ | 0.0 | \$ | 0.0 | \$ | 0.0 | * | * | \$ | 0.0 | \$ | 0.0 | * |
| Unallocated and Other Corporate Expenses | \$ | 0.9 | \$ | 0.4 | \$ | 1.6 | * | * | \$ | 1.3 | \$ | 10.7 | * |
| Consolidated | \$ | 2.6 | \$ | 0.4 | \$ | 3.0 | * | * | \$ | 3.0 | \$ | 18.4 | * |

To supplement the Company's consolidated financial statements presented in accordance with GAAP, the following is a presentation of the Company's non-GAAP operating income, excluding special items for the quarterly periods ended October 3, 2021, July 4, 2021 and September 27, 2020, and the nine month periods ended October 3, 2021 and September 27, 2020 constituting a reconciliation to GAAP operating income set forth above. The Company's management believe these non-GAAP measures provide meaningful supplemental information regarding its performance as inclusion of such special items are not indicative of ongoing operating results and thereby affect the comparability of results between periods. The Company believes inclusion of these non-GAAP measures also provides consistency in its financial reporting and facilitates investors' understanding of historic operating trends.

|  | Quarter Ended |  |  | \% Growth |  | Nine Months Ended |  |  |  | \% <br> Growth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEGMENT |  |  |  |  |  |  |  |  |  |  |
| INCOME, <br> EXCLUDING SPECIAL ITEMS | $\begin{gathered} \text { Oct. 3, } \\ 2021 \\ \hline \end{gathered}$ | Jul. 4, 2021 | $\begin{gathered} \text { Sep. } \\ \text { 27, } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { Prior } \\ \text { Qtr } \end{gathered}$ | Prior Year |  | $\begin{gathered} \text { Oct. 3, } \\ 2021 \end{gathered}$ |  | $\begin{array}{r} 27, \\ \mathrm{o} 20 \\ \hline \end{array}$ | Prior <br> Year |
| Performance |  |  |  |  |  |  |  |  |  |  |
| Materials Segment | \$ 32.6 | \$ 34.7 | \$ 28.2 | (6)\% | 16\% | \$ | 97.1 | \$ | 77.9 | 25\% |
| \% of Sales | 13.0\% | 14.6\% | 13.8\% |  |  |  | 13.5\% |  | 12.8\% |  |

Specialty Minerals $\quad \$ \quad 18.4 \quad \$ \quad 20.0 \quad \$ \quad 18.0$

Refractories
Segment $\%$ of Sales $\frac{\$ 13.2}{17.4 \%} \frac{\$ 11.7}{15.7 \%} \% \frac{\$ 7.3}{12.3} \%$
$13 \% \quad 81 \% \quad \$ \quad 36.9 \quad \$ \quad 24.4$ 51\%

Unallocated
Corporate Expenses \$ (1.0) \$ (2.3) \$ (2.0)
(57)\%
$(50) \%$ (7.4) \$ (4.1) 80\%


* Percentage not
meaningful


## MINERALS TECHNOLOGIES INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEETS

## ASSETS

(In Millions of Dollars)

|  | $\begin{aligned} & \text { October 3, } \\ & 2021 \end{aligned}$ |  | $\begin{gathered} \text { December * } \\ 31, \\ 2020 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |
| Cash \& cash equivalents | \$ | 309.9 | \$ | 367.7 |
| Short-term investments |  | 1.4 |  | 4.1 |
| Accounts receivable, net |  | 383.4 |  | 369.0 |
| Inventories |  | 282.1 |  | 248.2 |
| Prepaid expenses and other current assets |  | 53.0 |  | 44.6 |
| Total current assets |  | 1,029.8 |  | 1,033.6 |
|  |  |  |  |  |
| Property, plant and equipment |  | 2,293.3 |  | 2,276.9 |
| Less accumulated depreciation |  | 1,240.9 |  | 1,237.3 |
| Net property, plant \& equipment |  | 1,052.4 |  | 1,039.6 |
|  |  |  |  |  |
| Goodwill |  | 909.8 |  | 808.5 |
| Intangible assets |  | 254.0 |  | 195.8 |
| Other assets and deferred charges |  | 138.3 |  | 131.9 |
|  |  |  |  |  |
|  |  |  |  |  |
| Total assets | \$ | 3,384.3 | \$ | 3,209.4 |
|  |  |  |  |  |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
|  |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Short-term debt | \$ | 100.5 | \$ | 0.0 |
| Current maturities of long-term debt |  | 0.8 |  | 1.0 |
| Accounts payable |  | 185.5 |  | 148.3 |
| Other current liabilities |  | 136.5 |  | 146.5 |
| Total current liabilities |  | 423.3 |  | 295.8 |
|  |  |  |  |  |
| Long-term debt |  | 935.3 |  | 933.2 |
| Deferred income taxes |  | 169.7 |  | 163.7 |
| Other non-current liabilities |  | 310.4 |  | 318.0 |
| Total liabilities |  | 1,838.7 |  | 1,710.7 |
|  |  |  |  |  |
| Total MTI shareholders' equity |  | 1,506.3 |  | 1,460.8 |
| Non-controlling Interests |  | 39.3 |  | 37.9 |
| Total shareholders' equity |  | 1,545.6 |  | 1,498.7 |
| Total liabilities and shareholders' equity | \$ | 3,384.3 | \$ | 3,209.4 |

[^0]
[^0]:    *Unaudited
    **Condensed from audited financial
    statements.

